



MEDCRUISE

THE ASSOCIATION
OF MEDITERRANEAN
CRUISE PORTS



CRUISE ACTIVITIES IN MEDCRUISE PORTS: Statistics 2013

A MedCruise Report

Piraeus 2014

CRUISE ACTIVITIES IN MEDCRUISE PORTS: Statistics 2013

A MedCruise Report

Produced by:

Dr. Thanos Pallis, MedCruise Secretary General
Mrs. Kleopatra Arapi, MedCruise
Mrs. Aimilia Papachristou, MedCruise

Coordinated by:

Mr. Stavros Hatzakos, MedCruise President

Published in: Piraeus, Greece

First Published: March 2014



MedCruise Association
10 Akti Miaouli Str., Office 233, 18538, Piraeus, Greece
E-mail: secretariat@medcruise.com - Website: www.medcruise.com

Data, figures, maps and tables of the report might be freely reproduced acknowledging MedCruise Association and the present report as the source of information.

Table of Contents

| | |
|---|------------|
| TABLE OF CONTENTS..... | I |
| LIST OF FIGURES AND TABLES | III |
| PREFACE | V |
| | |
| I. INTRODUCTION..... | 1 |
| 1.1 MEDCRUISE..... | 1 |
| 1.2 MEDCRUISE MEMBERSHIP | 1 |
| 1.3 AN OVERALL PICTURE OF CRUISE ACTIVITIES IN MEDCRUISE MEMBERS..... | 3 |
| 1.4 CRUISE TRAFFIC IN MEDCRUISE PORTS IN 2013..... | 5 |
| | |
| II. CRUISE TRENDS..... | 8 |
| 2.1 TRENDS IN THE GLOBAL CRUISE MARKET | 8 |
| 2.2 DEPLOYMENT OF CRUISE FLEET..... | 8 |
| 2.3 CRUISE PASSENGER SOURCING | 9 |
| 2.4 CRUISE SHIP GROWTH | 10 |
| 2.5 CONTRIBUTION TO THE EUROPEAN ECONOMY | 10 |
| | |
| III. TRENDS IN THE MEDITERRANEAN AND ITS ADJOINING SEAS | 11 |
| 3.1 EVOLUTION OF CRUISE TRAFFIC | 11 |
| 3.2 MAJOR MEDCRUISE PORTS | 12 |
| 3.3 MAJOR VARIATIONS IN MEDCRUISE PORTS..... | 15 |
| 3.4 PASSENGERS PER CALL | 18 |
| 3.5 CRUISE TRAFFIC CONCENTRATION | 20 |
| | |
| IV. ANALYSIS PER MEDCRUISE REGION | 23 |
| 4.1 THE MEDCRUISE REGIONS..... | 23 |
| 4.2 CRUISE TRAFFIC EVOLUTION PER REGION | 24 |
| 4.3 MAJOR PORTS PER MEDCRUISE REGION..... | 29 |
| 4.4 CRUISE TRAFFIC PER COUNTRY | 31 |
| 4.5 MEASURING MARKET CONCENTRATION | 33 |
| | |
| V. ANALYSIS BY MEDCRUISE PORT SIZE..... | 34 |
| 5.1 CATEGORIES OF MEDCRUISE PORTS PER SIZE | 34 |
| 5.2 CRUISE TRAFFIC BY SIZE | 35 |
| 5.3 VARIATIONS BY SIZE CATEGORY PER REGION | 36 |
| 5.4 MAJOR VARIATIONS IN MEDCRUISE PORTS 2013/2012 (PER SIZE CATEGORY & PER REGION)..... | 39 |
| | |
| VI. SEASONALITY ANALYSIS..... | 42 |
| 6.1 SEASONALITY IN MEDCRUISE PORTS | 42 |
| 6.2 SEASONALITY BY REGION | 44 |
| 6.3 SEASONALITY BY SIZE | 45 |
| 6.4 SEASONALITY IN MAJOR MEDCRUISE PORTS | 45 |
| 6.5 WINTER CRUISE..... | 48 |
| 6.6 SEASONALITY OF CRUISE ACTIVITIES IN MEDCRUISE PORTS | 49 |

| | |
|---|-----------|
| APPENDIX I. MEDCRUISE PORTS: TOTAL CRUISE PASSENGERS 2009-2013 | 51 |
| APPENDIX II. MEDCRUISE PORTS: TOTAL CRUISE CALLS 2009-2013 | 53 |
| APPENDIX III. MEDCRUISE PORTS: TOTAL HOME IN/OUT PASSENGERS 2009-2013..... | 55 |
| APPENDIX IV. MEDCRUISE PORTS: TOTAL TRANSIT PASSENGERS 2009-2013..... | 57 |
| APPENDIX V. MEDCRUISE PORTS PER SIZE CATEGORY 2009-2013 | 59 |
| THE MEDCRUISE TEAM | 60 |

List of Figures and Tables

| | |
|--|----|
| Map 1.1: MedCruise Ports | 1 |
| Table 1.1: Countries represented in MedCruise | 2 |
| Table 1.2: MedCruise Members | 2 |
| Table 1.3: MedCruise Associate Members | 2 |
| Figure 1.1: Cruise Passengers Growth in MedCruise ports (2000-2013) | 3 |
| Figure 1.2: Cruise Calls Growth in MedCruise ports (2000-2013) | 4 |
| Figure 1.3: Transit Passengers Growth in MedCruise ports (2000-2013) | 4 |
| Figure 1.4: Distribution of Cruise Passenger movements (2000-2013) | 5 |
| Figure 1.5: Estimated MedCruise ports share of total cruise traffic in the Mediterranean in 2013 (estimated) | 5 |
| Table 1.4: MedCruise Ports Cruise data (2013) | 6 |
| | |
| Figure 2.1: Global Cruise Passenger Growth (1990-2014) | 8 |
| Figure 2.2: Global Deployment Shares 2013/2008 | 8 |
| Figure 2.3: Evolution of Pax.-nights in the Med and Black Sea (2010-2013) | 9 |
| Figure 2.4: Evolution of deployment 2010-2013 (Cruises & Ships) | 9 |
| Figure 2.5: European-sourced Passenger Growth | 10 |
| Table 2.1: Direct Cruise expenditure by Country (2012) | 10 |
| | |
| Table 3.1: Evolution of cruise traffic in MedCruise member ports (2009-2013) | 11 |
| Table 3.2: Major MedCruise Ports (Total Cruise Passengers, 2013) | 12 |
| Table 3.3: Major MedCruise Ports (Cruise Calls, 2013) | 13 |
| Table 3.4: Major MedCruise Ports (Home In/Out Pax., 2013) | 14 |
| Table 3.1: Major MedCruise Ports (Transit Pax., 2013) | 15 |
| Table 3.2: Total Cruise Passengers - Major Variations 2013/2012 and 2013/2009 | 16 |
| Table 3.7: Total Cruise Calls - Major Variations 2013/2012 and 2013/2009 | 17 |
| Table 3.8: Total Home In/Out Passengers - Major Variations 2013/2012 and 2013/2009 | 17 |
| Table 3.9: Total Transit Passengers - Major Variations 2013/2012 and 2013/2009 | 18 |
| Figure 3.1: Cruise Passengers per Call – Five-year evolution | 19 |
| Table 3.10: Cruise Pax/Cruise Call - Major 20 | 20 |
| Table 3.11: Major 20 MedCruise Ports - Cruise Pax. Concentration | 21 |
| Table 3.12: Major 20 MedCruise Ports - Cruise Calls Concentration | 22 |
| | |
| Map 4.1: MedCruise Regions & Cruise Traffic by region | 23 |
| Table 4.1: Total Cruise Traffic 2013 | 24 |
| Figure 4.1: Cruise Passenger Traffic Shares 2013 per region | 24 |
| Table 4.2: Total Cruise Passengers per region | 25 |
| Figure 4.2: Cruise Passenger evolution per region | 25 |
| Table 4.3: Total Cruise Calls per region | 25 |
| Figure 4.3: Cruise Calls Shares per region | 26 |
| Table 4.4: Total Home In/Out Passengers per region | 26 |
| Figure 4.4: Home In/Out Passenger Shares per region | 26 |
| Table 4.5: Total Transit Passengers per region | 27 |
| Figure 4.5: Transit Passenger Shares per region | 27 |
| Figure 4.6: Trends in MedCruise regions: The MedCruise Growth Indexes (2009=100) | 28 |
| Figure 4.7: Homeporting vs Transit passengers per region | 28 |

| | |
|--|----|
| Table 4.6: Major Ports per region: Total Cruise Passenger Movements | 29 |
| Table 4.7: Major Ports per region: Total Cruise Calls | 29 |
| Table 4.8: Major Ports per region: Total Home In/Out Pax. | 30 |
| Table 4.9: Major Ports per region: Total Transit Pax.n | 30 |
| Figure 4.8: Cruise Traffic per country in 2013..... | 31 |
| Table 4.10: Cruise Traffic per MedCruise Country in 2013 | 32 |
| Table 4.11: HHI (Herfindahl - Hirschman Index) per region | 33 |
| | |
| Figure 5.1: Category A - MedCruise Ports per region | 34 |
| Figure 5.2: Size Category B - MedCruise Ports per region | 35 |
| Table 5.1: Cruise Traffic Variations by size | 35 |
| Figure 5.3: Cruise Traffic Evolution by size | 36 |
| Table 5.2: Variations by size category per region: Total Pax. movements | 36 |
| Table 5.3: Variations by size category per region: Total Cruise Calls | 37 |
| Table 5.4: Variations by size category per region: Home In/Out Pax. | 38 |
| Table 5.5: Variations by size category per region: Transit Pax. | 38 |
| Table 5.6: Major Variations 2013/2012 (per size category/region) - Total Cruise Passengers | 39 |
| Table 5.7: Major Variations 2013/2009 (per size category/region) - Total Cruise Passengers | 39 |
| Table 5.8: Major Variations 2013/2012 (per size category/region) - Total Cruise Calls..... | 40 |
| Table 5.9: Major Variations 2013/2009 (per size category/region) - Total Cruise Calls..... | 40 |
| Table 5.10: Major Variations 2013/2012 (per size category/region) - Home In/Out Pax. | 40 |
| Table 5.11: Major Variations 2013/2009 (per size category/region) - Home In/Out Pax. | 41 |
| Table 5.12: Major Variations 2013/2012 (per size category/region) - Total Transit Passengers | 41 |
| Table 5.13: Major Variations 2013/2009 (per size category/region) - Total Transit Passengers | 41 |
| | |
| Figure 6.1: Cruise Traffic Shares per month (2013) | 42 |
| Table 6.1: Total Cruise Traffic per month (2013)..... | 42 |
| Figure 6.2: Total Cruise Pax. per month | 43 |
| Figure 6.3: Total Cruise Calls per month..... | 43 |
| Figure 6.4 Average Pax/Call per month (2013) | 44 |
| Table 6.2: Trimester Shares of Cruise Traffic within the MedCruise Regions | 44 |
| Table 6.3: Trimester Shares of Cruise Traffic within the two size categories (2013)..... | 45 |
| Figure 6.5: Major 5 MedCruise Ports Passenger -Seasonality 2013 | 45 |
| Table 6.4: Highest Concentration of passenger movements (March/April/May 2013)..... | 46 |
| Table 6.5: Highest Concentration of passenger movements (June/July/August 2013) | 46 |
| Table 6.6: Highest Concentration (September/October/November 2013)..... | 47 |
| Table 6.7: Highest Concentration (December/January/February 2013)..... | 47 |
| Figure 6.6: Major Winter Cruise ports – Total Pax. Winter 2012/13 | 48 |
| Table 6.8: Winter Cruise: Major 15 MedCruise Ports (Dec. 2012 / Jan. 2013 / Feb. 2013) | 48 |
| Table 6.9: Cruise Pax. shares of MedCruise Ports – Shares per trimester (2013) | 49 |

PREFACE



I am pleased to introduce to the MedCruise members and the cruise world the *Cruise activities in MedCruise Ports: Statistics 2013* report.

The report provides a statistical analysis of cruise activities in the Mediterranean region and its adjoining seas in 2013. Based on the annual data of the MedCruise member ports, it details the evolution of cruise in 2013, comparing them with the immediate previous year as well as an analysis of developments in the region the last five years (2009-2013).

In 2013 cruise in the 68 port members of MedCruise for which data are available reached new record levels. **For the first time in history the total passenger movements in MedCruise ports broke the 27 million cruise passengers per year milestone, reconfirming that the Mediterranean and its adjoining seas is a most dynamic region having all the potential to grow further.**

At the time of publication the total number of the members of MedCruise has grown to 70. These ports represent more than 100 port locations in 20 countries. In total this is over 78% of the total cruise passengers movements and 75% of cruise calls in the Mediterranean and adjoining seas. .

Discussions with potential members are at an advanced stage, and more members will be included in forthcoming editions. This is important as ports that are in the process of joining MedCruise represent a further 5% of cruise passenger movement and cruise calls that take place in the Med. **Our association proudly unites the port sector in advancing cruising in the Mediterranean and its adjoining seas.**

The detailed analysis of a database containing the statistics collected in 67 port members for the last five years period (2009-2013) stands as a valuable source of representative information about the cruise market in the region. Due to the special conditions in Egypt and Syria collection of data in these ports had not been completed before the conclusion of the report and thus data for these ports are not included.

This in essence the 5th edition of MedCruise statistics explores the size and evolution of this market over the last year, the trends that the region experienced in the recent past. Beyond the presentation of the data per port, the report contains an analysis of the data per region, examining in detail what happened in West Med, the Adriatic, East Med and the Black Sea. It also contains an analysis per size of the port, information about seasonality of activities, detailed information of major variations from previous years and reports on market concentration.

Cruise activities in MedCruise Ports: Statistics 2013 is an internal production of MedCruise. It was prepared by the MedCruise secretariat with the contribution of data provided by all the members of the association. All the reported data have been collected by port authorities and/or cruise terminal operators where applicable. Those data produced by a third source and used in the report are duly acknowledged.

Published in March 2014, and presented to the cruise world during its annual meeting in Miami, US, I am confident that the publication provides to the industry a point of reference and a mean to understand the past, present and future cruise industry – all of them useful to make the observed growth in the Mediterranean Sea a sustainable one.

Stavros Hatzakos,
MedCruise President

I. INTRODUCTION

1.1 MedCruise

MedCruise is the Association of Mediterranean cruise ports. Its mission is to promote the cruise industry in the Mediterranean and its adjoining seas. The Association assists its members in benefiting from the growth of the cruise industry by providing networking, promotional, and professional development opportunities. **Map 1.1** provides an illustration of the geography of the members of the Association and browses the extent that MedCruise membership spreads in the Med and the broader region.

Map 1.1: MedCruise Ports



A number of studies concluded in the recent past examine among others the financing of cruise ports in the Med, as well as operational and financial issues. These studies have been discussed both internally and jointly with cruise lines during the MedCruise General Assemblies. In the same vein, this annual MedCruise statistical publication furthers the understanding of the present challenges, while it facilitates the adjustment of MedCruise members and associate members to contemporary market structures.

1.2 MedCruise Membership

MedCruise membership has grown in numbers and geographically. Established in Rome on the 11th of June 1996, by a collaborative agreement between 16 ports in seven different countries, the MedCruise membership spreads today in 20 countries, and is located in three different continents, Africa, Asia and Europe (**Table 1.1**). Members in several cases represent more than one port in the same geographical area, thus the total of the ports that have joined the MedCruise family are well above 100.

In total the 70 port members of the Association represent more than 100 ports in the Mediterranean region, including the Black Sea, the Red Sea and the Near Atlantic. Four distinctive regions are identified. These are West Med, Adriatic Sea, East Med and Black Sea (**Table 1.2**). Moreover, 32 associate members, representing other associations, tourist boards and ship/port agents, also share the benefits of the Association (**Table 1.3**).

Table 1.1: Countries represented in MedCruise

| | | | | |
|-------------------|-----------------|----------------|---------------|-----------------|
| Croatia | Cyprus | Egypt | France | Georgia |
| Gibraltar | Greece | Italy | Malta | Monaco |
| Montenegro | Portugal | Romania | Russia | Slovenia |
| Spain | Syria | Tunisia | Turkey | Ukraine |

Table 1.2: MedCruise Members

| | | | | |
|----------------------|---------------------|----------------------|-------------------------|-----------------------|
| WEST MED | Alicante | Azores | Balearic Islands | Barcelona |
| | Cagliari | Cartagena | Castellón | Ceuta |
| | Civitavecchia | French Riviera Ports | Genoa | Gibraltar |
| | Huelva | La Spezia | Lisbon | Livorno |
| | Madeira Ports | Málaga | Marseille | Messina |
| | Monaco | Motril-Granada | Naples | North Sardinian Ports |
| | Palamós | Palermo | Portimao | Portoferraio |
| | Savona | Sète | Tarragona | Tenerife Ports |
| ADRIATIC | Toulon-Var-Provence | Tunisian Ports | Valencia | Valletta |
| | Bari | Brindisi | Corfu | Dubrovnik/Korcula |
| | Koper | Kotor | Ravenna | Rijeka |
| | Sibenik | Split | Trieste | Venice |
| EAST MED | Zadar | | | |
| | Alanya | Cyprus Ports | Egyptian Ports | Heraklion |
| | Igoumenitsa | Kavala | Kusadasi/Bodrum/Antalya | Lattakia |
| | Mersin | Patras | Piraeus | Souda/Chania |
| BLACK SEA | Thessaloniki | Volos | | |
| | Batumi | Constantza | Odessa | Rize |
| | Sevastopol | Sinop | Sochi | |

Table 1.3: MedCruise Associate Members

| | | | |
|--------------------------------------|--|-------------------------------------|---------------------------------|
| Aloschi & Bassani | BC Tours & Shipping | Cambiaso & Risso | Cemar |
| CLIA Europe | Cruise Services Monaco | D'Alessandro Travel | Donomis Cruise Services |
| F.A. Travel | Hugo Trumpy Srl | Idu Shipping & Services | Inflot World Wide Inc (Sochi) |
| Inflot World Wide Tours (Sevastopol) | Intercruises Shoreside & Port Services | Karavanmar Cruise Services | Karpaten Turizm Srl |
| Kvarner County Tourism Office | La Goulette Cruise Terminal | Livorno Port Authority | Medov Srl |
| Mercantile Marine Shipping | MH Bland | Navigator Travel & Tourist Services | Patronat de Turisme Costa Brava |
| Perez y Cia | Salamis Organisation | Samer & Co Shipping - Koper | Samer & Co Shipping - Trieste |
| Tartus Tour | Transcoma Cruise & Travel | Tura Turizm | Turisme de Barcelona |

1.3 An overall picture of Cruise activities in MedCruise members

The total of passengers that visited the MedCruise ports in 2013 reached 27,02 million, breaking all previous records (Figure 1.1). The breaking of all records of cruise passenger movements is evidence that cruise in the Mediterranean and its adjoining seas performs remarkably well in a challenging economic climate.

The variation of 2013 total cruise passenger movements in MedCruise members on 2012 was 3,96%, as the total of cruise passenger movements registered in the same ports in 2012, plus those registered in the only cruise call in Lattakia the same year, had been 25.99 million passengers. The presence of a dynamic market in the Mediterranean and its adjoining seas is further illustrated when comparing the total passengers of 2013 with the 21,86 passenger movements that had been registered five years before. The market growth observed within this five years period (2009-2013) stands at 23,6%.

The aforementioned data for the period 2009-2013 refer to a sample that lags from the total 70 port members of MedCruise. In particular, in the case of Lattakia and Egyptian ports, the instability and special conditions that Syria and Egypt experienced in the recent past resulted in the absence of on time data collection for these MedCruise members in all years. In addition, Rize did not report any data.

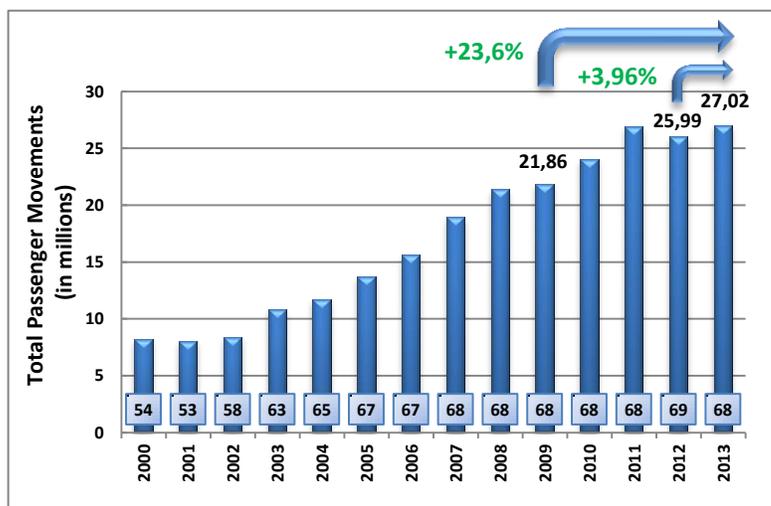
While for reasons of consistency, and therefore for meaningful results, in the subsequent sections of the report analysis will refer to the sample of 67 MedCruise members for which all data for all the last five years are available, the rest of this section provides a presentation of all data collected since 2000.

Looking further back in the past and comparing the data of 2013 with those registered a decade before (2004) two conclusions might be reached.

