



# UNLOCKING THE GROWTH POTENTIAL BRUSSELS 25>26.09.2012

Programme

EUROPEAN  
PORTS  
POLICY  
REVIEW



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Transport

## Day 1 – Tuesday 25 September 2012

13:00–14:00 **Registration**

14:00–15:00 **Introduction**

Siim Kallas, Vice-President of the European Commission in charge of Transport

Brian Simpson, MEP, Chair of TRAN Committee – European Parliament

Yiannakis Kokkinos, Director General – Cyprus Port Authority – on behalf of the Cyprus Presidency of the Council of the European Union

**Ports: Engines for Growth**

Prof. dr Hercules Haralambides, Erasmus University Rotterdam

15:00–15:30 **Plenary Session**

**Presentation of the results of the survey on quality and efficiency of EU ports**

Moderator: Pieter De Meyer, Policy Officer – European Commission (DG MOVE)

Speakers: Diego Artuso, Manager – PricewaterhouseCoopers

Sean Newton, Senior Consultant – Panteia/NEA

15:30–17:00 **Plenary Session**

**High-level debate on the current and future challenges of European Ports**

Moderator: Jean-Eric Paquet, Director European Mobility Network – European Commission (DG MOVE)

Speakers: Juan Riva, President – European Ship-owners Association (ECSA)

Roland Hörner, President – European Federation of Inland Ports (EFIP)

Victor Schoenmakers, Chairman – European Sea Ports Organisation (ESPO)

Gunther Bonz, President – Federation of European Private Port Operators (FEPOR)

Denis Choumert, Chairman – European Shippers' Council (ESC)

### *Discussion Topic:*

Ports – seaports and inland ports – are part of a network industry at the heart of economic health and prosperity of Europe.

Modernisation and adaptation of ports to new realities is crucial for the competitiveness of Europe in world markets, sustaining long-term economic growth and creating welfare.

What are the strengths and weaknesses, the opportunities and threats of European Ports?

17:00–18:30 **Plenary session**

**Debate on the Social Perspective in Ports – Presentation of the Port Labour Study**

Moderator: Dimitrios Theologitis, Head of Unit, Ports & Inland Navigation – European Commission (DG MOVE)

Speakers: Prof. Dr. Eric Van Hooydonk, Chairman – Portius (Port Labour Study)

Brenda O'Brien, Manager Brussels Liaison Office – EU Agency Health & Safety at Work

Livia Spera, Political Secretary – European Transport Workers Federation (ETF), Dockers Section

David Whitehead, Member – ESPO

Diego Teurelinx, Secretary-General – FEPOR

Anthony Tetard – International Dockers Council European Section (IDCE)

### *Discussion Topic:*

In order to be successful, European Ports have to be able to offer competitive conditions to attract skilled personnel. A growth in activity should lead to more job opportunities. At the same time, the labour force is shrinking and working in ports can be particularly hard for young people.

- Are there reasons to consider that ports, in all maritime façades, can generate good job opportunities and support a job rich economic recovery?
- What are the conclusions of the EU Port Labour Study 2012?
- What is the situation of EU rules on health and safety in the work place as regards to ports?
- Are there clear requirements for professional qualifications for working in ports?

18:30

**Walking dinner**

## Day 2 – Wednesday 26 September 2012

08:30–09:00 **Registration**

### **Dedicated parallel workshops – Session 1**

09:00–10:30 **#1 – Ports Performance in the Horizon 2020**

Moderator: Paul Verhoef, Head of Unit – European Commission (DG MOVE)

Speakers: Prof. Dr Theo Notteboom, President ITMMA – University of Antwerp  
Martijn van Dongen, Regional Director Inland Activities & Head of Business Development – APM Terminals  
Paul Kyprianou, Manager Research and External Relations Department – Grimaldi Lines  
Prof. Dr. Athanasios A. Pallis – University of the Aegean

#### **Discussion Topic:**

The «new normal»: looking ahead (next 10 years) what are the expectations from ports in terms of efficiency, productivity and sustainable growth?  
Ideas on how to make ports more versatile, more efficient and cleaner.  
Ports' Performance indicators as a policy tool.  
What are the pressing research needs in the port sector?

### **#2 – Concessions in ports**

Moderator: Joanna Szychowska, Head of Unit – European Commission (DG MARKT)

Speakers: Emile-Louis Bertrand, Director General – Port Autonome de Liège  
Eamonn O'Reilly, Chief Executive – Dublin Port  
Patrick Verhoeven, Secretary General – ESPO  
Boris Wenzel, CEO – DCT Gdansk  
José Luis Alfaro, Associate Director – European Investment Bank

#### **Discussion Topic:**

In ports owned and managed by a Public Authority, the granting, renewal and/or termination of concessions is usually subjected to the requirements of fair tendering, transparency and non-discrimination. The same criteria applies to other types of public contracts  
Today, there is a diversity of practices in different European ports. The enforcement of the public contracts requirements is not uniform in the EU.  
The COM proposal for a directive on concessions will apply also to the port sector. What are the possible implications of this?

