

ESPO 2012

The European Sea Ports Conference



PORT FINANCING AND INVESTMENT

FINAL PROGRAMME

This year's ESPO Conference will be held in Sopot, the elegant Polish seaside resort town which is located in between the ports of Gdansk and Gdynia, who will be hosting the event.

The conference theme addresses port financing and investment, the most important enabling factors behind port development. By comparing financial trends affecting the port sector, regional investment opportunities and regulatory issues related to public private partnerships, concessions and financial capabilities of port authorities, the conference aims to gather stimulating food for thought in challenging economic times.

The conference will also devote considerable attention to the future EU 'ports package' that the European Commission recently announced and Commission Vice-President Siim Kallas has kindly agreed to give the closing keynote speech.

NEW: CLOSING ROUNDTABLE DISCUSSION ON PORT PRIVATISATION

The economic crisis is pushing some countries to sell off ports and other vital infrastructures. Is this a trend that is here to stay and would full privatisation be in the interest of ports and the trade that they serve? Based on the experience of past and ongoing cases in the United Kingdom and Greece, a panel of experts including port authorities, trade unions and terminal operators will discuss the costs and benefits of port privatisation.

Sheraton Hotel | 10-11 May 2012

SOPOT - POLAND

The ESPO 2012 Conference is organised in co-operation with the Port of Gdansk Authority and the Port of Gdynia



PORT OF GDAŃSK AUTHORITY SA



Day One: Thursday, 10 May 2012

08h30 Welcome coffee and registration

09h00 Official opening of the ESPO 2012 Conference

Victor Schoenmakers, Chairman, ESPO
Ryszard Strzyzewicz, President, Port of Gdansk Authority
Janusz Jarosinski, President, Port of Gdynia

09h15 Opening keynote speeches

Slawomir Nowak, Minister of Transport, Construction and Maritime Economy, Republic of Poland
Dariusz Filar, Member of the Supervisory Board of PZU S.A.

10h00 Coffee

10h30 Trends affecting the investment appetite in the port sector - opportunities and risks

Introduction and chair: Dr Thierry Vanelslander, University of Antwerp

Clemence Cheng, Managing Director Central Europe, Hutchison Port Holdings
James Cooper, Director, Infracapital Partners LP
Martin Poulsen, CEO Europe, APM Terminals

12h15 Lunch

13h15 Parallel sessions

Session A: Public private partnerships and concessions	Session B: Investment in ports – regional perspectives
Introduction and chair: Julian Skelnik, Marketing Director, Port of Gdansk Authority	Introduction and chair: Bogdan Oldakowski, Secretary General, Baltic Ports Organisation
Public private partnerships in ports: what are the main pitfalls and challenges ? Dr Patrick Uyttendaele, Director, MTBS Consultants	Investing in what kind of port? Industrial development and diversification of ports – Denmark as a case Jakob Svane, Confederation of Danish Industry
Connecting investors with port infrastructure markets John Verschelden, Advisor, Port Investor	Port financing and investment in the Mediterranean: the Italian experience with planning, project financing, and financial stakeholders consultation:
Concessions – the new responsibility landscape for ports: an insurance perspective Andrew Webster, Partner, JLT Specialty Limited (Energy and Marine Division)	Francescalberto De Bari, Livorno Port Authority and University of Pisa
Case-study: application of the public private partnership model to the development of Croatian ports Bojan Hlaca, Executive Director, Rijeka Port Authority	Developments of Russian ports Maxim Shirokov, General Director, Ust-Luga Company
	The role of the European Investment Bank Karine Méasson, Transport Engineer, Mobility Department Air & Maritime, European Investment Bank

14h45 Tea

15h15 Financial capabilities of port authorities

Introduction and chair: Prof Dr Hercules Haralambides, Erasmus University Rotterdam and President of Brindisi Port Authority and of Association of Apulian Ports

Molly Campbell, Deputy Executive Director, Port of Los Angeles
Francesco Nerli, President, Assoport (Italian Ports Organisation)
Eamonn O'Reilly, Chief Executive, Dublin Port Company

16h30 Closing keynote speech day one

Michael Grey, Former Editor-in-Chief, Lloyd's List

17h00 End of the first conference day

18h15 Departure for concert at the Cathedral of Oliwa, followed by Conference Dinner at the former Gdansk Shipyard

Day Two: Friday, 11 May 2012

08h30 Welcome coffee

09h00 The European policy context

Chair: Jean-Eric Paquet, Director, DG Move

Five years of 'soft law' policy for ports – an evaluation
Dimitrios Theologitis, Head of Unit, DG Move

Effectiveness of EU structural funds investments in port infrastructures
Luc T'Joen, Team leader, performance audits on Transport, European Court of Auditors

Life after PPRISM – towards a culture in measuring port performance
Dr Chris Wooldridge, Cardiff University

Presentation of the ESPO 'Port Manifesto'
Patrick Verhoeven, Secretary General, ESPO

Open debate

10h45 Coffee

11h15 Roundtable discussion: The end of the landlord model? Economic pressure to privatise ports

Moderator: Prof Dr Theo Notteboom, Institute of Transport and Maritime Management Antwerp (ITMMA)

Case studies: Richard Bird, Executive Director, UK Major Ports Group
Dr Thanos Pallis, Secretary General Ports and Ports Policy, Greece

Panel:

Molly Campbell, Deputy Executive Director, Port of Los Angeles
Victor Schoenmakers, Director European and International Affairs, Port of Rotterdam
Peter Shaw, European Coordinator, International Dockers Council
Jean Jacques Moyson, Chief Commercial Officer, DCT Gdansk SA

12h45 Closing keynote address

Siim Kallas, Vice-President of the European Commission, responsible for Transport

13h15 Closing of the ESPO 2012 Conference

Victor Schoenmakers, Chairman, ESPO
Host of the ESPO 2013 Conference

13h30 Closing lunch

14h30 Visit of the port of Gdynia or visit of the Port of Gdansk

Media Partnership



Practical Information and registration

Venue: Conference and registration Hotel Sheraton

Hotels: A certain number of rooms have been pre-booked at the following hotels in Sopot. Please note that as the 2012 UEFA European Football Championship is taking place in Poland with some of the matches in Gdansk, there is a strong demand for rooms in Sopot as early as May so please book your hotel as early as possible in order to have the negotiated rates.

Hotel Sheraton*****	Rooms from 440 PLN to 640 PLN
Hotel Villa Sedan	Rooms from 310 PLN to 405 PLN
Hotel Bayjonn****	Rooms from 349 PLN to 549 PLN
Hotel Rezydent*****	Rooms from 420 PLN to 510 PLN
Sofitel Grand Sopot	Rooms from 690 PLN to 780 PLN
Novotel Gdansk Marina	Rooms from 330 PLN to 370 PLN
Villa Sentoza	Rooms from 382 PLN to 495 PLN

Fee: 613,77 € (499€ + 23% VAT)

Registration: via the conference website: <http://www.espo-conference.com/>

For further information: Cécile Overlau – ESPO
Email: cecile.overlau@espo.be