The first one is brought forward by the comparison of a sample of the passengers that visited the 63 MedCruise port members for which data are available for both years (*all present members except Azores, Batumi, Egyptian ports, Lattakia, Mersin, Rize, Sibenik*).

The 11,57 million passengers that visited these ports in 2004 increased to 25,87 million in 2013, a registered passenger growth of 123,6% within the decade 2004-2013.

Figure 1.1: Cruise Passengers Growth in MedCruise ports (2000-2013)



NOTE: Missing data since 2009: 2013: Egyptian Ports, Lattakia / 2012: Rize / 2011: Egyptian Ports, Rize / 2010: Egyptian Ports, Rize / 2009: Egyptian Ports, Rize.

The second major conclusion refers to the progressive strength of the Association itself. A decade ago, in 2004, a total of 39 port members listed in the sample of Table 1.2 were associated in the 43 members strong MedCruise. That year these 39 MedCruise members registered traffic of 8,95 million passengers. Since then, these ports succeeded to benefit by the rise of cruise activities, and/or have even acted effectively to generate such activities. This is illustrated by the fact that the same sample of 39 ports hosted 20,8 million passengers in 2013.

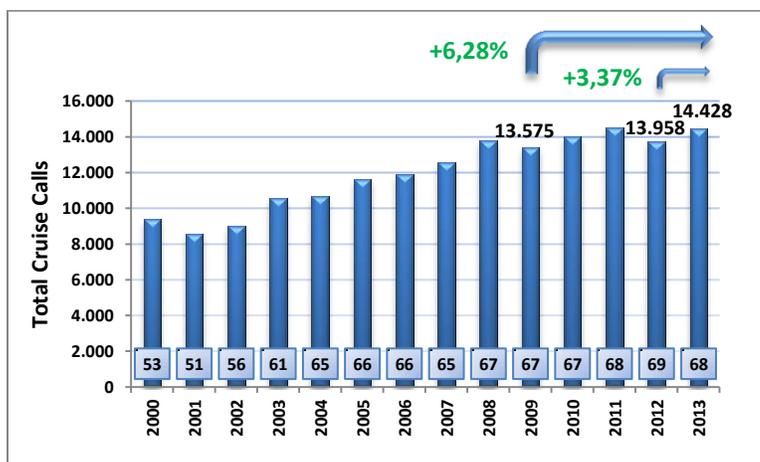
Most importantly, the total of cruise passenger traffic that is represented via MedCruise doubled within the decade 2004-2013. Today, the number of cruise passenger movements that takes place in these ports enhances the meaning of this collaboration, strengthens the voice of MedCruise to represent ports and advances the role of the association in promoting cruise activities in the region.

The total of cruise vessels calls in MedCruise ports in 2013 reached 14.428 (Figure 1.2). This represents a growth of 3,37% comparing to 2012 when 13.958 cruise calls took place.

The number of calls in 2013 was only 298 calls shy of the record number of 14.726 calls that took place in 2011 in MedCruise ports.

The growth on a five years basis (2003-2013) stands at 6,28%, as in 2009 13.575 cruise calls took place. Comparing with the registered total passenger numbers of 2013, there is strong evidence of the association of more passengers per cruise call.

Figure 1.2: Cruise Calls Growth in MedCruise ports (2000-2013)

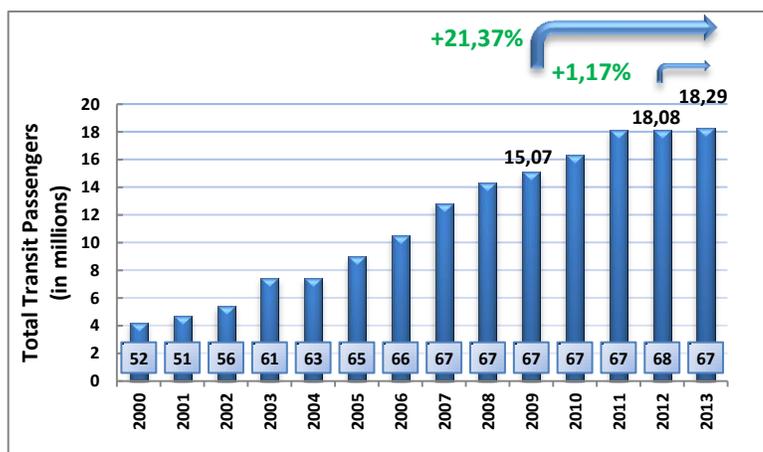


NOTE: Missing data since 2009: 2013: Egyptian Ports, Lattakia / 2012: Rize / 2011: Egyptian Ports, Rize / 2010: Egyptian Ports, Rize / 2009: Egyptian Ports, Rize.

The total number of transit passengers that visited the MedCruise ports in 2013 reached the record of 18,29 million passenger movements (Figure 1.3). This number equals to a 1,17% increase when comparing to the previous year, with the total of 2012 had been 18,08 million passengers movements.

In the case of transit passenger movements in MedCruise ports, a substantial growth has happened within the most recent five years period (2013/2009). This growth stands at 21,37%, as 15,07 million transit passengers cruised the Mediterranean and its adjoining seas in 2009.

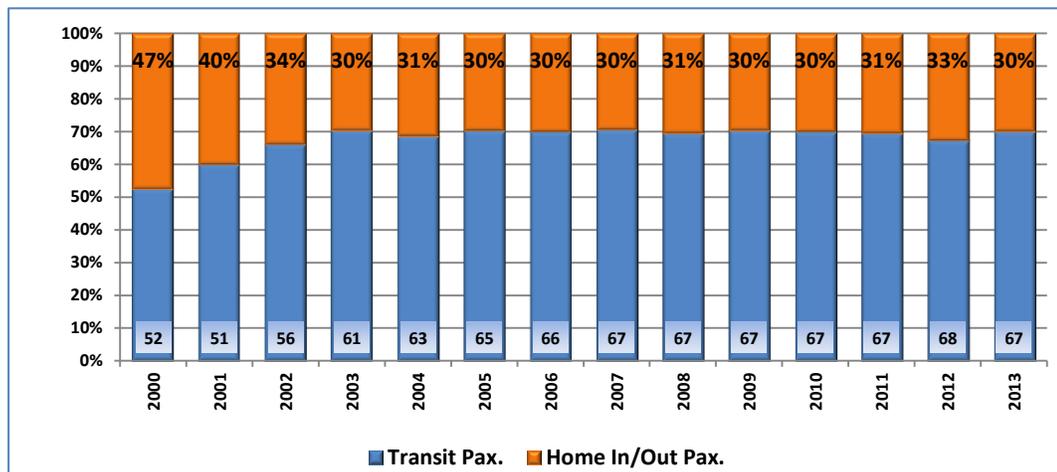
Figure 1.3: Transit Passengers Growth in MedCruise ports (2000-2013)



NOTE: Missing data since 2009: 2013: Egyptian Ports, Lattakia, Tenerife Ports / 2012: Rize, Tenerife Ports / 2011: Egyptian Ports, Rize, Tenerife Ports / 2010: Egyptian Ports, Rize, Tenerife Ports / 2009: Egyptian Ports, Rize, Tenerife Ports.

As Figure 1.4 illustrates the ratio of transit passenger movements and passengers home-porting from MedCruise ports stands at 70/30. This ratio remains stable over time, as it has been precisely the same one observed for a decade – the earlier variation is present due to the different sample of ports included.

Figure 1.4: Distribution of Cruise Passenger movements (2000-2013)



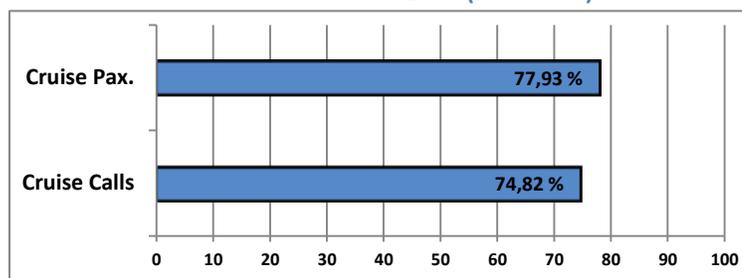
NOTE: Missing data since 2009: 2013: Egyptian Ports, Lattakia, Tenerife Ports / 2012: Rize, Tenerife Ports / 2011: Egyptian Ports, Rize, Tenerife Ports / 2010: Egyptian Ports, Rize, Tenerife Ports / 2009: Egyptian Ports, Rize, Tenerife Ports.

Consulting external data, as regards the total passenger and cruise calls traffic in the total of the ports in the Mediterranean and its adjoining seas, it is estimated (Figure 1.5) that through its membership MedCruise represents a share of approximately 78% of the total cruise passenger movements in 226 registered ports of any size (i.e. even one cruise call per year), and 75% of the cruise calls that took place in 2013.

At the time of publication, discussions with potential members were at an advanced stage, and expected to conclude by the forthcoming MedCruise General Assembly in May 2014.

The ports that are in the process of joining MedCruise represent more than a further 5% of cruise passenger movements and cruise calls that take place in the Mediterranean and its adjoining seas.

Figure 1.5: Estimated MedCruise ports share of total cruise traffic in the Mediterranean in 2013 (estimated)



Source: MedCruise members for MedCruise ports; For the total of traffic in the rest of the ports in the Mediterranean and its adjoining seas: Cruise Market Watch (www.cruisemarketwatch.com)

1.4 Cruise traffic in MedCruise Ports in 2013

Table 1.4 details the data collected by MedCruise member ports as regards cruise traffic that took place in 2013. The data refer to passenger movements, cruise calls, as well as classification of passengers in either home in, home out, or transit. In the Appendix, the reader might find a complete listing of the evolution of these data in the last five years (2009-2013). A detailed analysis of the statistical data for all of them bar one (Rize), based on several dimensions, is provided in the next sections of the present report. In line with the MedCruise constitution, a MedCruise member port might administer or operate multiple ports of the same geographical region. This might occasionally affect to a certain extent specific results of the statistical analysis, for instance rankings or averages.

For reasons of consistency, and therefore for meaningful results, in the subsequent sections the analysis will refer to the sample of 67 MedCruise port members for which all data for all five years are available.

Table 1.4: MedCruise Ports Cruise data (2013)

| No | Port | MedCruise Region | Total Pax. | Total Cruise Calls | Home In Pax. | Home Out Pax. | Transit Pax. |
|----|-----------------------------|------------------|------------|--------------------|--------------|---------------|--------------|
| 1 | Alanya | East Med | 57.454 | 53 | 0 | 0 | 57.454 |
| 2 | Alicante | West Med | 41.860 | 32 | 0 | 0 | 41.860 |
| 3 | Azores | West Med | 87.437 | 92 | 230 | 243 | 86.964 |
| 4 | Balearic Islands | West Med | 1.541.376 | 699 | 490.631 | | 1.050.745 |
| 5 | Barcelona | West Med | 2.599.232 | 835 | 752.248 | 754.038 | 1.092.966 |
| 6 | Bari | Adriatic | 604.781 | 171 | 79.607 | 85.424 | 439.750 |
| 7 | Batumi | Black Sea | 4.562 | 20 | 0 | 0 | 4.562 |
| 8 | Brindisi | Adriatic | 4.628 | 15 | 102 | 17 | 4.509 |
| 9 | Cagliari | West Med | 146.003 | 94 | 2.856 | 2.875 | 140.272 |
| 10 | Cartagena | West Med | 134.225 | 115 | 0 | 0 | 134.225 |
| 11 | Castellón | West Med | 1.514 | 3 | 0 | 0 | 1.514 |
| 12 | Ceuta | West Med | 4.605 | 8 | 0 | 0 | 4.605 |
| 13 | Civitavecchia | West Med | 2.538.259 | 959 | 494.255 | 495.743 | 1.548.261 |
| 14 | Constantza | Black Sea | 54.614 | 69 | 202 | 186 | 54.226 |
| 15 | Corfu | Adriatic | 744.651 | 480 | 35.382 | 35.353 | 673.916 |
| 16 | Cyprus Ports | East Med | 271.673 | 255 | 50.865 | 50.040 | 170.768 |
| 17 | Dubrovnik/Korcula | Adriatic | 1.136.503 | 843 | 12.420 | 12.420 | 1.111.663 |
| 18 | Egyptian Ports | East Med | n.a. | n.a. | n.a. | n.a. | n.a. |
| 19 | French Riviera Ports | West Med | 613.218 | 420 | 56.523 | | 556.695 |
| 20 | Genoa | West Med | 1.050.085 | 298 | 322.703 | 326.579 | 400.803 |
| 21 | Gibraltar | West Med | 278.139 | 179 | 0 | 0 | 278.139 |
| 22 | Heraklion | East Med | 270.020 | 177 | 27.719 | 27.724 | 214.577 |
| 23 | Huelva | West Med | 296 | 1 | 0 | 0 | 296 |
| 24 | Igoumenitsa | East Med | 4.650 | 14 | 0 | 0 | 4.650 |
| 25 | Kavala | East Med | 6.995 | 14 | 0 | 0 | 6.995 |
| 26 | Koper | Adriatic | 65.434 | 54 | 28 | 28 | 65.378 |
| 27 | Kotor | Adriatic | 317.746 | 387 | 0 | 0 | 317.746 |
| 28 | Kusadasi/Bodrum/ Antalya | East Med | 780.804 | 657 | 90.060 | 100.027 | 583.506 |
| 29 | La Spezia | West Med | 213.858 | 149 | 865 | 642 | 212.351 |
| 30 | Lattakia | East Med | n.a. | n.a. | n.a. | n.a. | n.a. |
| 31 | Lisbon | West Med | 558.040 | 353 | 26.386 | 24.448 | 507.206 |
| 32 | Livorno | West Med | 736.516 | 420 | 2.456 | 2.535 | 731.525 |
| 33 | Madeira Ports | West Med | 482.112 | 291 | 1.751 | 2.224 | 478.137 |
| 34 | Málaga | West Med | 397.416 | 248 | 34.224 | 37.025 | 326.167 |
| 35 | Marseille | West Med | 1.188.031 | 447 | 190.634 | 190.684 | 806.713 |
| 36 | Mersin | East Med | 1.697 | 4 | 0 | 0 | 1.697 |
| 37 | Messina | West Med | 501.316 | 228 | 18.880 | 17.310 | 465.126 |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| No | Port | MedCruise Region | Total Pax. | Total Cruise Calls | Home In Pax. | Home Out Pax. | Transit Pax. |
|----|-----------------------|------------------|------------|--------------------|--------------|---------------|--------------|
| 38 | Monaco | West Med | 249.806 | 221 | 18.749 | 17.160 | 213.897 |
| 39 | Motril-Granada | West Med | 16.809 | 28 | 0 | 0 | 16.809 |
| 40 | Naples | West Med | 1.175.018 | 440 | 52.203 | 58.486 | 1.064.329 |
| 41 | North Sardinian Ports | West Med | 206.140 | 117 | 0 | 0 | 206.140 |
| 42 | Odessa | Black Sea | 91.949 | 148 | 4.558 | 4.831 | 82.560 |
| 43 | Palamós | West Med | 29.775 | 38 | 0 | 0 | 29.775 |
| 44 | Palermo | West Med | 410.999 | 189 | 20.812 | 22.057 | 368.130 |
| 45 | Patras | East Med | 1.264 | 2 | 0 | 0 | 1.264 |
| 46 | Piraeus | East Med | 1.302.581 | 711 | 159.757 | 148.948 | 993.876 |
| 47 | Portimao | West Med | 20.141 | 42 | 30 | 58 | 20.053 |
| 48 | Portoferraio | West Med | 16.828 | 102 | 0 | 0 | 16.828 |
| 49 | Ravenna | Adriatic | 97.041 | 74 | 7.627 | 9.200 | 80.214 |
| 50 | Rijeka | Adriatic | 7.809 | 221 | 3.492 | 3.632 | 685 |
| 51 | Rize | Black Sea | 0 | 0 | 0 | 0 | 0 |
| 52 | Savona | West Med | 939.038 | 241 | 332.561 | 337.470 | 269.007 |
| 53 | Sète | West Med | 11.084 | 28 | 3 | 5 | 11.076 |
| 54 | Sevastopol | Black Sea | 35.000 | 115 | 0 | 0 | 35.000 |
| 55 | Sibenik | Adriatic | 29.784 | 100 | 0 | 0 | 29.784 |
| 56 | Sinop | Black Sea | 6.331 | 18 | 0 | 0 | 6.331 |
| 57 | Sochi | Black Sea | 21.384 | 49 | 0 | 0 | 21.384 |
| 58 | Souda/Chania | East Med | 124.205 | 47 | 0 | 0 | 124.205 |
| 59 | Split | Adriatic | 189.107 | 225 | 725 | 576 | 187.806 |
| 60 | Tarragona | West Med | 1.421 | 3 | 0 | 0 | 1.421 |
| 61 | Tenerife | West Med | 794.151 | 520 | n.a. | n.a. | n.a. |
| 62 | Thessaloniki | East Med | 14.591 | 18 | 3 | 3 | 14.585 |
| 63 | Toulon-Var-Provence | West Med | 385.971 | 266 | 14.124* | 12.963* | 255.824* |
| 64 | Trieste | Adriatic | 70.244 | 32 | 27.165 | 25.132 | 17.947 |
| 65 | Tunisian Ports | West Med | 511.065 | 201 | 0 | 0 | 511.065 |
| 66 | Valencia | West Med | 473.114 | 223 | 38.566 | 35.782 | 398.766 |
| 67 | Valletta | West Med | 477.759 | 277 | 51.188 | 50.846 | 375.785 |
| 68 | Venice | Adriatic | 1.815.823 | 548 | 760.806 | 751.790 | 303.227 |
| 69 | Volos | East Med | 20.227 | 31 | 0 | 0 | 20.227 |
| 70 | Zadar | Adriatic | 34.575 | 69 | 818 | 818 | 32.939 |

*Analysis only for Toulon – not for Var Provence ports

** In line with the MedCruise constitution, a MedCruise member port might manage, administer or operate multiple ports within the same geographical region.

II. CRUISE TRENDS

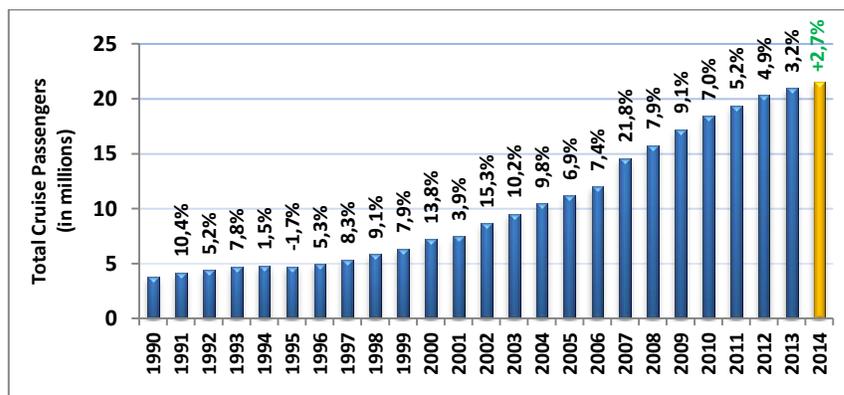
2.1 Trends in the Global Cruise Market

The cruise sector around the globe continued to strengthen in 2013. Given the strong consumer interest in cruising, the expansion of destinations and itineraries, and with the global economy in an ongoing recovery, this trend is expected to continue with stakeholders looking forward to an additional positive year of growth.

According to Cruise Lines International Association (CLIA), the 2013 global passenger numbers are estimated at 21,3 million, with a 2014 forecast expected to reach 21,7 million passengers.

Figure 2.1, based on similar assumptions with CLIA, visualises the global cruise passenger growth over time since 1990, forecasting a 2,7% growth within 2014.

Figure 2.1: Global Cruise Passenger Growth (1990-2014)



Source: Cruise Market Watch (<http://www.cruisemarketwatch.com/growth>).

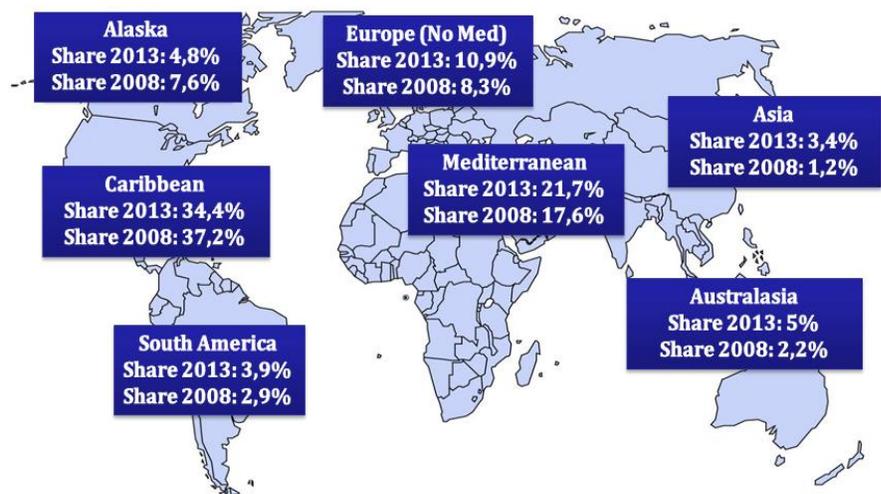
2.2 Deployment of Cruise Fleet

The Mediterranean and its adjoining seas stands as one of the most dynamic cruise regions of the world in recent years.

