



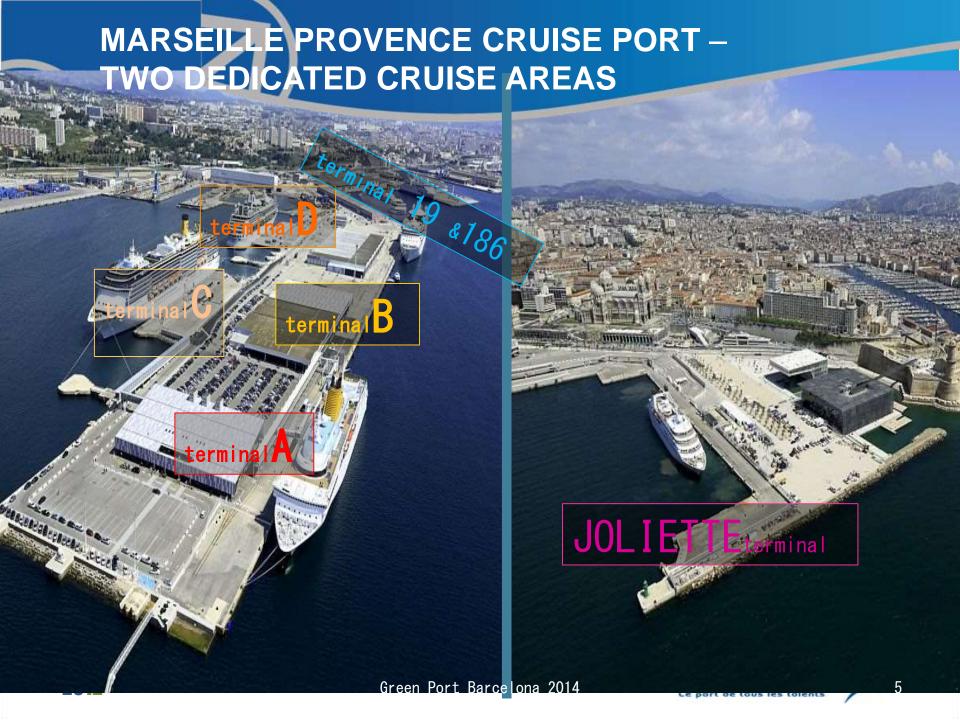








OUR CRUISE STRATEGY – PORT OF MARSEILLE Megayacht cruise vessels complex of unlimited Tender Cruise vessels size (turnaround cruise cruise vessels up to 280m up to 200m -/transit) pier (turnaround / transit) luxury and Ship Marse premium cruise Repair/Refit



TERMINAL A: turnaround/no size limit



Draft: 42,65ft/13m

32,300sq ft welcome area/32,300 sq ft luggage area, 500 car parks 60 check in counters, ATM, Cafeteria, Tourist Office Easy accesses for embarkation



TERMINAL C: turnaround/ no size limit!



Draft: terminal A: 47,65ft/14,4m

On the terminal: traditional/local gift shops/ Tourist office Gangway to terminal A for embarkment/disembarkment



NEW TERMINAL B: turnaround/no size limit

Draft 42,65ft/13m 32,300 sq ft reception area/32,300 sq ft luggage area 350 car parks



NEW TERMINAL D: transit/turnaround terminal 7

Draft 36,4ft/11,1m

Perfect sheltered pier/ideal for transit calls. Small turnaround calls handled directly on terminal D & linked to terminal B for bigger turnaround calls





4,845ft² welcome area 25,830 ft² luggage area Berth length: 1,310 ft

Draft : 42,65ft

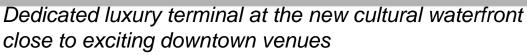
26,900ft² 20,450 ft2 1,310 ft 36,4ft

Morseille Fos

TENDER PIER LA LAVE by strong mistral wind







New berthing system 2014/2015 A 2nd pier available by 2018















The Marseille-Fos port authority waste management plan is implemented according the French decree n° 2003-920 of the

22nd of Septembre 2003.





Tailored to the needs expressed and raised by the ships, after a discerning analysis, the most recent revision of this plan has come

into effect in 2013.





The plan improves the control of the waste delivery contracts and certificates and introduces new possibilities for ships to exchange with regard to alleged inadequacies.

Also, it changes the former restrictive policy limiting the percentage of storage capacities allowance of the ships.



Since the previous plan of 2008, the port of Marseille-Fos analyzed the working of the waste delivery, both on the operational and financial field.

We will describe below the changed items in the actual plan and the reasons that led us to do so:



1. A failure procedure was introduced so that the captains of ships may complain about the services offered,





DEFICIENCIES REPORTED FORM

Ship's name :	
IMO number :	
Time of arrival (ETA)	Time of departure (ETD):
Type:	
Terminal:	Berth:

1 - Type and quantity of concerned waste :

Туре	Description	Quantity m ³
Food waste		
Packaging waste		
Waste from the ship maintenance		
Incineration ashes		
Various waste		1.5

2 - Particular problems :

Excessive delay		
Inconvenient location of facilities	1	
Excessive fees		
Technical impossibility to use the facility	1	
National rules		
Various reasons		

3 - Some waste couldn't be received correctly?

Туре	Description	Quantity m ³
Food waste		
Packaging		I.
Waste from the ship maintenance		P
Incineration ashes		L.
Various		16

4 - Causes:

5 - Observations :

for ex. such information received from port authorities or operators of the reception facilities : reasons given in section 3 above)

Date the form was filled

Morseille Fos



2. The declaration and the application of management of waste has been amended to reflect the new port organization and management of the Waste Plan which was transferred from the Environmental Service to the Harbour's Master Office.



3. The fee system was modified:





Therefore we propose that the fee be reduced:

- by the third, in the case of ships delivering only the solid waste
- Two-thirds in the case of ships delivering only the liquid waste.





The main rules for the application of the fee was amended as follows:

- The certificate of waste deposit which exempts the payment of the fee must now be approved by the Port Authority and its validity is only 14 days.
- It is the same for deposit contracts which, in addition to that, must cover all waste (solid and liquid) generated by the ship.

The guide gives now a comprehensive definition of navigation to be performed by ships engaged in frequent and regular port calls, covered by the "regular lines" notion.



5. The prevention of the throwing out of the waste of the ships are made by the following obligations to deliver the waste before departure:





 If the vessel declares not to have the sufficient storage capacity of generated waste or cargo residues to store waste until the arrival at the next port, or if the destination is not known at the

latest arrival in the port,



- If the vessel declares having 75% or more of one or several tanks of its maximum storage capacity and if the next stop is in a port of the EU and more than 48 hours of Marseille-Fos,
- If the vessel declares having 50% or more of one of its maximum storage capacity, and if the next stop is in a port outside the EU.



The port of Marseille applied until now a much more restrictive policy, limiting the percentage of storage capacity to 50 or even 30%.

The amounts of fee are unchanged.



The conditions of accreditation of providers were maintained, while strengthening their control. A standard contract was made available in order to avoid the excesses of non-compliance, observed repeatedly.



Hereafter, the main items of the subcontractors specifications:

- Administrative modalities: validity, delivery, renewing, cancelling,
- Duties of the subcontractors,
- Technical specifications,
- Controls and cancelling.

Tracks of improvement:

- Training,
- Environmental benefit of the waste fees uses,
- Finding better waste delivery conditions on the oil/chemical terminals.

