

DFDS MEASURES TO COUNTER CLANDESTINE MOVEMENTS - NORTH SEA BU

Asylum Seekers Yorkshire and East South Greater Londor

Year	England	Scotland	Wales
2010	80589	8696	6420
2011	68630	8115	5702
2012	66851	7557	5473
2013	71411	8153	6576
2014	88813	10413	7917
2015	(103367)	11219	9875

Partnership with UK Border Force

- Educate Drivers
- Check and Secure and record vehicle checks
- UK Home Office ACG Approval Rotterdam Terminal
- UK Intelligence and reporting practices

Signs to Look Out For

- Attempts to hold underneath the trailers
- Groups moving in less secure areas

Preventative Methods

- Heartbeat Detectors
- Trailer Spots Checks
- Improvements in Security aids

Consequences of Illegal Arrivals

- Damage to property
- Loss of revenue
- Loss time in investigation
- Modern Slavery





ADDITIONAL INVESTMENTS BEYOND NORMAL SECURITY MEASURES BUSINESS UNIT CHANNEL

The combined security measures DFDS Dunkerque and Calais are in partnership with the ports; PAF (French Border Police) and UK Border Force. On both terminals we have implemented during the last few years:

Infrastructure Developments

- Double line fence
- Added height to the outer fence
- concrete base
- added razor wire to top and bottom of fences
- Increased CCTV coverage / monitoring to include all aspect of the terminals

Security and Staffing Investments

- Increased staffing at PAF and UK Border controls.
- Increased and enhanced controls at UK Border Force; 100% checks of all passports; greater use of sniffer dogs and modern search technology.
- Increased staffing at DFDS security controls.
- Increased use of roving patrols inside the terminals including dog patrols at night time.

Security costs to DFDS and the ports have quadrupled in the last 5 years

French Government support measures

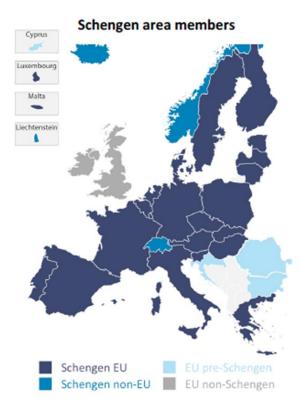
- Ongoing support from French Authorities.
- Added Police presence inside the ports (both ports have "own" Police Station).
- Added Police presence outside the terminals and around known migrant camps especially during night (at times supported by military).
- 1,000 to 1,200 CRS Police (Riot or Special Police) stationed around Dunkerque, Calais and Eurotunnel.





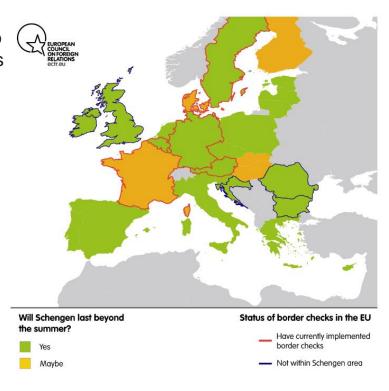


SCHENGEN IMPACT ON SHIPPING AND LOGISTICS



The European Commission has estimated that if Schengen were to fall apart the waiting time for lorries could result in an increase of up to €7.5 billion each year in direct costs. Late last year the Danish railway company DSB announced that the border controls at the Danish-Swedish borders was costing the company <u>"a million</u> [DKK] each day" (over €13,000).

Source: European Council on Foreign Relations



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- Potential for increased lead times in Logistics Sector
- Potential for modality change on some trade corridors
- Potential for increased administration
- Cost Impact to Shipping and Logisitcs industry
- Individual macro economic impacts reduced trade?





BREXIT INITIAL CONSIDERATIONS

UK EU time line for possible exit negotiations

June 2016
UK holds
referendum
on EU
membership

2016
The UK gives
two years notice
to leave the EU
under Article 50

2017-2018
UK negotiates
the terms of its
exit with the EU

2019 onwards
The UK and EU
continue to work
towards the UK's
formal exit

onwards
The UK is no
longer a member
of the EU

Source: PwC analysis

Opinions

Public opinion, polls and media campaigns offer an insight but do not tell the full story.

UK Industry fully supports remaining in the EU.(CBI Survey of members 2016)

EU Treaty Article 50 – 'Notice Period' means possible 'status quo' until 2019

Trade tariff agreements will determine future trade expectations – WTO v FTA



Can we form an opinion?

- Something as complex as the EU Referendum and associated treaties have so many implications that the outcome is fully unclear
- We should not be guided by pubic opinion, polls and media campaigns



The impact?

- DFDS has been trading with the UK since 150 years – long before the EU was founded
- Some effects might be positive, some negative
- Some effects might be short-term changes, some might be long-term trends



Some certainties...

- The market hates insecurity
- Currencies volatile?
- Expect Companies/Markets to limit short term investments





THANKYOU