The deployment patterns around the globe indicate that the share of the Mediterranean increased from 17,6% of the total in 2008 to 21,7% in 2013 (**Figure 2.2**).

The dynamics in the second major region of the world (following Caribbean) indicate, beyond the increased demand for the destinations, that ports and other stakeholders have worked in an effective way to promote cruise activities and satisfactory serve the increasing demand. At the same time, request further efforts in order for this growth to sustain.

Figure 2.2: Global Deployment Shares 2013/2008



Source: CLIA. 2014 Annual State of the Cruise Industry Report.

The growing share is further represented in the growing number of passenger nights being available in the region.

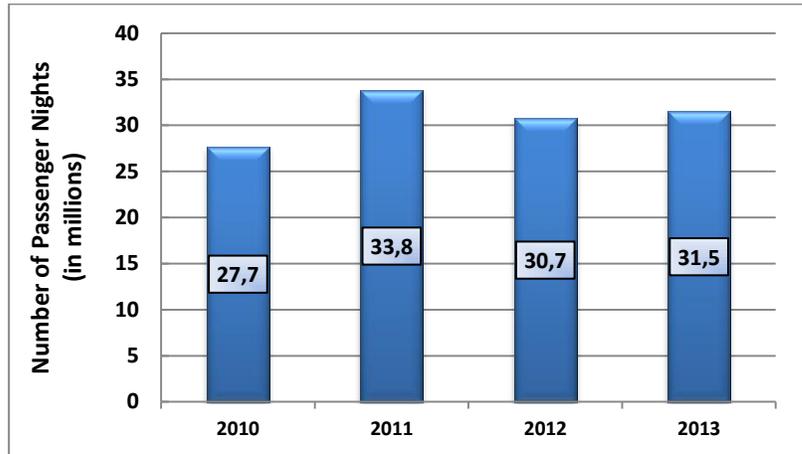
Based on the analysis of the evolution of Mediterranean and Black Sea passenger-nights by G.P. Wild International (**Figure 2.3**), the total of 2013 stands at 32,49 million passenger-nights; with the growth over 2012 being 4,4% and partly reversing the decline measured in 2012 over the peak 33,8 million passenger nights of 2011.

Several headquarters suggest that the increase will continue within 2014 at percentages that will be equivalent with the growth of the overall increase of the demand for cruise services.

Figure 2.4 details the deployment trend as regards the number of cruise vessels operating in the Med, and the number of different cruise itineraries available.

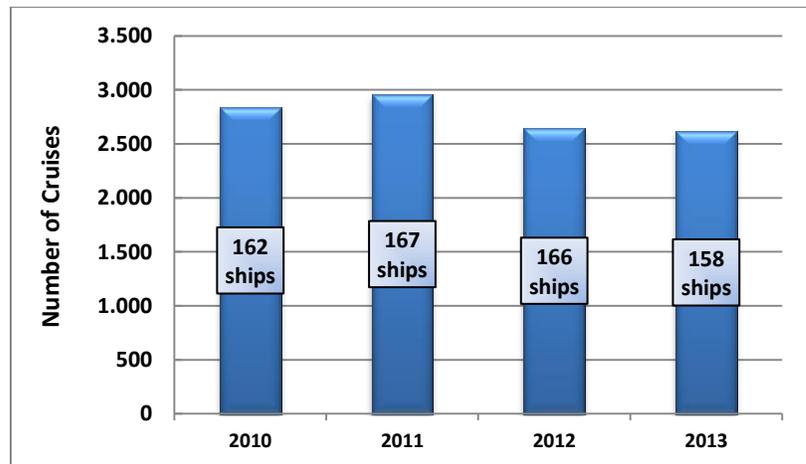
In total, 158 vessels offered services in 2013. This total is eight cruise vessels less comparing to the 166 operating in 2012 and nine less than the 167 of 2011. At the same time the number of different itineraries offered in 2013 were counted to be 2.619, comparing to 2.650 in 2012, and 2.968 in the peak year, in terms of vessels deployment, 2011.

Figure 2.3. Evolution of Pax.-nights in the Med and Black Sea (2010-2013)



Source: G.P. Wild International (2014). Regional Cruise Market Report; Mediterranean and Northern Europe 2013, UK: G.P. Wild.

Figure 2.4: Evolution of deployment 2010-2013 (Cruises & Ships)



Source: G.P. Wild International (2014). Regional Cruise Market Report; Mediterranean and Northern Europe 2013, UK: G.P. Wild.

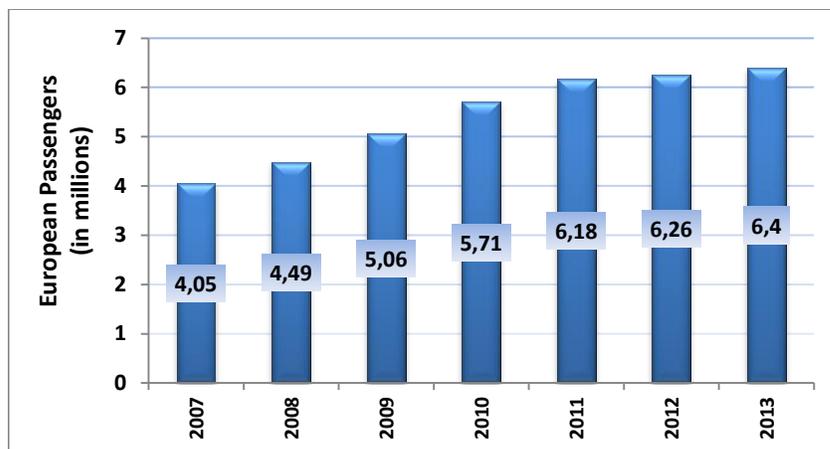
2.3 Cruise Passenger Sourcing

While North America remains the dominant source for cruise passengers (51,7% of the total passenger source share following a 15,1% five year change), other source markets are demonstrating accelerated passenger demand for cruising. The significant growth of internationally sourced passengers includes Europeans (**Figure 2.5**).

In 2013, cruise operators around the globe hosted 6,4 million European cruise passengers, a total that equals 30,1% of the total cruise passengers around the globe.

The UK and Ireland provided 8,1% of the global passenger share, recording a 16,4% growth over the last five years. Germany provided 7,7% (80,5% growth), Italy 4% (26,1% growth) with the other major European passenger sources being Spain with 2,8% of the total (20,7% growth) and France with 2,4%, (67,7% five year change).

Figure 2.5: European-sourced Passenger Growth



Source: CLIA (2013): Contribution of Cruise Tourism to the Economies of Europe, 2013 Edition

2.4 Cruise Ship Growth

The positive signs of the number of cruise ships and berths available go hand in hand with the modernization and growth of the global cruise fleet. According to Seatrade Insider, as of March 2014, the order book stands at 24 ships, and 64.303 berths. This follows the introduction of 167 new ships during the period 2000-2013, whereas 80 new ships had been introduced in the 1990s, and 40 in the 1980s.

2.5 Contribution to the European Economy

According to CLIA Europe estimates, cruise generates more than 15,5 billion euros in direct expenditures throughout Europe. These expenditures are broadly distributed across four major source segments: 43% cruise lines purchases; 23% passenger and crew purchases, 25% shipbuilding; and 9% cruise employees compensation.

Four Mediterranean countries are among the six European countries enjoying the major share of these expenditures. These are Italy, Spain, France and Greece. Whereas four more Med countries in the relevant list of the major-15 countries, all the countries in the Mediterranean and its adjoining seas enjoy the benefits of increased cruise activities in the region.

Table 2.1: Direct Cruise expenditure by Country (2012)

| No | Port | Direct Spending (millions euros) | Share of Total |
|----|-----------|----------------------------------|----------------|
| 1 | Italy | 4.460 | 28.8% |
| 2 | Spain | 1.254 | 8.1% |
| 3 | France | 1.066 | 6.9% |
| 4 | Greece | 588 | 3.8% |
| 5 | Portugal | 207 | 1.3% |
| 6 | Malta | 98 | 0.6% |
| 7 | Gibraltar | 62 | 0.4% |
| 8 | Cyprus | 53 | 0.3% |

Source: CLIA (2013): Contribution of Cruise Tourism to the Economies of Europe, 2013 Edition.

Note: This section is based on secondary information. Unless otherwise stated, the sources are the publically available data presented and circulated by CLIA Europe.

III. TRENDS IN THE MEDITERRANEAN AND ITS ADJOINING SEAS

3.1 Evolution of Cruise Traffic

This section provides a statistical analysis of cruise traffic and trends in cruise ports in the Mediterranean Sea and its adjoining seas. The analysis of a consistent sample data recorded in 67 MedCruise port members, representing over 100 ports, and an estimated 77% of cruise calls and 75% of passengers that cruise the region per year, provides an accurate understanding of trends in the specific ports and illustrates the overall trends in the specific region.

The full list of the ports included in this analysis, along with the raw material for 2013 and the five previous years (2009-2013) can be found in the Appendix of the report.

In total, 27.020.784 cruise passenger movements were registered in these 67 MedCruise port members in 2013 (**Table 3.1**). This total represents a variation of 4,22% over the previous year and 23,71% comparing to five years before (2009). A positive sign is the return to growth on a year per year basis. Following a continuous growth per annum, that had reached double digit percentages in 2010 and 2011, the number of cruise passengers in the sampled ports declined by 3,57% in 2012. With the latter being a year that cruise activities in the region were affected, among others, by the Concordia incident that happened in Italy in early 2012, the decline – which had not been observed for many years – seems to be temporary, as the data provide indications for further growth potential.

The number of cruise calls in the Med and its adjoining seas increased in 2013 and reached a total of 14.428. This represents a 3,78% growth comparing to the year before. Cruise calls per year exceeded 14.000 for the first time in 2010, and reached a record high of 14.726 in 2011. A decline by 5,59% took place in 2012. As in the case of total passengers, the latter might also be attributed to the happening of a major incident, that of Concordia that affected the region. With 525 more calls in 2013 comparing to 2012, the growth of cruise calls in the region is reconfirmed. With the pace of cruise calls growth outnumbering that of the passengers movement, it is thus evident that there is a growing trend in the number of passenger visitors per call.

Table 3.1: Evolution of cruise traffic in MedCruise member ports (2009-2013)

| Year | Total Pax. | % Variations on previous year | Total Calls | % Variations on previous year | Pax/Call | % Variations on previous year |
|-----------------------------|------------|-------------------------------|-------------|-------------------------------|----------|-------------------------------|
| 2013 | 27.020.784 | 4,22% | 14.428 | 3,78% | 1.873 | 0,43% |
| 2012 | 25.925.636 | -3,57% | 13.903 | -5,59% | 1.865 | 2,14% |
| 2011 | 26.884.436 | 11,77% | 14.726 | 3,94% | 1.826 | 7,53% |
| 2010 | 24.053.679 | 10,13% | 14.168 | 4,65% | 1.698 | 5,23% |
| 2009 | 21.842.132 | 2,27% | 13.538 | -2,95% | 1.613 | 5,37% |
| 2008 | 21.357.375 | - | 13.949 | - | 1.531 | - |
| Variation 2013/2009: | | 23,71% | | 6,57% | | 16,08% |

3.2 Major MedCruise Ports

The major ports in the region experienced a 10% growth, which is double the size of the growth when all ports in the region are examined (**Table 3.2**). Growth in half of the major MedCruise ports has been of double digits scale and only in one case negative variation is observed in the listing of major ports. This picture reverses the one that what had been observed in 2012, when six of the 10 biggest European ports had seen lower traffic movements comparing to 2011.

The major four ports in terms of passenger movements retained their ranking for another year. Barcelona remains the top port in the Mediterranean Sea with almost 2,6 million passenger movements, recording an annual 8% growth in 2013. Civitavecchia is ranked second, being the only other port visited in 2013 by more than 2,5 million cruise passengers. While on an annual basis both major ports increased by single digit percentages - Barcelona by 8% and Civitavecchia by 6% - when focusing on the 2009-2013 variation Civitavecchia registers a comparatively higher growth: passenger movements increased from 1,8 million to 2,53, equal to a substantial 41% increase.

Venice stands as the third major in terms of total passenger movements. The number of passengers increased by 2% in 2013. As the city imposed restrictions on cruise vessels weighing over 96.000 tones, and these vessels were banned from sailing down the Giudecca canal from November 2014, it is worth monitoring the effect that this decision will have on the specific port and not least on the broader region of the Adriatic and the Ionian Sea.

Marseille continues to register the most dynamic picture of all MedCruise ports. Consequently, it rises in the rankings of major ports. A remarkable 33% rise of passenger movements within year 2013 alone led Marseille in the 6th position of the major ports in terms of passenger movements, whereas a year ago it was 9th in the respective rankings. The port remains the most dynamic when one compares the evolution that happened in the region the last five years. The 2013/2009 variation of cruise traffic in Marseille equals to an 88% growth.

The second port that rises in the specific ranking is Piraeus. The port experienced a growth of 9% in 2013 that enabled it to regain the 5th position in the ranking of cruise passengers visits. This rise was helped by the fact that Naples experienced a decline of 9% within 2013; as a result the only declining port in the list lost two seats in the ranking.

Table 3.2: Major MedCruise Ports (Total Cruise Passengers, 2013)

| Rank 2013 | (Rank 2012) | Port | Total Cruise Pax. Movements | | | | |
|--------------------------|-------------|-------------------|-----------------------------|-------------------|---------------------|-------------------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| 1 | (1) | Barcelona | 2.599.232 | 2.408.634 | 8% | 2.151.465 | 21% |
| 2 | (2) | Civitavecchia | 2.538.259 | 2.393.570 | 6% | 1.802.938 | 41% |
| 3 | (3) | Venice | 1.815.823 | 1.775.944 | 2% | 1.420.980 | 28% |
| 4 | (4) | Balearic Islands | 1.541.376 | 1.341.510 | 15% | 1.237.362 | 25% |
| 5 | (6) | Piraeus | 1.302.581 | 1.198.047 | 9% | 1.221.633 | 7% |
| 6 | (9) | Marseille | 1.188.031 | 890.020 | 33% | 631.000 | 88% |
| 7 | (5) | Naples | 1.175.018 | 1.297.233 | -9% | 1.154.742 | 2% |
| 8 | (8) | Dubrovnik/Korcula | 1.136.503 | 981.448 | 16% | 901.389 | 26% |
| 9 | (10) | Genoa | 1.050.085 | 797.239 | 32% | 671.468 | 56% |
| 10 | (11) | Savona | 939.038 | 810.097 | 16% | 709.861 | 32% |
| Total (Major -10) | | | 15.285.946 | 13.893.742 | 10% | 11.902.838 | 28% |

Savona is the new entry in the top-10, following a considerable annual growth by 16%. This new entry was facilitated by the fact that, in absolute numbers, passenger movements at the port of Livorno declined by from 1,04 million to approximately 736.000 (29%). As a result, based on the 2013 passenger traffic Livorno is ranked 14th when based on 2012 data it had ranked as the 7th major port of MedCruise in terms of total passenger movements.

As regards the 10-major cruise ports in terms of total cruise calls (**Table 3.3**) the setting is more complex. This is not least because the increased cruise passenger movements are associated in too many cases with calls from bigger vessels, rather than with an increase number of calls. In total, five of the major ports experienced a decline in cruise calls, whereas all bar one of the listed in Table 3.3 ports saw the number of passengers increasing.

Civitavecchia retains the top position with 959 calls, despite a decline by 81 calls, or 8%, in 2013. Dubrovnik/Korcula registered a remarkable increase of cruise calls by 28%, rising to the second major port in the relevant list, having more calls from Barcelona. In the latter case, cruise calls increased by 8%. Another port that in 2013 managed a substantial higher number of cruise calls comparing with 2012 is Marseille. Following a record 28% growth the port entered the top-10 in the related ranking.

Cruise calls in Venice followed a negative trend and declined by 17%. This was the major decline of all, with the role of regulatory developments demanding a close monitoring of the trends observed in the specific port. Piraeus was the other port that saw the number of calls at the port declining. In this case though the 7% decline was accompanied by an increase of passenger movements, indicating a structural change of the type of calls. The biggest decline of all major ports was observed in Naples. Following a decline by 17%, Naples lost its place as one of the major ports in terms of cruise calls in the Mediterranean and its adjoining seas.

Table 3.3: Major MedCruise Ports (Cruise Calls, 2013)

| Rank 2013 | (Rank 2012) | Port | Total Cruise Calls | | | | |
|--------------------------|-------------|-------------------------|--------------------|--------------|---------------------|--------------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| 1 | (1) | Civitavecchia | 959 | 1.040 | -8% | 793 | 21% |
| 2 | (6) | Dubrovnik/Korcula | 843 | 659 | 28% | 810 | 4% |
| 3 | (2) | Barcelona | 835 | 774 | 8% | 799 | 5% |
| 4 | (3) | Piraeus | 711 | 763 | -7% | 877 | -19% |
| 5 | (7) | Balearic Islands | 699 | 632 | 11% | 630 | 11% |
| 6 | (4) | Kusadasi/Bodrum/Antalya | 657 | 683 | -4% | 733 | -10% |
| 7 | (5) | Venice | 548 | 661 | -17% | 543 | 1% |
| 8 | (8) | Tenerife | 520 | 534 | -3% | 347 | 50% |
| 9 | (10) | Corfu | 480 | 485 | -1% | 375 | 28% |
| 10 | (13) | Marseille | 447 | 354 | 26% | 316 | 41% |
| Total (Major -10) | | | 6.999 | 6.585 | 2% | 6.223 | 8% |

In the case of home-porting (**Table 3.4**), Venice remains the major port in the region, followed by Barcelona. Both ports registered in 2013 a 5% growth of Home in/out passengers in 2013, exceeding the 1,5 million passenger movements of this category. The trends experienced in these two ports are very similar, both on a year-by-year basis and when the last five year change is under question. Each of the two ports experienced a 28-29% growth of Home in/out passengers the period 2009-2013.

Genoa and Marseille were the ports of the list that experienced the biggest (22%) growth of Home in/out passengers among all major ports. Global Ports, as the operator of Kusadasi/Bodrum/Antalya registered a 14% rise of passengers home-porting from these ports, entering for the first time the list of major 10 home-ports in the Mediterranean region. The company expanded further in 2013 acquired, either alone or in partnership, stakes of ports in different countries.

The number of Home in/out passengers grew by single digits in the other major home-porting ports. The exemptions are two, namely Piraeus, where passengers of this category declined by 6%, and Bari where Home in/out passengers declined by 16%. Notably, the decline trend in the specific two ports is also observed when analyzing the variation of the last five years (2009-2013). Two other cases that experienced decline as regards the particular type of passenger movements are Malaga and Tunisian ports. As a result, these ports are not present in the specific major-10 list of 2013, though they would be listed a year ago. The most notable case is that of Tunisian ports where no home-porting took place in 2013. A year ago they had registered a 1,13 million passengers that used these ports as home-ports, a phenomenon not unrelated to the broader developments in the nearby region.

Table 3.4: Major MedCruise Ports (Home In/Out Pax., 2013)

| Rank 2013 | (Rank 2012) | Port | Total Home In/Out Pax. | | | | |
|--------------------------|-------------|-------------------------|------------------------|------------------|---------------------|------------------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| 1 | (1) | Venice | 1.512.596 | 1.444.100 | 5% | 1.170.298 | 29% |
| 2 | (2) | Barcelona | 1.506.286 | 1.438.383 | 5% | 1.180.239 | 28% |
| 3 | (4) | Civitavecchia | 989.998 | 920.612 | 8% | 720.451 | 37% |
| 4 | (5) | Savona | 670.031 | 638.706 | 5% | 571.753 | 17% |
| 5 | (6) | Genoa | 649.282 | 530.872 | 22% | 436.385 | 49% |
| 6 | (7) | Balearic Islands | 490.631 | 466.385 | 5% | 447.853 | 10% |
| 7 | (9) | Marseille | 381.318 | 313.322 | 22% | 175.000 | 118% |
| 8 | (8) | Piraeus | 308.705 | 329.168 | -6% | 415.260 | -26% |
| 9 | (12) | Kusadasi/Bodrum/Antalya | 190.087 | 167.424 | 14% | 157 | 120.975% |
| 10 | (11) | Bari | 165.031 | 196.423 | -16% | 228.259 | -28% |
| Total (Major -10) | | | 6.863.965 | 6.445.395 | 6% | 5.345.655 | 28% |

In the case of transit cruise passengers (**Table 3.5**), Civitavecchia sustains as the major port. Registering a 5% growth in 2013 it became the first ever port in the region hosting more than 1,5 million transit passengers. Five years before, in 2009, it was visited by almost 500.000 passengers less. Dubrovnik/Korcula, and Barcelona that follow in the particular list grew even faster, by 16% and 13% respectively. The former surpassed Barcelona in terms of transit passengers, growing at a faster pace than Barcelona since 2009.

Marseille is the most dynamic case, as transit passengers increased by the remarkable 40%. In absolute numbers, this means that in 2013 the port managed to handle 230.000 transit passengers more than one year before. The two Greek ports that are included in the specific list, Piraeus and Corfu, also recorded double digit growth on an annual basis. When measured on a five-year basis, this change equals to a notable 23% and 50% growth respectively. As a result Corfu, like Marseille, entered for a first time the major-10 ports in transit traffic in the region.