### **#3 – Public and Private funding for EU ports**

Moderator: Stephane Ouaki, Head of Unit – European Commission (DG MOVE)

Speakers: Luc T'Joel, Principal Auditor – European Court of Auditors  
Gavin Dunnett, Head of Air and Maritime Division – European Investment Bank  
Clemence Cheng, Managing Director Central Europe – Hutchison Ports Holdings  
Michel Jenné, Executive Director – BNP Paribas Fortis  
Hilde Crevits, Flemish Minister for Mobility and Public Works

#### **Discussion Topic:**

Diversified sources of finance both from public and private sources are required to support the growth and efficiency of ports. What are the key elements for unlocking the potential of public and private finances for ports?  
Ideas for how to attract investment: regulatory framework ensuring efficient allocation of public and private resources, strategic planning & sound economic assessment of projects, legal certainty factors, etc...

## Dedicated parallel workshops – Session 2

10:35–12:00

### #4 – Ports in the new TEN-T Concept

Moderator: Herald Ruijters, Head of Unit – European Commission (DG MOVE)

Speakers: Eddy Bruyninck, CEO – Port of Antwerp  
Paolo Costa, Special Commissioner – Port of Venice  
Hervé Martel, Chairman of the Board – Port du Havre  
Monika Unterholzner, International Affairs manager – Port of Vienna  
Mark Jansen, Director Operations Netherlands – HUPAC

#### *Discussion Topic:*

The Commission is proposing an ambitious deployment of transport infrastructures – supported by a package of €32 billion – removing bottlenecks and ensuring full connectivity of ports with the hinterland. The TEN-T core network should be a reality in less than 20 years (by 2030). All proposed «EU corridors» should be in operation. Are European ports ready for this deployment? Are they supported by the national Transport authorities? A «port national strategy», evaluating transport needs at national and EU levels and ensuring good use of funding is a prerequisite. What is the state of play today in the different Member States?

### #5 – Single Market for Port Services

Moderator: Eddy Liegeois, Head of Unit – European Commission (DG MOVE)

Speakers: Richard Bird, Executive Director – UK Major Ports Group  
Alfons Guinier, Secretary-General – ECSA  
Michael Jansen, President – European Boatmen Association  
Jörg Mainzer, Chairman – European Tug Owners Association  
Jacques Sauban, President – European Maritime Pilots Association

#### *Discussion Topic:*

Single Market rules in the port sector should ensure an open business environment benefitting as many actors (authorities, businesses, workers and final consumer) as possible. Fair competition between ports and inside the port is the vital corollary to stimulate industrial and commercial expansion. How the single market looks today in the port sector? Do the principles of transparency, non-discrimination and fair pricing (in cases of services provided under exclusive rights) apply adequately? How to conciliate open market rules with matters related to maritime safety and good professional standards for marine services?

### #6 – Administrative simplification in ports

Moderator: Magda Kopczynska, Head of Unit – European Commission (DG MOVE)

Speakers: Antonio Belmar, Director – AGEPOR  
Santiago Garcia-Milà, Deputy Executive Director – Port of Barcelona  
Pascal Ollivier, Chairman – EPCSA  
Chrystophe Tytgat, Manager Legal Affairs – ECSA  
Viljar Lubi, Director EU and International Cooperation Department – Ministry of Economic Affairs and Communications, Estonia

#### *Discussion Topic:*

Administrative procedures, involving formalities, checks and authorisations, are needed to ensure the safe and secure operation of the port and to provide legal certainty to the different actors. In the world's most advanced ports, authorities use advanced IT systems and have adapted their internal organisation; new technologies and new public management practices save money and time to users and require less resources for the authorities themselves. Are EU ports lagging behind? Is there a good cooperation between port authorities and other services of the administration? Ideas about how turning administrative practices into a competitive advantage of EU ports.

12:00–13:00

## **Plenary session**

### **Port talk: a debate with the users of the ports**

Moderator: Henrik Hololei, Head of Cabinet of Vice-President Siim Kallas – European Commission

Speakers: François Soulet de Brugière, Director General – SGS (Group Auchan)

Miguel Van Opbroeck, Manager Logistics Services Ghent – VOLVO Group

Laura Airaghi, Senior Manager Maritime Transport & Customs – Group FERRERO

Willem Jan Beerthuis, Global procurement – HEINEKEN

François Peigné, Operations Director – CMA-CGM

#### ***Discussion Topic:***

Flexibility, speed, reliability and cost of port services are of primary importance for the competitiveness of European industries. In volume, up to 70% of the EU external and 40% of the Single Market exchanges rely on good ports and cost-efficient port services.

How good are European ports for the users? Are ports well adapted to customers' requirements? Do ports – physical infrastructures, connectivity, services – affect trade opportunities?

What can be done at EU level?

13:00–13:30

## **Conclusions: Connecting to Compete**

### **Options for the EU Ports' policy**

Matthias Ruete, Director General – European Commission (DG MOVE)

## Notes

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