On the other hand, Livorno (-24%) and to a substantially lesser extent Naples (-6%) and Kusadasi/Bodrum/Antalya (-4%) saw a decline of the transit traffic within 2013. The same three ports are also the three ones that experienced a decline of transit passenger movements per year comparing to the levels of such traffic five years ago (2009). Yet, this decline is in all cases of single digit, and only in Naples it reaches the level of 8%.

The two new entries in the list of Table 3.5 replaced Tunisian ports and French Riviera ports. These ports registered declines of 56% and 17% respectively, with 511.065 and 556.695 transit passengers visiting them within 2013. Apparently, in the case of Tunisian ports, the special conditions of the immediate past years in the broader region seem to have affected the volatility of passenger movements in the country's ports.

Table 3.5: Major MedCruise Ports (Transit Pax., 2013)

| Rank 2013 | (Rank 2012) | Port | Total Transit Pax. | | | | |
|-----------|-------------|-----------------------------|--------------------|------------------|---------------------|------------------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| 1 | (1) | Civitavecchia | 1.548.261 | 1.472.958 | 5% | 1.082.487 | 43% |
| 2 | (6) | Dubrovnik/Korcula | 1.111.663 | 956.816 | 16% | 887.700 | 25% |
| 3 | (4) | Barcelona | 1.092.966 | 970.251 | 13% | 971.226 | 13% |
| 4 | (3) | Naples | 1.064.329 | 1.137.014 | -6% | 1.154.742 | -8% |
| 5 | (7) | Balearic Islands | 1.050.745 | 875.125 | 20% | 789.509 | 33% |
| 6 | (8) | Piraeus | 993.876 | 868.879 | 14% | 806.373 | 23% |
| 7 | (13) | Marseille | 806.713 | 576.698 | 40% | 456.000 | 77% |
| 8 | (5) | Livorno | 731.525 | 967.324 | -24% | 754.965 | -3% |
| 9 | (11) | Corfu | 673.916 | 591.599 | 14% | 450.505 | 50% |
| 10 | (10) | Kusadasi/Bodrum/ Antalya | 583.506 | 610.367 | -4% | 619.590 | -6% |
| | | Total (Major -10) | 9.657.500 | 9.027.031 | 7% | 7.973.097 | 21% |

3.3 Major Variations in MedCruise Ports

The following tables portray the major variations when comparing cruise traffic in 2013 and 2012, in terms of total cruise passenger movements (**Table 3.6**), cruise calls (**Table 3.7**), Home in/out (**Table 3.8**) and transit (**Table 3.9**) passengers. With this variation providing a short-term view, each Table is accompanied by data comparing cruise statistics of 2013 with 2009, in order to better understand the medium-term trend.

Aiming to give substance to the analysis, only MedCruise ports having a minimum of 20 cruise calls and/or 10.000 cruise passengers in 2013 have been included in the matrices below; in practice this means the exclusion of Brindisi; Castellón; Ceuta; Huelva; Igoumenitsa; Kavala; Mersin; Patras; Sinop; and Tarragona.

One might see the remarkable variation of trends within a year. La Spezia, and North Sardinian Ports surpassed to over 200.000 total passenger movements in 2013, when they had hosted only 50.239 and 88.672 passenger movements one year before (**Table 3.6**). Sibenik (94%), Thessaloniki (82%) and Cagliari (81%) are also among the five ports with the major growth in 2013. On the other hand two Spanish ports, Alicante (-47%) and Málaga (-39%),

and two Italian ones, Livorno (-29%) and the small in size Portoferraio (-27%) are joined by Split (-23%) in the list of those that have experienced the major negative variation between 2013 and 2012.

Ports excluded given the threshold applied, but would have been included in the list of growing ports are Tarragona (increase from 153 passenger movements in 2012 to 1.421 in 2013); Patras (from 374 to 1.264); Igoumenitsa (from 1.827 to 4.650); and Mersin (from 774 to 1.697).

Turning attention at the longer period, some differences are observed. Four other ports, namely Souda/Chania, Trieste, Ravenna, and Constantza, join La Spezia as those that recorded impressive records. Alicante faced the major difficulties in attracting passenger movements. Two smaller in size ports, Volos and Rijeka also experienced a major negative variation in 2013. Heraklion, and the Tunisian ports that were affected by instability in the broader region, are the other ones that experienced a major negative variation comparing 2013 with the passenger movements they had recorded five years before.

Table 3.6: Total Cruise Passengers - Major Variations 2013/2012 and 2013/2009

| Total Cruise Passengers Major variations 2013/2012 | | | | | Total Cruise Passengers Major variations 2013/2009 | | | | |
|---|-----------------------|---------|-----------|--------------------|---|----------------|---------|---------|--------------------|
| Port | | 2013 | 2012 | Var. 2013/ 2012 | Port | | 2013 | 2009 | Var. 2013/ 2009 |
| + | La Spezia | 213.858 | 50.239 | +326% | + | Souda/Chania | 124.205 | 7.720 | +1.509% |
| | North Sardinian Ports | 206.140 | 88.672 | +132% | | Trieste | 70.244 | 6.314 | +1.013% |
| | Sibenik | 29.784 | 15.355 | +94% | | Ravenna | 97.041 | 10.328 | +840% |
| | Thessaloniki | 14.591 | 8.004 | +82% | | La Spezia | 213.858 | 31.021 | +589% |
| | Cagliari | 146.003 | 80.555 | +81% | | Constantza | 54.614 | 8.516 | +541% |
| - | Split | 189.107 | 245.451 | -23% | - | Tunisian Ports | 511.065 | 752.246 | -32% |
| | Portoferraio | 16.828 | 23.099 | -27% | | Heraklion | 270.020 | 401.292 | -33% |
| | Livorno | 736.516 | 1.037.849 | -29% | | Rijeka | 7.809 | 14.500 | -46% |
| | Málaga | 397.416 | 651.393 | -39% | | Volos | 20.227 | 38.592 | -48% |
| | Alicante | 41.860 | 78.825 | -47% | | Alicante | 41.860 | 96.615 | -57% |

Table 3.7 presents the major variations as regards cruise calls. In this case North Sardinian ports (117%) top the list while they join La Spezia (107%) as the ones that experienced an over 100% growth of calls within a year. The other three ports that recorded a remarkable growth are all in the Black Sea. With cruise lines including the area in their itineraries more than in past years, Sevastopol (98%), Batumi (82%) and Sochi (81%), saw a major rise of the number of cruise calls in 2013. La Spezia stands at the top of the list when attention turns to the five-year trend. In this case though, the following ports in the list are Sète (250%), Ravenna (185%), Constantza (165%) and Odessa (155%).

Some of the ports that are excluded, given the threshold applied, would have been in the list of ports that experienced the major positive variations in cruise calls. These are Igoumenitsa (recorded an increase from 4 to 14 cruise calls); Tarragona (increase from 1 to 3); and Mersin (increase from 2 to 4).

On the negative site, the list of ports that experienced a decline in 2013 includes Alicante (26%), Trieste (26%), as well as Azores (25%), Rijeka (20%) and Venice (17%). As regards the medium-term, the list of ports that experienced a major negative change since 2009 is rather different. Alicante (48%) remains present in this list, but the other four are Thessaloniki (63%), Tunisian Ports (44%), Heraklion (38%) and Alanya (28%).

Table 3.7: Total Cruise Calls - Major Variations 2013/2012 and 2013/2009

| Total Cruise Calls Major variations 2013/2012 | | | | Total Cruise Calls Major variations 2013/2009 | | | | | |
|--|-----------------------|------|------|--|---|----------------|------|------|--------------------|
| | Port | 2013 | 2012 | Var. 2013/ 2012 | | Port | 2013 | 2009 | Var. 2013/ 2009 |
| + | North Sardinian Ports | 117 | 54 | +117% | + | La Spezia | 149 | 33 | +352% |
| | La Spezia | 149 | 72 | +107% | | Sète | 28 | 8 | +250% |
| | Sevastopol | 115 | 58 | +98% | | Ravenna | 74 | 26 | +185% |
| | Batumi | 20 | 11 | +82% | | Constantza | 69 | 26 | +165% |
| | Sochi | 49 | 27 | +81% | | Odessa | 148 | 58 | +155% |
| - | Venice | 548 | 661 | -17% | - | Alanya | 53 | 74 | -28% |
| | Rijeka | 221 | 276 | -20% | | Heraklion | 177 | 287 | -38% |
| | Azores | 92 | 122 | -25% | | Tunisian Ports | 201 | 358 | -44% |
| | Trieste | 32 | 43 | -26% | | Alicante | 32 | 61 | -48% |
| | Alicante | 32 | 43 | -26% | | Thessaloniki | 18 | 48 | -63% |

Table 3.8 illustrates the major variations of Home in/out passengers in MedCruise ports. In this case, Zadar (113%) tops the list followed by French Riviera Ports (68%), Monaco (27%), Messina (23%) and Genoa (22%). As regards the five-year trends, Kusadasi/Bodrum/Antalya and Trieste recorded a most remarkable growth, as five years ago they were not listed as ports with mentionable home-porting traffic. The same can be said for Messina that follows in the list. Valetta (260%) and Marseille (118%) also recorded substantial growth in the number of Home in/out passengers.

Table 3.8: Total Home In/Out Passengers - Major Variations 2013/2012 and 2013/2009

| Total Home In/Out Pax. Major variations 2013/2012 | | | | Total Home In/Out Pax. Major variations 2013/2009 | | | | | |
|--|----------------------|---------|-----------|--|---|------------------------------|---------|---------|--------------------|
| | Port | 2013 | 2012 | Var. 2013/ 2012 | | Port | 2013 | 2009 | Var. 2013/ 2009 |
| + | Zadar | 1.636 | 769 | +113% | + | Kusadasi/ Bodrum/ Antalya | 190.087 | 157 | +120..975% |
| | French Riviera Ports | 56.523 | 33.549 | +68% | | Trieste | 52.297 | 2.630 | +1.888% |
| | Monaco | 35.909 | 28.280 | +27% | | Messina | 36.190 | 9.822 | +268% |
| | Messina | 36.190 | 29.413 | +23% | | Valletta | 102.034 | 28.324 | +260% |
| | Genoa | 649.282 | 530.872 | +22% | | Marseille | 381.318 | 175.000 | +118% |
| - | Azores | 473 | 1.487 | -68% | - | Heraklion | 55.443 | 167.119 | -67% |
| | Livorno | 4.991 | 70.525 | -93% | | Livorno | 4.991 | 40.348 | -88% |
| | Alicante | 0 | 286 | -100% | | Portimao | 88 | 1.250 | -93% |
| | Kotor | 0 | 1.774 | -100% | | Koper | 56 | 7.363 | -99% |
| | Tunisian Ports | 0 | 1.165.361 | -100% | | Thessaloniki | 6 | 27.976 | -100% |

On the other side, the list of ports that experienced a decline includes Tunisian Ports, that in 2012 had temporarily benefited and hosted home-porting calls and passengers, Livorno and Azores that maintain a marginal home-porting activity, as well as Kotor, and Alicante that in 2013 ceased to exist as home-ports. As regards the medium-term trend, the list of ports that experienced the major negative variation still includes Livorno (-88%), but the

other four that experienced major declines are Thessaloniki that is not offering home-porting any more, the anyway insignificant in terms of home-porting size Koper, Portimao, and the port of Heraklion (-67%).

As for the growth in transit passenger movements which is shown in **Table 3.9**, La Spezia tops the list (323%) followed by North Sardinian Ports (+132%), Sibenik (94%), Thessaloniki (82%) and Cagliari (76%). In the medium-term Souda/Chania recorded the major growth of all, as in essence this did not exist as a home-port in 2009, Ravenna (677%), La Spezia (585%), Constantza (537%) and Trieste (387%) also recorded remarkable positive changes.

Ports excluded given the threshold applied yet recorded high positive variations are Tarragona (increase from 153 transit passenger movements in 2012 to 1.421 in 2013); Patras (from 374 to 1.264); Igoumenitsa (from 1.827 to 4.650) and Mersin (from 774 to 1.697).

On the negative site, the list of ports that experienced a decline in the transit passenger movements includes Alicante (-56%), Málaga (-47%), Livorno (-27%), Portoferraio (-26%) and Split (-24%). While within the five year period the list of ports that experienced the major negative variation contains Alicante (-57%), Volos (-48%), Tunisian Ports (-32%), Cyprus Ports (-24%) and French Riviera Ports (-21%).

Table 3.9: Total Transit Passengers - Major Variations 2013/2012 and 2013/2009

| Total Transit Passengers Major variations 2013/2012 | | | | | Total Transit Passengers Major variations 2013/2009 | | | | |
|--|-----------------------|---------|-----------|-----------------------|--|----------------------|---------|---------|--------------------|
| | Port | 2013 | 2012 | Var. 2013/ 2012 | | Port | 2013 | 2009 | Var. 2013/ 2009 |
| + | La Spezia | 212.351 | 50.239 | +323% | + | Souda/Chania | 124.205 | 7.720 | +1.509% |
| | North Sardinian Ports | 206.140 | 88.672 | +132% | | Ravenna | 80.214 | 10.328 | +677% |
| | Sibenik | 29.784 | 15.355 | +94% | | La Spezia | 212.351 | 31.021 | +585% |
| | Thessaloniki | 14.585 | 7.997 | +82% | | Constantza | 54.226 | 8.516 | +537% |
| | Cagliari | 41.860 | 78.539 | +76% | | Trieste | 17.947 | 3.684 | +387% |
| - | Split | 731.525 | 967.324 | -24% | - | French Riviera Ports | 556.695 | 707.929 | -21% |
| | Portoferraio | 375.785 | 509.134 | -26% | | Cyprus Ports | 170.768 | 224.747 | -24% |
| | Livorno | 16.828 | 23.099 | -27% | | Tunisian Ports | 511.065 | 752.246 | -32% |
| | Málaga | 41.860 | 78.539 | -47% | | Volos | 20.227 | 38.592 | -48% |
| | Alicante | 511.065 | 1.165.361 | -56% | | Alicante | 41.860 | 96.615 | -57% |

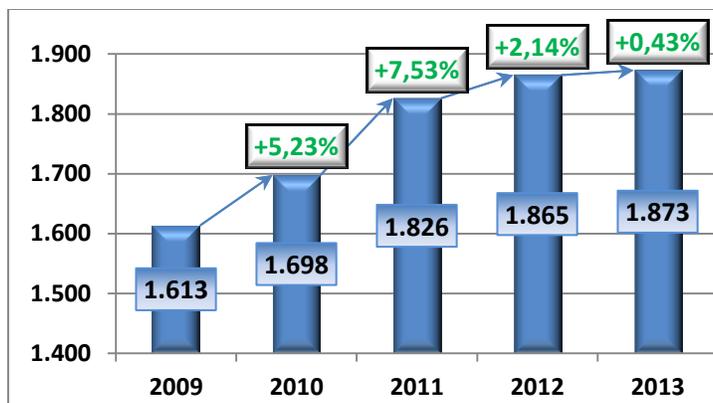
3.4 Passengers per Call

Over the last five years, the average number of passengers per cruise call increased by 16,12% from, 1.613 to 1.873 passengers. Larger cruise ships tend to have lower average labor costs than smaller ships - for example, a 5.000 plus-cruise vessel has one crew member for every 2,6 passengers, while a 2.000 passenger one has one crew member for every 2,1 passengers – leading to the continuous increase of cruise fleet.

The deployment of bigger vessels in the Mediterranean and the adjoining seas is evident, by the continuous increase of the average number cruise passengers that reach a destination via one call alone.

On an annual basis the increase in 2013 comparing to 2012 was of the marginal scale of 0,43%. Yet the deployment of vessels like the Oasis of the Seas in the Mediterranean in 2014 is expected to affect the specific numbers and sustain the overall trend of growing numbers of cruise passengers per visit.

Figure 3.1: Cruise Passengers per Call – Five-year evolution



The overall trend is further evident when focusing on the growth of passengers per call in the 20 MedCruise ports leading this category (**Table 3.10**). Five ports host more than 3.000 pax/call, whereas nine more ports host more than 2.000 pax/call. Savona, used as home-port by Costa, that tops the list with 3.896 pax/call has not seen any major variation either when comparing 2013 with 2012, or when the focus is on the variation between 2013 and 2009. The base of the port seems stable, while the case is different when ports following the list are examined. Bari and Venice have seen an increase of 17,3% and 23,3% respectively within one year alone, whereas Genoa is the only one of those hosting more than 3.000 pax/call that experienced a decline of pax/call in 2013. The latter, however, might be a temporary phenomenon, as the respective numbers of the five-year comparison (24,9%) indicated a growing trend in Genoa as well. The major annual growth in 2013 was observed in Trieste (33,2%) where the average grew from 1.648 to 2.195, and the major decline in Livorno (-21,4%) where the average number of passengers per call declined from 2.232 to 1.754.

An interesting result is reached when comparing the growth of the pax/call in the major-10 ports included in the list with those 10 ports that follow. Evidently, the major-10 ports in terms of pax/call have seen the number of passengers per call growing at a faster pace than in the case of the rest. Comparing the annual variation 2013/12 the top-10 pax/calls increased by 7,33% whereas the rest of the listed in top-20 ports saw a decline of passengers/call by 3,22%. The five-year variation indicates a growth of pax/call in the case of the top-10 that stands at 28,72% when the following 10 ports grew by the comparatively lower 22,95%.

Table 3.10: Cruise Pax/Cruise Call - Major 20

| No | Port | Pax/Calls 2013 | Pax/Calls 2012 | Variation 2013/2012 | Pax/Calls 2009 | Variation 2013/2009 |
|-----------------|-----------------------|-------------------|-------------------|------------------------|-------------------|------------------------|
| 1 | Savona | 3.896 | 3.914 | -0,44% | 3.837 | 1,55% |
| 2 | Bari | 3.537 | 3.004 | 17,74% | 3.120 | 13,37% |
| 3 | Genoa | 3.524 | 3.743 | -5,85% | 2.821 | 24,92% |
| 4 | Venice | 3.314 | 2.687 | 23,33% | 2.617 | 26,63% |
| 5 | Barcelona | 3.113 | 3.112 | 0,03% | 2.693 | 15,60% |
| 6 | Naples | 2.670 | 2.462 | 8,45% | 1.884 | 41,72% |
| 7 | Marseille | 2.658 | 2.514 | 5,73% | 1.997 | 33,10% |
| 8 | Souda/Chania | 2.643 | 2.391 | 10,54% | 386 | 584,72% |
| 9 | Tunisian Ports | 2.543 | 2.329 | 9,19% | 2.101 | 21,04% |
| 10 | Civitavecchia | 2.647 | 2.302 | 6,71% | 2.274 | 1,23% |
| Major-10 | | | | 7,33% | | 28,72% |
| 11 | Balearic Islands | 2.205 | 2.123 | 3,86% | 1.964 | 12,27% |
| 12 | Messina | 2.199 | 2.344 | -6,19% | 1.746 | 25,95% |
| 13 | Trieste | 2.195 | 1.648 | 33,19% | 421 | 421,38% |
| 14 | Palermo | 2.175 | 2.272 | -4,27% | 2.469 | -11,91% |
| 15 | Piraeus | 1.832 | 1.570 | 16,69% | 1.393 | 31,51% |
| 16 | North Sardinian Ports | 1.762 | 1.642 | 7,31% | 2.061 | -14,51% |
| 17 | Livorno | 1.754 | 2.232 | -21,42% | 1.736 | 1,04% |
| 18 | Valletta | 1.725 | 1.936 | -10,90% | 1.668 | 3,42% |
| 19 | Madeira Ports | 1.657 | 1.751 | -5,37% | 1.573 | 5,34% |
| 20 | Málaga | 1.602 | 2.223 | -27,94% | 1.621 | -1,17% |
| Major-20 | | | | -3,22% | | 22,95% |

3.5 Cruise Traffic Concentration

A parameter worth examining is the extent that cruise traffic is concentrated in few ports alone. Examining the shares of the major-20 MedCruise ports (**Table 3.11**), there are nine ports with passenger traffic that exceed one million passengers per year, with the two major of them, Barcelona and Civitavecchia, hosting more than 2,5 million.

There are also 10 more ports that hosted more than 500.000 passenger movements within 2013. Overall the major-5 ports, in terms of passenger movements had in 2013 a share that stands at 36,23% of the total passenger movements, a share that slightly increased (0,49%) when compared to 2009. The major difference is observed though when looking at the top-10, that increased their share by 2% within five years time hosting 56,57%. The picture is more balanced when looking at top-20 ports, which means that the last 10 of the listed ports have lost their share of passenger movements that they were retaining in 2009.

Table 3.11: Major 20 MedCruise Ports - Cruise Pax. Concentration

| No | Port | Total Pax. 2013 | Cruise Passengers Concentration | | | | |
|-----------------------|-----------------------------|--------------------|---------------------------------|---------------|---------------|---------------|---------------|
| | | | 2013 | 2012 | 2011 | 2010 | 2009 |
| 1 | Barcelona | 2.599.232 | 9,62% | 9,29% | 9,88% | 9,77% | 9,85% |
| 2 | Civitavecchia | 2.538.259 | 9,39% | 9,23% | 9,59% | 8,08% | 8,25% |
| 3 | Venice | 1.815.823 | 6,72% | 6,85% | 6,64% | 6,72% | 6,51% |
| 4 | Balearic Islands | 1.541.376 | 5,70% | 5,17% | 5,98% | 6,43% | 5,67% |
| 5 | Piraeus | 1.302.581 | 4,82% | 4,62% | 5,53% | 4,76% | 5,59% |
| Major 5 - SUM | | 9.797.271 | 36,26% | 35,17% | 37,63% | 35,77% | 35,87% |
| 6 | Marseille | 1.188.031 | 4,40% | 3,43% | 3,01% | 2,91% | 2,89% |
| 7 | Naples | 1.175.018 | 4,35% | 5,00% | 4,83% | 4,74% | 5,29% |
| 8 | Dubrovnik/Korcula | 1.136.503 | 4,21% | 3,79% | 3,76% | 3,89% | 4,13% |
| 9 | Genoa | 1.050.085 | 3,89% | 3,08% | 2,97% | 3,58% | 3,07% |
| 10 | Savona | 939.038 | 3,48% | 3,12% | 3,53% | 3,25% | 3,25% |
| Major 10 - SUM | | 15.285.946 | 56,57% | 53,59% | 55,72% | 54,13% | 54,49% |
| 11 | Tenerife Ports | 794.151 | 2,94% | 3,42% | 3,08% | 3,08% | 2,66% |
| 12 | Kusadasi/Bodrum/ Antalya | 780.804 | 2,89% | 3,00% | 3,02% | 2,75% | 2,84% |
| 13 | Corfu | 744.651 | 2,76% | 2,53% | 2,31% | 2,48% | 2,30% |
| 14 | Livorno | 736.516 | 2,73% | 4,00% | 3,66% | 3,42% | 3,64% |
| 15 | French Riviera Ports | 613.218 | 2,27% | 2,71% | 2,48% | 2,79% | 3,41% |
| 16 | Bari | 604.781 | 2,24% | 2,39% | 2,18% | 2,11% | 2,60% |
| 17 | Lisbon | 558.040 | 2,07% | 2,02% | 1,87% | 1,86% | 1,90% |
| 18 | Tunisian Ports | 511.065 | 1,89% | 2,04% | 1,17% | 3,72% | 3,44% |
| 19 | Messina | 501.316 | 1,86% | 1,69% | 1,86% | 1,56% | 1,16% |
| 20 | Madeira Ports | 482.112 | 1,78% | 2,29% | 2,02% | 2,05% | 2,00% |
| Major 20 - SUM | | 21.612.600 | 79,99% | 79,67% | 79,37% | 79,96% | 80,44% |

Cruise calls record a lower level concentration. The 5 ports with most calls per year hosted in 2013 4.047 calls, or 28,05% of the total, which is a slightly lower percentage from what they shared five years before. The picture is similar even when the focus turns on the top-10 ports (46%, or 6.699 calls, took place in these ports in 2013), whereas the share of the top-20 ports decreased in 2013: the 10.106 calls represented 70,04%, almost 2% lower than the share of the same ports in 2009.

Table 3.12: Major 20 MedCruise Ports - Cruise Calls Concentration

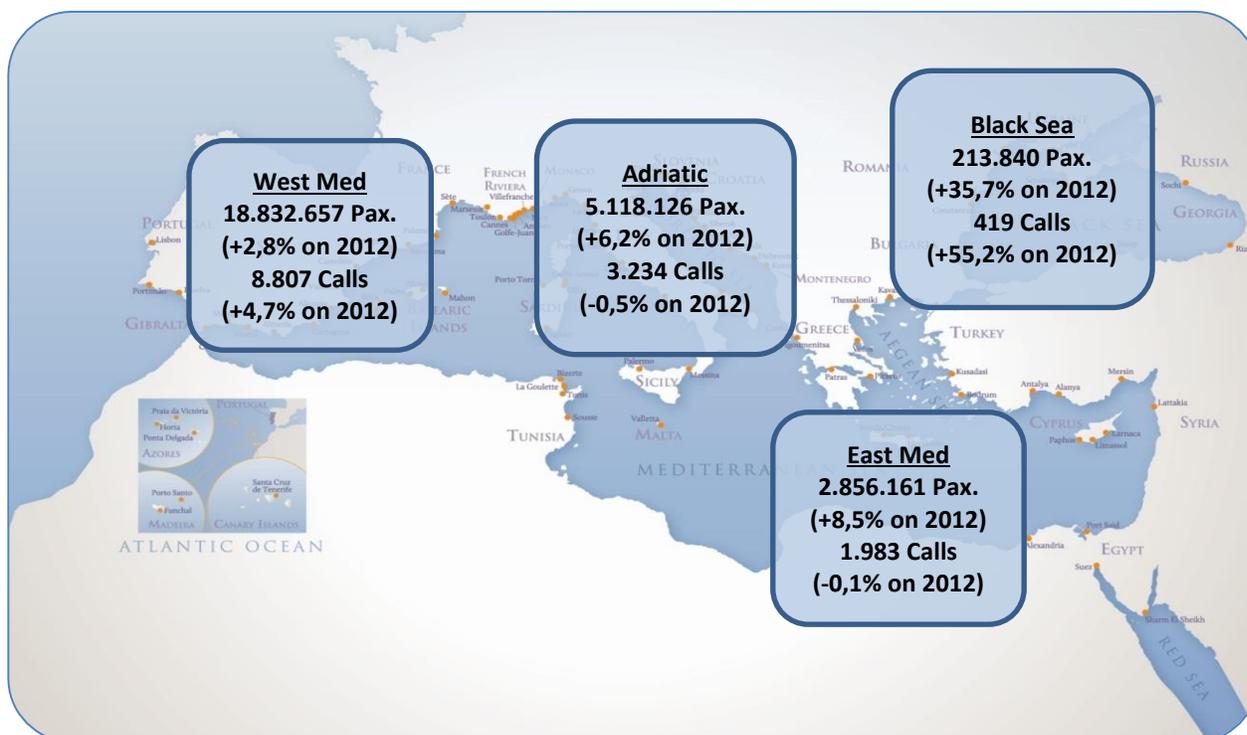
| No | Port | Total Calls 2013 | Cruise Calls Concentration | | | | |
|-----------------------|-------------------------|------------------|----------------------------|---------------|---------------|---------------|---------------|
| | | | 2013 | 2012 | 2011 | 2010 | 2009 |
| 1 | Civitavecchia | 959 | 6,65% | 7,59% | 6,91% | 6,43% | 5,94% |
| 2 | Dubrovnik/Korcula | 843 | 5,84% | 4,81% | 4,70% | 5,04% | 6,07% |
| 3 | Barcelona | 835 | 5,79% | 5,65% | 6,08% | 6,01% | 5,98% |
| 4 | Piraeus | 711 | 4,93% | 5,57% | 6,46% | 5,71% | 6,57% |
| 5 | Balearic Islands | 699 | 4,84% | 4,61% | 4,23% | 5,17% | 4,72% |
| Major 5 - SUM | | 4.047 | 28,05% | 28,24% | 28,38% | 28,36% | 29,27% |
| 6 | Kusadasi/Bodrum/Antalya | 657 | 4,55% | 4,99% | 4,88% | 4,97% | 5,49% |
| 7 | Venice | 548 | 3,80% | 4,83% | 4,51% | 4,49% | 4,07% |
| 8 | Tenerife Ports | 520 | 3,60% | 3,90% | 3,18% | 2,77% | 2,60% |
| 9 | Corfu | 480 | 3,33% | 3,54% | 3,13% | 3,07% | 2,81% |
| 10 | Marseille | 447 | 3,10% | 2,58% | 2,90% | 2,39% | 2,37% |
| Major 10 - SUM | | 6.699 | 46,43% | 48,08% | 46,97% | 46,05% | 46,60% |
| 11 | Naples | 440 | 3,05% | 3,85% | 3,64% | 3,84% | 4,59% |
| 12 | Livorno | 420 | 2,91% | 3,40% | 3,43% | 3,63% | 3,43% |
| 13 | French Riviera Ports | 420 | 2,91% | 2,83% | 2,95% | 3,54% | 3,72% |
| 14 | Kotor | 387 | 2,68% | 2,50% | 2,18% | 2,21% | 1,95% |
| 15 | Lisbon | 353 | 2,45% | 2,29% | 2,28% | 2,14% | 2,20% |
| 16 | Genoa | 298 | 2,07% | 1,56% | 1,74% | 1,87% | 1,78% |
| 17 | Madeira Ports | 291 | 2,02% | 2,48% | 2,13% | 2,11% | 2,07% |
| 18 | Valetta | 277 | 1,92% | 2,28% | 2,16% | 2,00% | 1,98% |
| 19 | Toulon-Var-Provence | 266 | 1,84% | 1,74% | 0,58% | 1,68% | 1,19% |
| 20 | Cyprus Ports | 255 | 1,77% | 1,80% | 3,13% | 2,70% | 2,43% |
| Major 20 - SUM | | 10.106 | 70,04% | 72,79% | 71,18% | 71,76% | 71,96% |

IV. ANALYSIS PER MEDCRUISE REGION

4.1 The MedCruise Regions

MedCruise membership spreads in four distinctive areas, each of them having its own dynamics. These are the West Med, the Adriatic, East Med, and the Black Sea respectively. In this section, the report provides an analysis of the statistics per MedCruise region (**Map 4.1**).

Map 4.1: MedCruise Regions & Cruise Traffic by region



Half of the MedCruise members that are included in the sample are located in the West Med region (**Table 4.1**). The total of cruise passenger movements that took place in these ports in 2013 reached 18,83 millions, registering a 2,8% growth on 2012. The number of calls in West Med ports increased by 4,7% comparing to 2012. These numbers represent a share of 69,53% of the total passenger movements that took place in the Med in 2013 and 61,04% of the respective number of cruise calls (**Figure 4.1**).

The region of the Adriatic, where 13 MedCruise members are located, registered in 2013 a total of 5,12 million cruise passenger movements. This equals to a 6,2% growth comparing to 2012. The number of calls in the region decreased by 0,5% comparing to 2012, as 3.234 calls took place within 2013. These numbers represent 19,04% of the total passenger movements of 2013 and 22,31% of the cruise calls that take place annually in MedCruise ports.

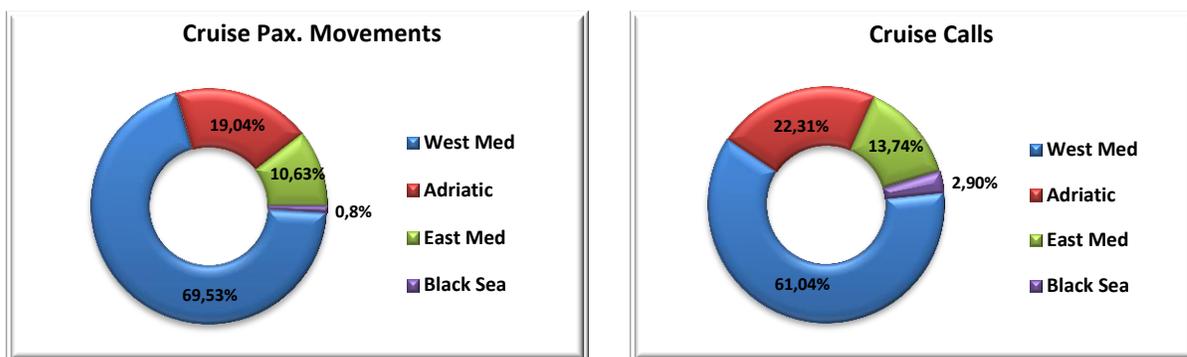
Table 4.1: Total Cruise Traffic 2013

| Region | No. of members | Total Cruise Pax. | Total Cruise Calls | Home In/Out Pax. | Transit Pax. |
|-----------|----------------|-------------------|--------------------|------------------|--------------|
| West Med | 36 | 18.832.657 | 8.807 | 5.312.051 | 12.623.475 |
| Adriatic | 13 | 5.118.126 | 3.219 | 1.852.562 | 3.265.564 |
| East Med | 12 | 2.856.161 | 1.983 | 655.146 | 2.193.804 |
| Black Sea | 6 | 213.840 | 419 | 9.777 | 204.063 |

The third region is East Med, with 12 MedCruise members included in the sample (and two others, namely Egyptian Ports and Lattakia, missing). In total, these ports registered in 2013 a total of 2,86 million cruise passenger movements, a number that equals to a 8,5% growth comparing to 2012. This is the second most dynamic region of the four MedCruise regions. The number of calls in 2013 decreased marginally by 0,1% comparing to 2012 as 1.983 calls were registered. These numbers represent 10,63% of the total passenger movements of 2013 and 13,74% of the cruise calls that take place annually in MedCruise ports.

The Black Sea was the most dynamic region of all in 2013. This is the smallest in size region, as six MedCruise members only are located within it, whereas the total of cruise passenger movements and cruise calls registered in 2013 stand at 213.840 and 429 respectively. However, these numbers represent impressive annual growth of 35,7% in terms of passenger movements and 55,2% in terms of cruise calls. At the time of publication of the report though, social unrest in Ukraine demands a monitoring on whether this trend will sustain in 2014. In total, the Black Sea region represents only 0,8% of the passenger movements and 2,9% of the cruise calls.

Figure 4.1: Cruise Passenger Traffic Shares 2013 per region



4.2 Cruise Traffic evolution per region

Table 4.2 presents the evolution and variation of cruise passenger movements per region the last five years. Black Sea, with a 110% growth remains the most dynamic region when one compares 2013 volumes with those of 2009. The Adriatic follows (38,8%) and West Med (22,5%) comes third. Year 2013 however was one that both regions recorded a slower pace of growth than the East Med. The latter region registered the last five years a 6,5% growth. This is only because East Med managed to register 8,5% growth within 2013. That some parts of the region experienced within these years several cases of social and/or political instability seems to not be irrelevant of the trends observed in the region.

Table 4.2: Total Cruise Passengers per region

| Region | Total Cruise Pax. Movements | | | | | | |
|------------------|-----------------------------|-------------------|---------------------|-------------------|-------------------|-------------------|---------------------|
| | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| West Med | 18.832.657 | 18.315.662 | 2,8% | 18.899.267 | 17.238.845 | 15.372.152 | 22,5% |
| Adriatic | 5.118.126 | 4.819.443 | 6,2% | 4.730.153 | 4.111.186 | 3.687.208 | 38,8% |
| East Med | 2.856.161 | 2.632.912 | 8,5% | 3.116.337 | 2.568.771 | 2.681.229 | 6,5% |
| Black Sea | 213.840 | 157.619 | 35,7% | 138.679 | 134.869 | 101.543 | 110,6% |
| Total | 27.020.784 | 25.925.636 | 4,22% | 26.884.436 | 24.053.671 | 21.842.132 | 23,7% |

Figure 4.2 portrays in retrospect the share of each region as regards the total of cruise passenger movements in the Mediterranean and its adjoining seas. Evidently, the East Med seemingly lost a share of 1,7% within five years, when the ports located in the Adriatic gained in total traffic of 2%.

In the case of cruise calls per region (**Table 4.3**), three of the four regions experienced growing number of calls the last five years. In the case of Baltic Sea the number of calls increased impressively from 183 to 419 calls, a growth of 129%.

A 10% growth was also registered over the five years 2009-2013 in the two other regions, Adriatic (from 2.919 calls to 3.219) and West Med (from 8.001 calls to 8.807). The only region that experienced a decline as regards the total of cruise calls is that of East Med, where the 1.983 calls registered in 2013 are lower comparing to the 2.453 of 2009 (**Figure 4.3**).

Figure 4.2: Cruise Passenger evolution per region

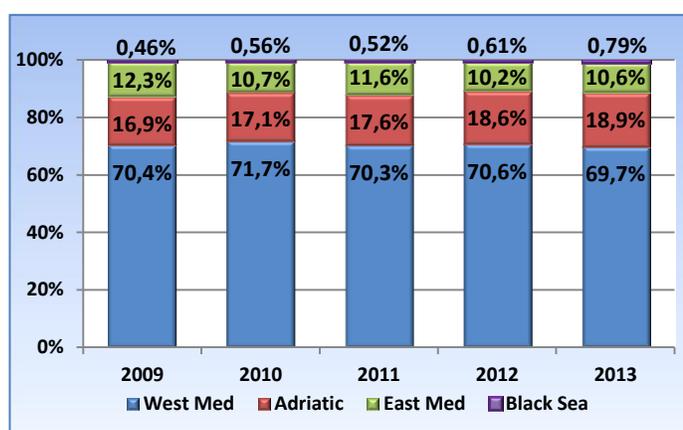


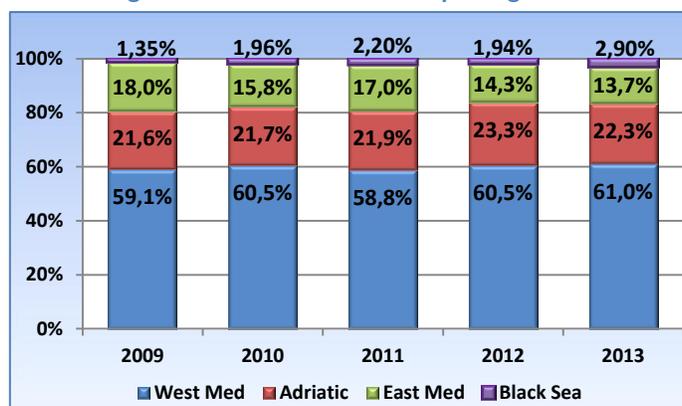
Table 4.3: Total Cruise Calls per region

| Region | Total Cruise Calls | | | | | | |
|------------------|--------------------|---------------|---------------------|---------------|---------------|---------------|---------------------|
| | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| West Med | 8.807 | 8.414 | 4,7% | 8.431 | 8.403 | 8.001 | 10,1% |
| Adriatic | 3.219 | 3.234 | -0,5% | 3.230 | 3.075 | 2.919 | 10,3% |
| East Med | 1.983 | 1.985 | -0,1% | 2.509 | 2.239 | 2.435 | -18,6% |
| Black Sea | 419 | 270 | 55,2% | 324 | 277 | 183 | 129,0% |
| Total | 14.428 | 13.903 | 3,8% | 14.494 | 13.994 | 13.538 | 6,6% |

Due to this 18,8% decline, the share of total calls that take place in East Med stands in 2013 at only 13,7% when five years earlier it was standing at 18%.

All the other three regions have grown their respective shares of total cruise calls, West Med to 61%, Adriatic to 22,3% and Black Sea to 2,90%, as the growth in each of them accelerated at a faster pace than the growth in East Med.

Figure 4.3: Cruise Calls Shares per region



West Med is also the region where most home-porting activities are taking place (Table 4.4). Home-port is taking place in 22 different ports in the West Med, with Barcelona recording 1,5 million Home in/out passengers, Civitavecchia standing only two passengers shy of the one million milestone; eight other ports hosting more than 100.000 (these are Savona; Genoa; Balearic Islands; Marseille; Naples; Valletta); and four more ports (Valencia; Malaga; French Riviera Ports; Lisbon) hosting more than 50.000 Home in/out passengers in 2013.

Table 4.4: Total Home In/Out Passengers per region

| Region | Home In/Out Pax. | | | | | | |
|--------------|------------------|------------------|---------------------|------------------|------------------|------------------|---------------------|
| | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| West Med | 5.312.051 | 6.347.138 | -16,3% | 5.495.666 | 4.714.947 | 4.168.829 | 27,4% |
| Adriatic | 1.852.562 | 1.834.293 | 1,0% | 1.784.366 | 1.618.911 | 1.492.520 | 24,1% |
| East Med | 655.146 | 634.704 | 3,2% | 696.898 | 698.475 | 706.232 | -7,2% |
| Black Sea | 9.777 | 10.448 | -6,4% | 2.194 | 2.454 | 0 | - |
| Total | 7.829.536 | 8.826.583 | -11,3% | 7.979.124 | 7.034.787 | 6.367.581 | 23,0% |

Focusing on East Med, the region has in total four home-porting ports. The major one is the port of Piraeus, with over 300.000 Home in/out passengers in 2013 (308.705 in total), Kusadasi/Bodrum/Antalya (190.087 passengers), Cyprus ports (100.905), and Heraklion (55.443). Piraeus saw a decline of Home in/out passengers in 2013 by 20.463 passenger movements. In the five years comparison the losses of Piraeus (-106.555) along with the losses of Heraklion (-111.676) were offset only partially by the rise of Kusadasi/Bodrum/Antalya that did not have any home-porting activities in 2009. As a result the total of Home in/out passengers declined the period 2009-2013 by 7,2%.

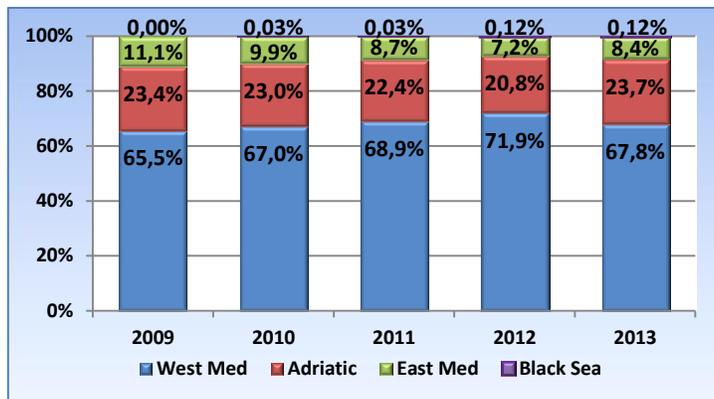
As regards the fourth region, the Black Sea, the cruise passengers that visited its ports in 2013 were transit and there were very just below 10.000 registered Home in/out passenger movements (9.777 passengers), most of them via Odessa (9.389 Home in/out passengers).

Overall, in the absence of home-porting in Tunisian ports – and with the data affected by the fact that the numbers for Egyptian ports are not available – the total of Home in/out passengers recorded in 2013 in the MedCruise ports located in all regions, was lower by 11,3 comparing to the year before. Conversely, the five year trend suggests a growth of 23%.

Figure 4.4 indicates the shares of Home in/out passengers per MedCruise region the last five years (2009-2013).

West Med has seen its share growing from 65,5% to 67,8%. The Adriatic has seen its share remaining stable, the share of 23,4% of 2009 increased to 23,7% in 2013. The region with a declining share is the East Med (from 11,1% to 8,4%), whereas the Baltic Sea started recoding some home-reporting activities in 2010, with cruises departing from one of the ports in the region (Odessa) since 2012.

Figure 4.4: Home In/Out Passenger Shares per region



In the case of transit passenger movements (Table 4.5), the West Med registered in 2013 a total of 12.632.475 passengers. Despite the 2% decline on 2012, the share of the region as regards the overall transit traffic in the Mediterranean and its adjoining seas increased from 14,6% in 2009 to 17,9% in 2013. Civitavecchia, Barcelona and Naples are the ports recording more transit passengers than others, with each of them hosting more than one million Home in/out per year.

Two other regions, the Adriatic and the East Med recorded similar level of growth in 2013, standing at 9,4% and 9,8% respectively. The trend is also positive when focusing on the last five years evolution. Dubrovnik/Korcula that hosted more than one million transit passengers for the first time ever, Corfu that hosted more than 600.000 and Bari (439.750 transit passengers in 2013) contribute mostly to the remarkable five year positive change of 48,8% of transit passengers in the region.

As regards the East Med, the region hosted in 2013 2,19 million passengers, a 12% of the total transit passengers in all four MedCruise regions. Piraeus, along with the rise of Souda to a cruise port hosting more than 120.000 transit passengers led the region in the positive 9,5% variation between 2009 and 2013. These two cases offset the negative trends of the respective transit passenger movements that was observed in Cyprus ports, Heraklion and Kusadasi/Bodrum/Antalya.

Table 4.5: Total Transit Passengers per region

| Region | Transit Pax. | | | | | | |
|--------------|-------------------|-------------------|---------------------|-------------------|-------------------|-------------------|---------------------|
| | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| West Med | 12.623.475 | 12.884.915 | -2,0% | 12.575.011 | 11.783.876 | 10.768.015 | 17,2% |
| Adriatic | 3.265.564 | 2.985.150 | 9,4% | 2.945.787 | 2.492.275 | 2.194.688 | 48,8% |
| East Med | 2.193.804 | 1.998.208 | 9,8% | 2.419.439 | 1.870.296 | 2.002.973 | 9,5% |
| Black Sea | 204.063 | 143.900 | 41,8% | 136.485 | 132.415 | 101.543 | 101,0% |
| Total | 18.286.906 | 18.012.173 | 1,5% | 18.076.722 | 16.278.862 | 15.067.219 | 21,4% |

Black Sea ports are the ones that experienced the most positive developments of all since 2009 (Figure 4.5). In 2013, these ports registered a growth of 41%, led by an increase in Odessa (20.492 more passengers) and Costanza (23.847). True, the size of the region is smaller than those of the rest of the three regions, as it stands at 1% of the total. For the ports in the region however the double of traffic (101%) within the five-year period 2009-2013 represents a more positive trend regarding their potential.

Figure 4.5: Transit Passenger Shares per region

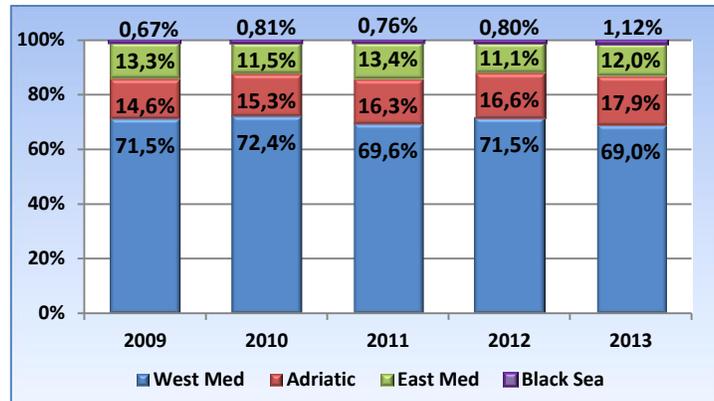


Figure 4.6 establishes two indexes of growth aiming to give a clear picture of the evolution of cruise passenger movements and cruise calls respectively in each of the four MedCruise regions, but also to establish monitoring indexes that are useful in the long-run. As Figure 4.6 indicates, all four regions experienced growth in terms of passenger movements since 2009, with Black Sea experiencing the most remarkable one.

In the case of cruise calls, it is evident that the growth of cruise is associated with the deployment of bigger vessels, as well as with the better utilization of calling vessels. This is even more evident in the East Med, a case where the growth of passenger movements is associated with a declining number of cruise calls.

Figure 4.6: Trends in MedCruise regions: The MedCruise Growth Indexes (2009=100)

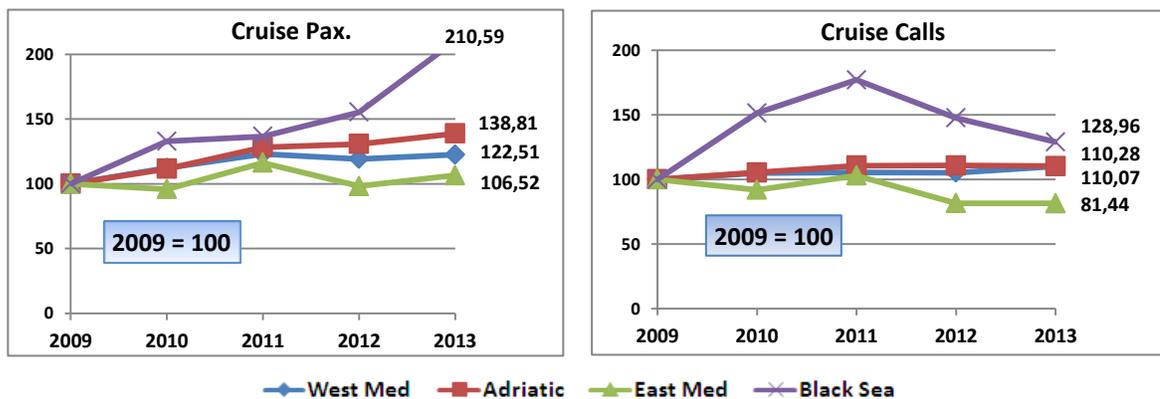
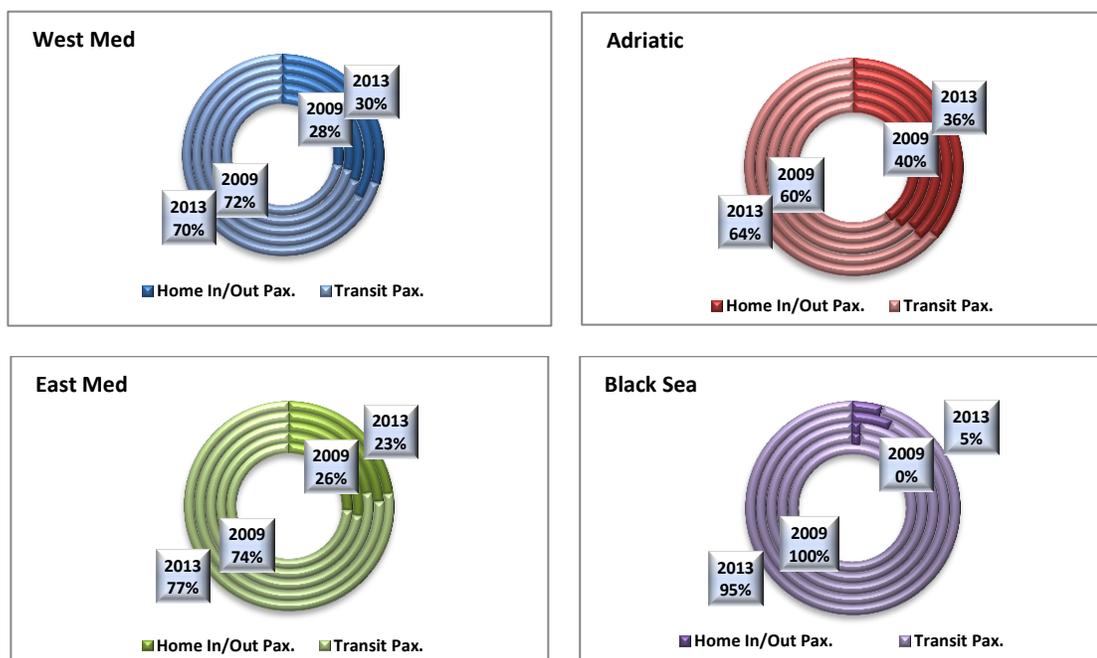


Figure 4.7 provides visualized information of the rate of Home in/out passengers movements and transit passenger movements in each of the four MedCruise regions. Apparently, Home-porting is a major part of the activities taking place in the Adriatic (36% in 2013), the West Med (30%) and the East Med (23%), but not in the Black Sea (5%). It is also noted that comparing the situation recorded in 2013 with the respective shares of 2009, West Med has seen an increase of the relative share of Home in/out passenger movements, whereas Adriatic and East Med experienced relative increase of their transit ones. Baltic Sea is a case that Home in/out passenger movements are a recent phenomenon, thus comparisons are not applicable.

Figure 4.7: Homeporting vs Transit passengers per region



4.3 Major Ports per MedCruise region

In this section the reader might find a presentation of the major ports per region, an overall picture of the variation of passenger movements and cruise calls when comparing the cruise activities of 2013 with those of 2012 as well as the change when comparing 2013 with the cruise activities that had been recorded five years before in 2009.

Table 4.6 presents the three major ports of each region as regards total passenger movements, Table 4.7 the three major ones as regards cruise calls, whereas Table 4.8 and Table 4.9 present information on the leading, in terms of size, ports in each region as regards Home in/out passenger movements and transit passenger movements respectively.

Table 4.6: Major Ports per region: Total Cruise Passenger Movements

| Region | No | Port | Total Cruise Pax. | | | | |
|----------|----|-------------------------|-------------------|-----------|---------------------|-----------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| West Med | 1 | Barcelona | 2.599.232 | 2.408.634 | 7,91% | 2.151.465 | 20,81% |
| | 2 | Civitavecchia | 2.538.259 | 2.393.570 | 6,04% | 1.802.938 | 40,78% |
| | 3 | Balearic Islands | 1.541.376 | 1.341.510 | 14,90% | 1.237.362 | 24,57% |
| Adriatic | 1 | Venice | 1.815.823 | 1.775.944 | 2,25% | 1.420.980 | 27,79% |
| | 2 | Dubrovnik/ Korcula | 1.136.503 | 981.448 | 15,80% | 901.389 | 26,08% |
| | 3 | Corfu | 744.651 | 655.764 | 13,55% | 501.764 | 48,41% |
| East Med | 1 | Piraeus | 1.302.581 | 1.198.047 | 8,73% | 1.221.633 | 6,63% |
| | 2 | Kusadasi/Bodrum/Antalya | 780.804 | 777.791 | 0,39% | 619.747 | 25,99% |
| | 3 | Cyprus Ports | 271.673 | 248.356 | 9,39% | 320.467 | -15,23% |

| Region | No | Port | Total Cruise Pax. | | | | |
|-----------|----|------------|-------------------|--------|---------------------|--------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| Black Sea | 1 | Odessa | 91.949 | 72.516 | 26,80% | 31.550 | 191,44% |
| | 2 | Constantza | 54.614 | 34.010 | 60,58% | 8.516 | 541,31% |
| | 3 | Sevastopol | 35.000 | 23.400 | 49,57% | 35.447 | -1,26% |

Table 4.7: Major Ports per region: Total Cruise Calls

| Region | No | Port | Cruise Calls | | | | |
|-----------|----|-------------------------|--------------|-------|---------------------|------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| West Med | 1 | Civitavecchia | 959 | 1.040 | -7,79% | 793 | 20,93% |
| | 2 | Barcelona | 835 | 774 | 7,88% | 799 | 4,51% |
| | 3 | Balearic Islands | 699 | 632 | 10,60% | 630 | 10,95% |
| Adriatic | 1 | Dubrovnik/Korcula | 843 | 659 | 27,92% | 810 | 4,07% |
| | 2 | Venice | 548 | 661 | -17,10% | 543 | 0,92% |
| | 3 | Corfu | 480 | 485 | -1,03% | 375 | 28,00% |
| East Med | 1 | Piraeus | 711 | 763 | -6,82% | 877 | -18,93% |
| | 2 | Kusadasi/Bodrum/Antalya | 657 | 683 | -3,81% | 733 | -10,37% |
| | 3 | Cyprus Ports | 255 | 247 | 3,24% | 325 | -21,54% |
| Black Sea | 1 | Odessa | 148 | 121 | 22,31% | 58 | 155,17% |
| | 2 | Sevastopol | 115 | 58 | 98,28% | 50 | 130,00% |
| | 3 | Constantza | 69 | 41 | 68,29% | 26 | 165,38% |

Table 4.8: Major Ports per region: Total Home In/Out Pax.

| Region | No | Port | HomeIn/Out Pax. | | | | |
|-----------|----|-------------------------|-----------------|-----------|---------------------|-----------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| West Med | 1 | Barcelona | 1.506.286 | 1.438.383 | 4,72% | 1.180.239 | 27,63% |
| | 2 | Civitavecchia | 989.998 | 920.612 | 7,54% | 720.451 | 37,41% |
| | 3 | Savona | 670.031 | 638.706 | 4,90% | 571.753 | 17,19% |
| Adriatic | 1 | Venice | 1.512.596 | 1.444.100 | 4,74% | 1.170.298 | 29,25% |
| | 2 | Bari | 165.031 | 196.423 | -15,98% | 228.259 | -27,70% |
| | 3 | Corfu | 70.735 | 64.165 | 10,24% | 51.259 | 38,00% |
| East Med | 1 | Piraeus | 308.705 | 329.168 | -6,22% | 415.260 | -25,66% |
| | 2 | Kusadasi/Bodrum/Antalya | 190.087 | 167.424 | 13,54% | 157 | 120.974,52% |
| | 3 | Cyprus Ports | 100.905 | 90.511 | 11,48% | 95.720 | 5,42% |
| Black Sea | 1 | Odessa | 9.389 | 10.448 | -10,14% | 0 | - |
| | 2 | Constantza | 388 | 0 | - | 0 | - |
| | 3 | - | - | - | - | - | - |

Table 4.9: Major Ports per region: Total Transit Pax.

| Region | No | Port | Transit Pax. | | | | |
|-----------|----|-------------------------|--------------|-----------|---------------------|-----------|---------------------|
| | | | 2013 | 2012 | Variation 2013/2012 | 2009 | Variation 2013/2009 |
| West Med | 1 | Civitavecchia | 1.548.261 | 1.472.958 | 5,11% | 1.082.487 | 43,03% |
| | 2 | Barcelona | 1.092.966 | 970.251 | 12,65% | 971.226 | 12,53% |
| | 3 | Naples | 1.064.329 | 1.137.014 | -6,39% | 1.154.742 | -7,83% |
| Adriatic | 1 | Dubrovnik/Korcula | 1.111.663 | 956.816 | 16,18% | 887.700 | 25,23% |
| | 2 | Corfu | 673.916 | 591.599 | 13,91% | 450.505 | 49,59% |
| | 3 | Bari | 439.750 | 422.459 | 4,09% | 339.626 | 29,48% |
| East Med | 1 | Piraeus | 993.876 | 868.879 | 14,39% | 806.373 | 23,25% |
| | 2 | Kusadasi/Bodrum/Antalya | 583.506 | 610.367 | -4,40% | 619.590 | -5,82% |
| | 3 | Heraklion | 214.577 | 168.106 | 27,64% | 234.173 | -8,37% |
| Black Sea | 1 | Odessa | 82.560 | 62.068 | 33,02% | 31.550 | 161,68% |
| | 2 | Constantza | 54.226 | 30.739 | 76,41% | 8.516 | 536,75% |
| | 3 | Sevastopol | 35.000 | 23.400 | 49,57% | 35.447 | -1,26% |

4.4 Cruise Traffic per country

MedCruise members activities spread in 20 different countries in the Mediterranean and its adjoining seas. **Table 4.10** presents the cruise activities that were registered in the 67 port members per country. Acknowledging that this is not in all cases representative of the total traffic within the country (thus the absolute numbers do not represent country traffic per year), the fact that MedCruise members represent in most cases more than 80% of the total traffic per country allows meaningful conclusions as regards the trends observed in each of these countries.

The picture of the shares of cruise activities per major country is visualised in **Figure 4.8**. Double digit shares of the total cruise activities are observed in two countries, namely Italy (38,96%) and Spain (22,34%). Greece (9,2%), France (8,14%), and Croatia (5,17%) are the other countries that recorded a major share of the total passenger movements in 2013. In terms of cruise calls, Italy (28,26%), Spain (19,08%), Greece (10,35%), and Croatia (10,11%) are the ones having double digit shares and France (8,05%) standing as the fifth in the list of those countries hosting most cruise calls. Home in/out passengers are more concentrated with Italy and Spain retaining 54,39% and 27,36% respectively, with the other ones having a worthy to be mentioned shares including France (5,94%), Greece (5,55%), and Turkey (2,43%). In the case of transit passengers the movements per country are far more balances. There are three countries having double digit shares, these being Italy (34,28%), Spain (16,95%), and Greece (11,23%), with Croatia (10,11%) and France (8,92%) retaining mentionable shares.

Figure 4.8: Cruise Traffic per country in 2013

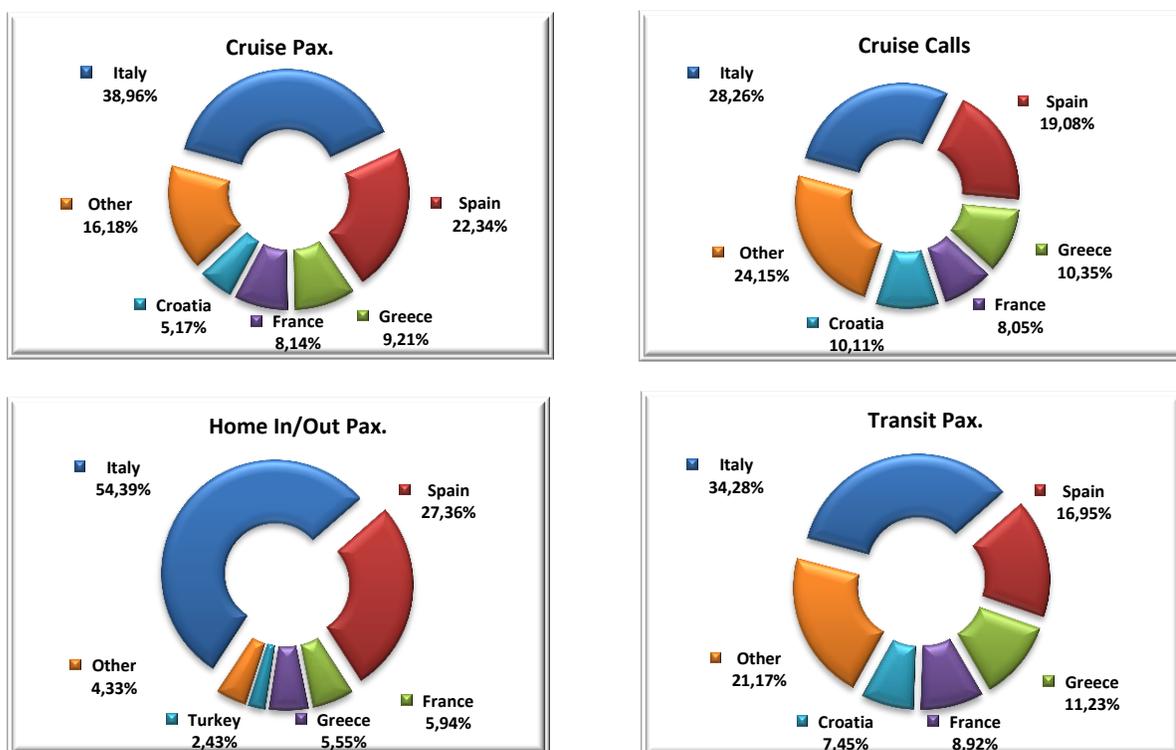


Table 4.10 lists the cruise traffic that was recorded in 2013 per country and the respective variations observed when comparing the last two years traffic. Black Sea countries and Montenegro are leading the way in growth of passenger movements per year, with Malta (-20,9%), Portugal (-7,26%), Gibraltar (-4,62%), Tunisia (-3,34%) and Spain (-1,1%) being the five countries that experienced a negative trend in 2013. The picture in terms of cruise calls is different, as increased passenger movements are in several times associated with the arrival of more passengers per cruise call. Tunisia (-11.45%), Malta (-11,22%), Portugal (-4,07%), and Greece (-0,86%) are the countries that experienced a negative trend in 2013, whereas growth has been most substantial in countries with few calls. From the list of major countries, France is the one that experienced double digit growth in both passenger movements and cruise calls, and Greece the one that registered double digit growth in the case of total passenger movements.

Table 4.10: Cruise Traffic per MedCruise Country in 2013

| Country | Total Pax. | Var. 2013/21012 | % of total | Cruise Calls | Var. 2013/21012 | % of total |
|----------|------------|-----------------|------------|--------------|-----------------|------------|
| Italy | 10.526.577 | 5,78% | 38,96% | 4.077 | 4,86% | 28,26% |
| Spain | 6.035.794 | -1,10% | 22,34% | 2.753 | 4,88% | 19,08% |
| Greece | 2.489.184 | 11,87% | 9,21% | 1.494 | -0,86% | 10,35% |
| France | 2.198.304 | 12,92% | 8,14% | 1.161 | 16,22% | 8,05% |
| Croatia | 1.397.778 | 9,85% | 5,17% | 1.458 | 8,24% | 10,11% |
| Portugal | 1.147.730 | -7,26% | 4,25% | 778 | -4,07% | 5,39% |
| Turkey | 846.286 | 3,22% | 3,13% | 732 | 0,55% | 5,07% |
| Tunisia | 511.065 | -3,34% | 1,89% | 201 | -11,45% | 1,39% |
| Malta | 477.759 | -20,90% | 1,77% | 277 | -11,22% | 1,92% |

| Country | Total Pax. | Var. 2013/21012 | % of total | Cruise Calls | Var. 2013/21012 | % of total |
|------------|------------|--------------------|------------|--------------|--------------------|------------|
| Montenegro | 317.746 | 28,84% | 1,18% | 387 | 12,83% | 2,68% |
| Gibraltar | 278.139 | -4,62% | 1,03% | 179 | 3,47% | 1,24% |
| Cyprus | 271.673 | 9,39% | 1,01% | 255 | 3,24% | 1,77% |
| Monaco | 249.806 | 7,25% | 0,92% | 221 | 19,46% | 1,53% |
| Ukraine | 126.949 | 32,35% | 0,47% | 263 | 46,93% | 1,82% |
| Slovenia | 65.434 | 1,52% | 0,24% | 54 | 17,39% | 0,37% |
| Romania | 54.614 | 60,58% | 0,20% | 69 | 68,29% | 0,48% |
| Russia | 21.384 | 6,49% | 0,08% | 49 | 81,48% | 0,34% |
| Georgia | 4.562 | 52,58% | 0,02% | 20 | 81,82% | 0,14% |

4.5 Measuring Market Concentration

In an industry with limited number of providers, it is worth calculating industry concentration. Given the number of firms in a market and their respective market shares, the Herfindahl-Hirschman Index (HHI) measures the size of firms, in relation to an industry and the amount of competition among them. This index consists of the sum of squared market shares of the 50 largest firms (or summed over all the firms if there are fewer than 50) within the industry. The result is proportional to the average market share, weighted by market share. As such, it can range from 0 to 1, moving from a huge number of very small firms to a single monopolistic provider of services. Increases in the HHI generally indicate a decrease in competition and an increase of market power. A HHI index below 0,01 indicates a highly competitive index, below 0,15 indicates an unconcentrated index, between 0,15 to 0,25 indicates moderate concentration, whereas above 0,25 indicates high concentration.

In the case of cruise ports this index provides some interesting findings. When the total of the ports are Mediterranean and its adjoining seas are under examination, the HHI suggests that the market as regards both cruise passenger movements (HHI=0,044) and cruise calls (HHI = 0,031) is unconcentrated. Focusing on the extent of market concentration in each of the regions, this is not always the case. West Med is unconcentrated both in terms of total passenger movements (HHI=0,069) and cruise calls (HHI=0,051), but the picture is different in the case of the other ones. The Adriatic region is a moderate concentrated market (HHI = 0,216) as regards passenger movements, with this concentration declining the last five years. Since 2009 the region moved from a moderately concentrated market as regards cruise calls to an unconcentrated one. East Med is a region representing a highly concentrated market both in the case of passenger movements (HHI=0,303) and cruise calls (HHI=0,264). The Baltic on the other hand is a highly concentrated market as regards passenger movements (HHI=0,288), but a moderate concentrated one (HHI = 0,245) as regards cruise calls.

Table 4.10: HHI (Herfindahl - Hirschman Index) per region

| Region | Cruise Passengers | | | Cruise Calls | | |
|---------------|-------------------|--------|--------|--------------|----------|----------|
| | 2013 | 2012 | 2009 | 2013 | 2012 | 2009 |
| All 4 regions | 0,0442 | 0,0437 | 0,0444 | 0,031667 | 0,033346 | 0,034144 |
| West Med | 0,0692 | 0,0659 | 0,0660 | 0,051941 | 0,055645 | 0,054535 |
| Adriatic | 0,2163 | 0,2183 | 0,2523 | 0,149029 | 0,137238 | 0,155821 |
| East Med | 0,3031 | 0,2976 | 0,2946 | 0,264538 | 0,288961 | 0,253848 |
| Black Sea | 0,2882 | 0,2977 | 0,2516 | 0,245015 | 0,283676 | 0,222192 |

V. ANALYSIS BY MEDCRUISE PORT SIZE

5.1 Categories of MedCruise ports per size

This section presents an analysis of developments based on the size of MedCruise ports. The 70 port members of MedCruise can be divided in two categories based on the total cruise passenger movements per year, with each of these categories containing an equal number of ports. In practice, these two categories are:

- **Category A:** Ports with more than 130.000 cruise passenger traffic in 2013
- **Category B:** Ports with less than 130.000 cruise passenger traffic in 2013

Major ports (Category A) have both different needs and different growth strategies from the small ones (Category B). The diverse quests and problems of infrastructure, the hosting of dissimilar kind of operations, and, in several times, the different cruise companies to deal with, make worth the examination of the trends within each of these categories in order to understand the dynamics observed in each case.

Figure 5.1 details the list of ports included in Category A (see Appendix V for the list of ports included in each of these categories). In total, 25 of the 35 ports of Category A are located in the West Med. Among the major four ports in terms of passenger movements only one is not a port of West Med. This is Venice, an Adriatic port that stands as the third major port. The other three, Barcelona (2,6 million passenger movements), Civitavecchia (2,5 million) and Balearic Islands are all West Med ports. Only four ports located in East Med can be found in Category A, with Piraeus being the most visited one (1,3 million cruise passenger movements). There is no Black Sea port in this category as all ports in the region recorded less than 130.000 cruise passenger movements in 2013.

Figure 5.1: Category A - MedCruise Ports per region

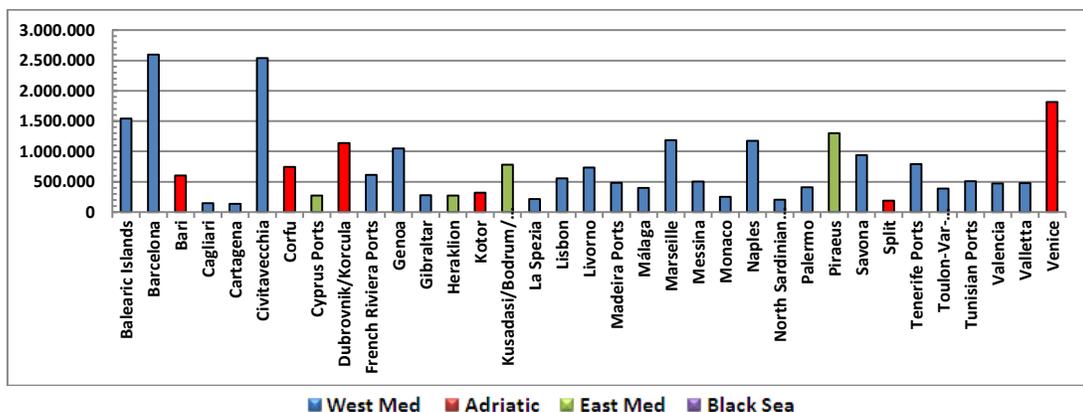
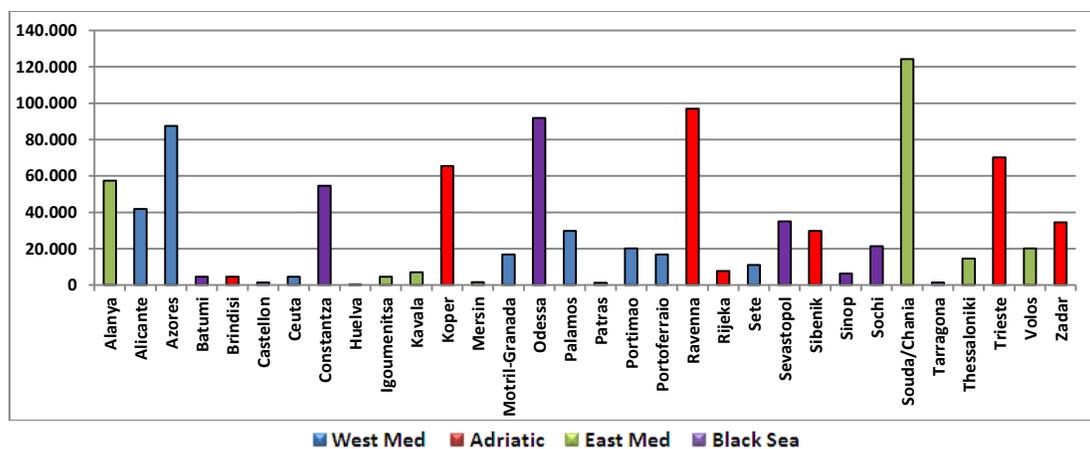


Figure 5.2 details the list of ports included in Category B. Smaller in terms of cruise passenger movements ports are more equally distributed among the four regions. Souda/Chania (124 thousands), Ravenna (97 thousands), Odessa (91 thousands) and Azores (87 thousands), which stand as the four largest ports of Category B are located in East Med, Adriatic, Black Sea and West Med region ports respectively. In total, all Black sea ports are listed in this size category, which also includes 11 West Med ports, seven East Med and six ports located in the Adriatic.

Figure 5.2: Size Category B - MedCruise Ports per region



5.2 Cruise Traffic by size

Table 5.1 presents the major variations as regards total passengers, cruise calls, Home in/out and transit passengers in the case of each of the two size categories. In 2013 Category A ports registered a growth of total passenger movements (4,16%), total calls (4,75%) and transit passengers (1,11%) on 2012.

Category B ports recorded higher growth than Category A ports in all three categories within 2013. Total passenger movements grew by 5,87% total calls grew twice the pace of growth of major ports (10,6%) and transit passengers remarkably higher than the case of big ports in the Med (10,35%). Both Category A and Category B ports experienced decline in Home in/out passengers. In terms of percentages, the observed in Category B ports was double the percent decline observed in the case of Category A ports (22,85% comparing to 11,14%).

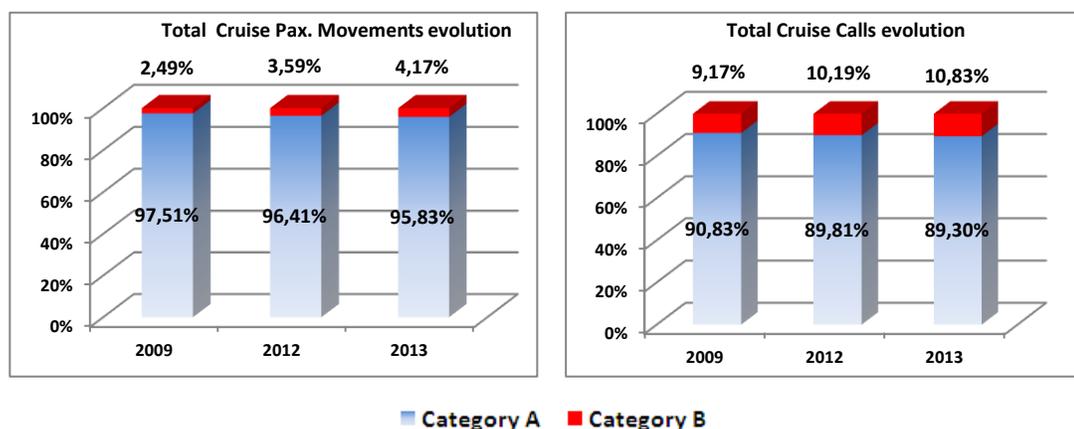
Table 5.1: Cruise Traffic Variations by size

| Category | | 2013 | 2012 | Var. 2013/2012 | 2009 | Var. 2013/2009 |
|------------------|---|------------|------------|----------------|------------|----------------|
| Total Pax. | A | 26.034.576 | 24.994.144 | 4,16% | 21.298.081 | 22,24% |
| | B | 986.208 | 931.492 | 5,87% | 544.051 | 81,27% |
| Total Calls | A | 12.884 | 12.300 | 4,75% | 12.129 | 6,22% |
| | B | 1.544 | 1.396 | 10,60% | 1.224 | 26,14% |
| Home In/Out Pax. | A | 7.741.125 | 8.711.984 | -11,14% | 6.311.383 | 22,65% |
| | B | 88.411 | 114.599 | -22,85% | 56.198 | 57,32% |
| Transit Pax. | A | 17.389.109 | 17.198.551 | 1,11% | 14.551.390 | 19,50% |
| | B | 897.797 | 813.622 | 10,35% | 515.829 | 74,05% |

When the focus is on the five-year trend (2009-2013), all variations are positive and the growth is substantial in all respects. Once more, the most notable increases are observed in the case of Category B ports. Total passengers increase in small ports (81,27%) was four times that of the increase in the case of Category A ports (22,24%), as was the rise of cruise calls (26,14% comparing to 6,22%). The same ratio of growth is present when comparing growth in transit passengers (74,05% comparing to 19,5%) whereas in the case of Home in/out the relationship is 2:1 (57,32% comparing to 22,65%).

As a result of the rising of smaller ports, the share of Category B is increasing. Taking for example the total passenger movements (**Figure 5.3**) the share of Category B ports rose from 2,49% in 2009 to 4,17% of the total within 5 years. This is attributed to an increase of the share of small ports in Home in/out passengers from 0,88% to 1,13% and of transit passengers from 3,42% to 4,91% of the total in the region. The share of small ports in terms of total cruise calls also rose from 9,17% to 10,83% within the period 2009-2013.

Figure 5.3: Cruise Traffic Evolution by size



5.3 Variations by Size Category per Region

The growth of ports in each size Category presents several variations. **Table 5.2** details that when the total passenger movements in 2013 and their comparison with 2012 are under examination Category A ports in East Med numbers rose faster than those located in the Adriatic, and at double pace comparing to the big in size ports of the West Med. The picture of the five year evolution (2009-2013) suggests a different trend; big ports located in both the West Med and the Adriatic have grown remarkably faster – the former by 22,89% and the later by 33,61% - comparing to the 2,41% observed in East Med.

The case of Category B ports is different. West med ports of this size category declined in 2013 by 18,83%. At the same time Black Sea ports growth within the same year was 35,67%, in East Med this growth was 19,72% and in the Adriatic 4,80%. The comparison of the five year variation concludes that the West Med small ports declined by 1,87% when the small ports of Adriatic and those of the Black sea tripled and doubled their annual traffic, whereas East Med ports saw an 95,68% increase in total passenger movements.

Table 5.2: Variations by size category per region: Total Pax. movements

| Size | Region | % of Total Pax. 2013 | Total Pax. 2013 | Total Pax. 2012 | Variation 2013/2012 | Total Pax. 2009 | Variation 2013/2009 |
|------|-----------|----------------------|-----------------|-----------------|---------------------|-----------------|---------------------|
| A | West Med | 68,84% | 18.600.887 | 18.030.138 | 3,17% | 15.135.963 | 22,89% |
| | Adriatic | 17,80% | 4.808.611 | 4.524.112 | 6,29% | 3.598.979 | 33,61% |
| | East Med | 9,72% | 2.625.078 | 2.439.894 | 7,59% | 2.563.139 | 2,42% |
| | Black Sea | 0,00% | - | - | - | - | - |
| B | West Med | 0,86% | 231.770 | 285.524 | -18,83% | 236.189 | -1,87% |
| | Adriatic | 1,15% | 309.515 | 295.331 | 4,80% | 88.229 | 250,81% |
| | East Med | 0,86% | 231.083 | 193.018 | 19,72% | 118.090 | 95,68% |
| | Black Sea | 0,79% | 213.840 | 157.619 | 35,67% | 101.543 | 110,59% |

As regards total cruise calls (**Table 5.3**), West Med ports of Category A registered a growth of 4,92% within one year. A growth was also observed in the Adriatic by 1,18%, while East Med big ports saw a decline of 2,65% in 2013. Looking at the five year variation (2009-2013) these trends are even more emphatic. West Med big ports and Adriatic ports saw a rise of cruise calls at almost 10% and above 10% respectively, where calls in East Med major ports in 2013 were 18,99% lower than in 2009.

In the case of Category B ports, Black Sea along with East Med ports registered notable growing numbers in 2013. Growth in ports of Category A in these two regions reached 55,19% and 34,56% respectively. On the other hand, the Adriatic Sea small ports saw a decline by 7,53% and West Med ports a marginal decline of 0,43% within the year. In the case of the five year variation Black Sea ports saw a major rise, with cruise calls in West Med ports rising by 21,22%. The Adriatic region grew at the slower pace of 9,28% whereas the East Med located ports experienced a decline of visiting ports by 14,09%

Table 5.3: Variations by size category per region: Total Cruise Calls

| Size | Region | % of Total Calls 2013 | Total Calls 2013 | Total Calls 2012 | Variation 2013/2012 | Total Calls 2009 | Variation 2013/2009 |
|------|-----------|-----------------------|------------------|------------------|---------------------|------------------|---------------------|
| A | West Med | 58,43% | 8.430 | 8.035 | 4,92% | 7.690 | 9,62% |
| | Adriatic | 18,39% | 2.654 | 2.623 | 1,18% | 2.402 | 10,49% |
| | East Med | 12,48% | 1.800 | 1.849 | -2,65% | 2.222 | -18,99% |
| B | West Med | 2,61% | 377 | 379 | -0,53% | 311 | 21,22% |
| | Adriatic | 3,92% | 565 | 611 | -7,53% | 517 | 9,28% |
| | East Med | 1,27% | 183 | 136 | 34,56% | 213 | -14,08% |
| | Black Sea | 2,90% | 419 | 270 | 55,19% | 183 | 128,96% |

Table 5.4 details the trends per size category as regards the evolution of Home in/out passengers. In this case, as one would expect, the big ports of Category A are dominant, and thus the ones demanding closer consideration. Here the records of 2013 are far more positive for the East Med ports and to a lesser extend the Adriatic. On the contrary, in the case of the West Med, mostly due to the Tunisian case, the Home in/out passengers declined by 16,29%. That the rise in 2012 of the Tunisian Home in/out passenger movements was a temporary phenomenon is a key reason that the five-year period trend suggests a completely different picture, thus the overall trend is rather unclear. Both West Med and the ports in the Adriatic have grown in a very dynamic way between 2009-2013, with that translated to a 27,47% and 21,02% increase respectively. East Med was the region that experienced a decline by 3,41% over the same period.

Table 5.4: Variations by size category per region: Home In/Out Pax.

| Size | Region | % of Home In/Out pax. 2013 | Home In/Out pax. 2013 | Home In/Out pax. 2012 | Variation 2013/2012 | Home In/Out pax. 2009 | Variation 2013/2009 |
|------|-----------|----------------------------|-----------------------|-----------------------|---------------------|-----------------------|---------------------|
| A | West Med | 67,84% | 5.311.482 | 6.345.108 | -16,29% | 4.166.868 | 27,47% |
| | Adriatic | 22,66% | 1.774.503 | 1.732.179 | 2,44% | 1.466.259 | 21,02% |
| | East Med | 8,37% | 655.140 | 634.697 | 3,22% | 678.256 | -3,41% |
| B | West Med | 0,01% | 569 | 2.030 | -71,97% | 1.961 | -70,98% |
| | Adriatic | 1,00% | 78.059 | 102.114 | -23,56% | 26.261 | 197,24% |
| | East Med | 0,00% | 6 | 7 | -14,29% | 27.976 | -99,98% |
| | Black Sea | 0,12% | 9.777 | 10.448 | -6,42% | - | - |

In the case of Category B the numbers of Home in/out are of an insignificant scale. The Adriatic is a minor exemption, as some home-porting, and inter-porting, is taking place. This type of passenger movements had been on the rise from 2009 (26.261 passengers) until 2012 (102.114). Even though there was a decline by 14,29% in 2013 (78.059 registered Home in/out passengers), the overall five years increase stands at the impressive 197,2%.

Analysing the trends of transit passenger movements in the Category A ports (**Table 5.5**) the data suggest that a minor decline in the biggest (in terms of movement) region of all, which is the West Med. In 2013 the big ports of West Med declined by 1,66%. The case is different in both the Adriatic and the East Med regions. The big ports in these two regions registered in 2013 a growth by just more than 8%. The five-years trend indicates however that Adriatic has been the most dynamic of the three regions (42,26% increase). West Med big ports have grown by 17,64% and East Med ports have done so to a lesser percent that stands at 4,13%.

Interestingly, the changes of transit passenger movement observed in the case of small ports within 2013 suggest a far more volatile market. Ports that hosted in 2013 less than 130.000, and thus are listed in Category B, have experienced double-digit variations. In the case of Black Sea this stands at 41,81% growth, whereas in the Adriatic and the East Med the growth was identical, reach the level of 19,7%. In the case of the West Med the registered decline was 18,45%.

Apparently, a major positive change has occurred in the last five years in small ports in the Mediterranean and its adjoining seas. This has taken place in the Adriatic, where small ports saw respective passenger movements almost tripling (a growth of 273%), the Black Sea, where transit passengers per year in similar ports were doubled (100,96% increase), and the East Med, where such movement almost doubled (95,68% increase). Only in the West Med ports of Category B the change has not been of an impressive magnitude, as transit passengers that visited these ports in the last five were declined by the marginal 1,29%. This minor decline is attributed to the development in 2013 alone.

Table 5.5: Variations by size category per region: Transit Pax.

| Size | Region | % of Transit pax. 2013 | Transit pax. 2013 | Transit pax. 2012 | Variation 2013/2012 | Transit pax. 2009 | Variation 2013/2009 |
|------|-----------|------------------------|-------------------|-------------------|---------------------|-------------------|---------------------|
| A | West Med | 67,77% | 12.392.274 | 12.601.421 | -1,66% | 10.533.787 | 17,64% |
| | Adriatic | 16,59% | 3.034.108 | 2.791.933 | 8,67% | 2.132.720 | 42,26% |
| | East Med | 10,73% | 1.962.727 | 1.805.197 | 8,73% | 1.884.883 | 4,13% |
| B | West Med | 1,26% | 231.201 | 283.494 | -18,45% | 234.228 | -1,29% |
| | Adriatic | 1,27% | 231.456 | 193.217 | 19,79% | 61.968 | 273,51% |
| | East Med | 1,26% | 231.077 | 193.011 | 19,72% | 118.090 | 95,68% |
| | Black Sea | 1,12% | 204.063 | 143.900 | 41,81% | 101.543 | 100,96% |

5.4 Major Variations in MedCruise ports 2013/2012 (per size category & per region)

Categorising MedCruise ports per size category (Category A: big ports; Category B: small ports) and per region (four regions: West Med, Adriatic, East Med, Black Sea), this section presents the ports where the major positive and major negative variation took place in 2013 when comparing (a) to 2012 and (b) to 2009. While the former illustrates the most recent dynamics, the latter portrays the medium term trends in MedCruise ports.

Table 5.6 and **Table 5.7** present the major variations in terms of total passenger movements, **Table 5.8** and **Table 5.9** present the major variations of cruise calls, **Table 5.10** and **Table 5.11** present the major variations in Home in/out passenger movements, and **Table 5.12** and **Table 5.13** the major variations in transit passengers.

The threshold for the preparation of these listings remains the one applied throughout the report (10.000 passenger movements and 20 cruise calls in 2013). Whenever no port qualifies (i.e. there are no Category A Black Sea ports) the respective reference is omitted.

Table 5.6: Major Variations 2013/2012 (per size category/region) - Total Cruise Passengers

| Size category | | Port | Region | Total Pax. 2013 | Total Pax. 2012 | Variation 2013/2012 |
|---------------|---|----------------|-----------|-----------------|-----------------|---------------------|
| A | + | La Spezia | West Med | 213.858 | 50.239 | 325,68% |
| | | Kotor | Adriatic | 317.746 | 246.623 | 28,84% |
| | | Heraklion | East Med | 270.020 | 215.700 | 25,18% |
| | - | Málaga | West Med | 397.416 | 651.393 | -38,99% |
| | | Split | Adriatic | 189.107 | 245.451 | -22,96% |
| B | + | Motril-Granada | West Med | 16.809 | 10.606 | 58,49% |
| | | Sibenik | Adriatic | 29.784 | 15.355 | 93,97% |
| | | Thessaloniki | East Med | 14.591 | 8.004 | 82,30% |
| | | Constantza | Black Sea | 54.614 | 34.010 | 60,58% |
| | - | Alicante | West Med | 41.860 | 78.825 | -46,90% |
| | | Rijeka | Adriatic | 7.809 | 9.539 | -18,14% |
| | | Souda/Chania | East Med | 124.205 | 129.087 | -3,78% |

Table 5.7: Major Variations 2013/2009 (per size category/region) - Total Cruise Passengers

| Size category | | Port | Region | Total Pax. 2013 | Total Pax. 2009 | Variation 2013/2009 |
|---------------|---|-------------------------|-----------|-----------------|-----------------|---------------------|
| A | + | La Spezia | West Med | 213.858 | 31.021 | 589,40% |
| | | Kotor | Adriatic | 317.746 | 75.128 | 322,94% |
| | | Kusadasi/Bodrum/Antalya | East Med | 780.804 | 619.747 | 25,99% |
| | - | Tunisian Ports | West Med | 511.065 | 752.246 | -32,06% |
| | | Heraklion | East Med | 270.020 | 401.292 | -32,71% |
| B | + | Motril-Granada | West Med | 16.809 | 3.460 | 385,81% |
| | | Trieste | Adriatic | 70.244 | 6.314 | 1.013% |
| | | Souda/Chania | East Med | 124.205 | 7.720 | 1.509% |
| | | Constantza | Black Sea | 54.614 | 8.516 | 541,31% |
| | - | Alicante | West Med | 41.860 | 96.615 | -56,67% |
| | | Rijeka | Adriatic | 7.809 | 14.500 | -46,14% |
| | | Volos | East Med | 20.227 | 38.592 | -47,59% |

Table 5.8: Major Variations 2013/2012 (per size category/region) - Total Cruise Calls

| Size category | | Port | Region | Total Calls 2013 | Total Calls 2012 | Variation 2013/2012 |
|---------------|---|-----------------------|-----------|------------------|------------------|---------------------|
| A | + | North Sardinian Ports | West Med | 117 | 54 | 116,67% |
| | | Dubrovnik/Korcula | Adriatic | 843 | 659 | 27,92% |
| | | Heraklion | East Med | 117 | 156 | 13,46% |
| | - | Naples | West Med | 440 | 527 | -16,51% |
| | | Venice | Adriatic | 548 | 661 | -17,10% |
| Piraeus | | East Med | 711 | 763 | -6,82% | |
| B | + | Palamós | West Med | 38 | 26 | 46,15% |
| | | Sibenik | Adriatic | 100 | 84 | 19,05% |
| | | Alanya | East Med | 53 | 31 | 70,97% |
| | | Sevastopol | Black Sea | 115 | 58 | 98,28% |
| | - | Alicante | West Med | 32 | 43 | -25,58% |
| | | Trieste | Adriatic | 32 | 43 | -25,58% |
| | | Souda/Chania | East Med | 47 | 54 | -12,96% |

Table 5.9: Major Variations 2013/2009 (per size category/region) - Total Cruise Calls

| Size category | | Port | Region | Total Calls 2013 | Total Calls 2009 | Variation 2013/2009 |
|---------------|--------------|----------------|-----------|------------------|------------------|---------------------|
| A | + | La Spezia | West Med | 149 | 33 | 351,52% |
| | | Kotor | Adriatic | 387 | 260 | 48,85% |
| | - | Tunisian Ports | West Med | 201 | 358 | -43,85% |
| | | Bari | Adriatic | 171 | 182 | -6,04% |
| B | + | Heraklion | East Med | 177 | 287 | -38,33% |
| | | Sete | West Med | 28 | 8 | 250,00% |
| | | Ravenna | Adriatic | 74 | 26 | 184,62% |
| | | Souda/Chania | East Med | 47 | 20 | 135,00% |
| | - | Constantza | Black Sea | 69 | 26 | 165,38% |
| | | Alicante | West Med | 32 | 61 | -47,54% |
| | | Rijeka | Adriatic | 221 | 254 | -12,99% |
| | Thessaloniki | East Med | 18 | 48 | -62,50% | |

Tale 5.10: Major Variations 2013/2012 (per size category/region) - Home In/Out Pax.

| Size category | | Port | Region | Home In/Out Pax. 2013 | Home In/Out Pax. 2012 | Variation 2013/2012 |
|---------------|---|----------------------|-----------|-----------------------|-----------------------|---------------------|
| A | + | French Riviera Ports | West Med | 56.523 | 33.549 | 68,48% |
| | | Split | Adriatic | 1.301 | 1.085 | 19,91% |
| | | Heraklion | East Med | 55.443 | 47.594 | 16,49% |
| | - | Tunisian Ports | West Med | 0 | 1.165.361 | -100,00% |
| | | Kotor | Adriatic | 0 | 1.774 | -100,00% |
| | | Piraeus | East Med | 308.705 | 329.168 | -6,22% |
| | + | Zadar | Adriatic | 1.636 | 769 | 112,74% |
| | | Alicante | West Med | 0 | 286 | -100,00% |
| | | Koper | Adriatic | 56 | 164 | -65,85% |
| | | Odessa | Black Sea | 9.389 | 10.448 | -10,14% |

Table 5.11: Major Variations 2013/2009 (per size category/region) - Home In/Out Pax.

| Size category | | Port | Region | Home In/Out Pax. 2013 | Home In/Out Pax. 2009 | Variation 2013/2009 |
|---------------|---|-------------------|----------|-----------------------|-----------------------|---------------------|
| A | + | Messina | West Med | 36.190 | 9.822 | 268,46% |
| | | Dubrovnik/Korcula | Adriatic | 24.840 | 13.689 | 81,46% |
| | | Cyprus | East Med | 100.905 | 95.720 | 5,42% |
| | - | Livorno | West Med | 4.991 | 40.348 | -87,63% |
| | | Split | Adriatic | 1.301 | 2.754 | -52,76% |
| | | Heraklion | East Med | 55.443 | 167.119 | -66,82% |
| | | Trieste | Adriatic | 52.297 | 2.630 | 1.888% |
| | - | Portimao | West Med | 88 | 1.250 | -92,96% |
| Koper | | Adriatic | 56 | 7.363 | -99,24% | |
| Thessaloniki | | East Med | 6 | 27.976 | -99,98% | |

Table 5.12: Major Variations 2013/2012 (per size category/region) - Total Transit Passengers

| Size category | | Port | Region | Total Pax. 2013 | Total Pax. 2012 | Variation 2013/2012 |
|---------------|---|-------------------------|-----------|-----------------|-----------------|---------------------|
| A | + | La Spezia | West Med | 212.351 | 50.239 | 322,68% |
| | | Kotor | Adriatic | 317.746 | 244.849 | 29,77% |
| | | Heraklion | East Med | 214.577 | 168.106 | 27,64% |
| | - | Tunisian Ports | West Med | 511.065 | 1.165.361 | -56,15% |
| | | Split | Adriatic | 187.806 | 244.366 | -23,15% |
| B | + | Kusadasi/Bodrum/Antalya | East Med | 583.506 | 610.367 | -4,40% |
| | | Motril -Granada | West Med | 16.809 | 10.606 | 58,49% |
| | | Sibenik | Adriatic | 29.784 | 15.355 | 93,97% |
| | | Thessaloniki | East Med | 14.585 | 7.997 | 82,38% |
| | - | Constantza | Black Sea | 54.226 | 30.739 | 76,41% |
| | | Alicante | West Med | 41.860 | 78.539 | -46,70% |
| | | Souda/Chania | East Med | 124.205 | 129.087 | -3,78% |

Table 5.13: Major Variations 2013/2009 (per size category/region) - Total Transit Passengers

| Size category | | Port | Region | Total Pax. 2013 | Total Pax. 2012 | Variation 2013/2012 |
|---------------|-------|----------------|-----------|-----------------|-----------------|---------------------|
| A | + | La Spezia | West Med | 212.351 | 31.021 | 584,54% |
| | | Kotor | Adriatic | 317.746 | 75.128 | 322,94% |
| | | Piraeus | East Med | 993.876 | 806.373 | 23,25% |
| | - | Tunisian Ports | West Med | 511.065 | 752.246 | -32,06% |
| | | Cyprus Ports | East Med | 170.768 | 224.747 | -24,02% |
| B | + | Motril-Granada | West Med | 16.809 | 3.460 | 385,81% |
| | | Ravenna | Adriatic | 80.214 | 10.328 | 676,67% |
| | | Souda/Chania | East Med | 124.205 | 7.720 | 1.508% |
| | | Constantza | Black Sea | - | - | - |
| | - | Alicante | West Med | 41.860 | 96.615 | -56,67% |
| - | Volos | East Med | 20.227 | 38.592 | -47,59% | |

VI. SEASONALITY ANALYSIS

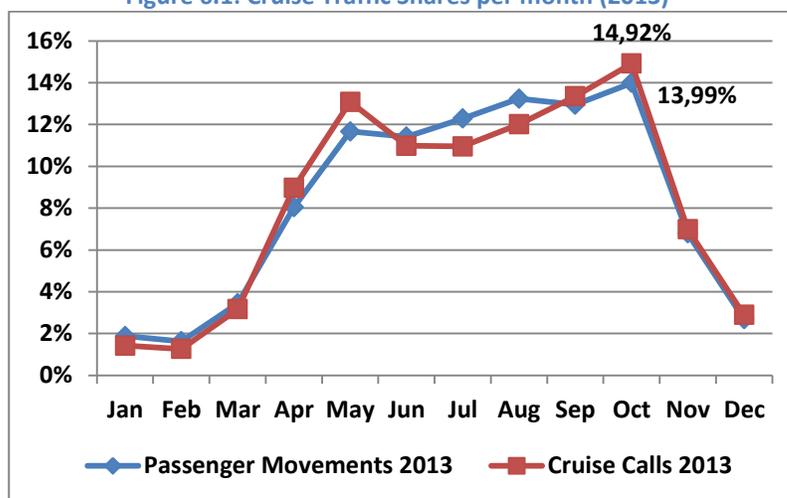
6.1 Seasonality in MedCruise Ports

The seasonality of cruise activities in MedCruise ports is the theme of this section. The focus is on the overall picture of how cruise traffic is distributed on a monthly basis, as well as on trimester basis, along with the variation observed depending on the size or the region where a port is located. The seasonality analysis is based on data provided by 66 MedCruise Ports – as at the time of the analysis relevant monthly data for the ports of Lattakia, Rize, Egyptian Ports, and the Ports of Tenerife were not available.

Figure 6.1 illustrates the shares variation of both passenger movements and cruise calls per month in 2013. The highest share of cruise passenger movements in 2013 was registered in October (14,9%). In 2012, the month when the major percentage of cruise passenger movements was concentrated was August (14%).

Only 6,2% of the total passenger movements, was registered during the winter months, whereas 75,52% of cruise traffic happened during the period May to October.

Figure 6.1: Cruise Traffic Shares per month (2013)



The 12% share of total passenger movements that was registered in May remains at the same level in July, and surges at 14,92% in October. The total monthly cruise traffic data and that of cruise calls appear in **Table 6.1**, along with the respective shares recorded each month.

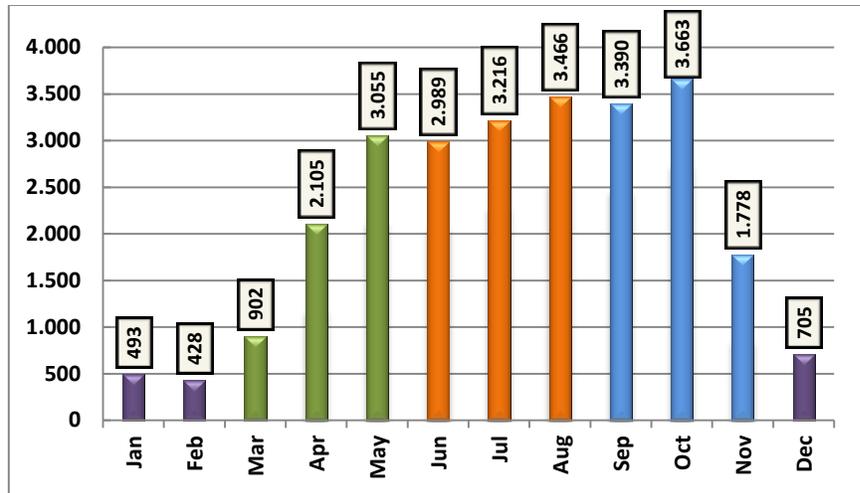
Table 6.1: Total Cruise Traffic per month (2013)

| Month | Total Cruise Pax. | % of Total Pax. | Total Cruise Calls | % of Total Calls | Pax/Call |
|-----------|-------------------|-----------------|--------------------|------------------|----------|
| January | 493.458 | 1,88% | 196 | 1,42% | 2.518 |
| February | 427.829 | 1,63% | 174 | 1,26% | 2.459 |
| March | 902.176 | 3,44% | 436 | 3,17% | 2.069 |
| April | 2.105.291 | 8,04% | 1.234 | 8,97% | 1.706 |
| May | 3.055.410 | 11,67% | 1.800 | 13,08% | 1.697 |
| June | 2.989.328 | 11,41% | 1.511 | 10,98% | 1.978 |
| July | 3.216.469 | 12,28% | 1.507 | 10,95% | 2.134 |
| August | 3.466.197 | 13,23% | 1.653 | 12,01% | 2.097 |
| September | 3.389.720 | 12,94% | 1.837 | 13,35% | 1.845 |
| October | 3.663.072 | 13,99% | 2.053 | 14,92% | 1.784 |
| November | 1.777.694 | 6,79% | 963 | 7,00% | 1.846 |
| December | 704.729 | 2,69% | 398 | 2,89% | 1.771 |

Figure 6.2 visualises the monthly distribution of the total cruise passengers per month in absolute numbers. From May to October more than three million passengers visit the MedCruise ports per month. Less than one million do so per winter month.

The 36,9% of total cruise passenger movements took place during the summer months, while the respective share in 2012 was standing at the higher share of 39,3%.

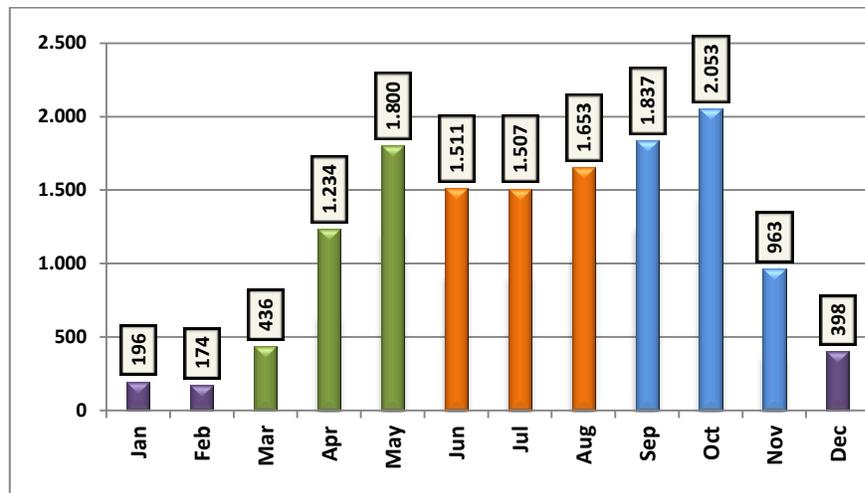
Figure 6.2: Total Cruise Pax. per month (in thousands; 2013)



At the same time, a slight increase in the share of cruise passenger traffic is observed in the winter months of 2013 in comparison with 2012. While in 2012 the cruise passenger movements were concentrated during the summer months, in 2013 they appear slightly more evenly distributed throughout the year.

The total number of calls (**Figure 6.3**) increased from 436 March to May 1.800. October, (2.053 calls) was the peak month. Less than 1.000 calls happen during January-March as well as during November-December.

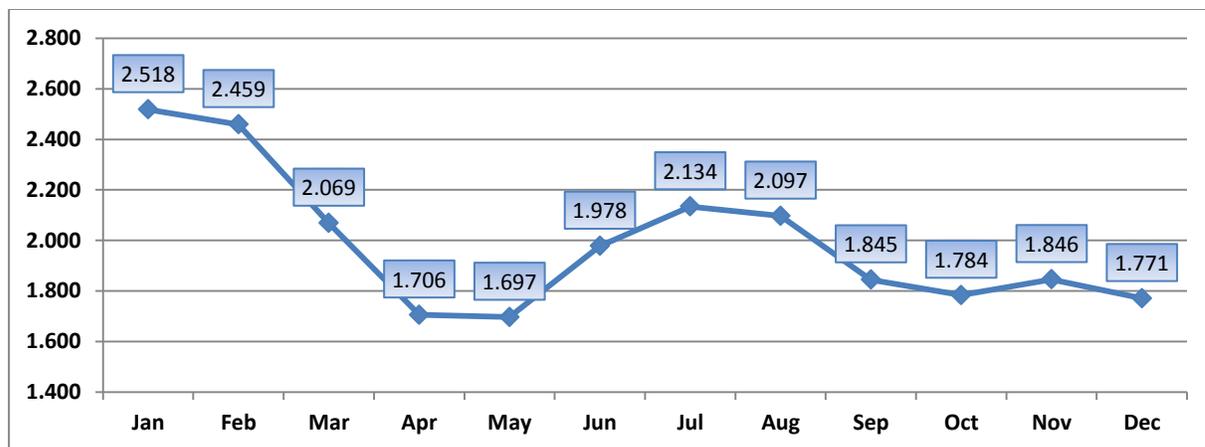
Figure 6.3: Total Cruise Calls per month (2013)



The monthly distribution of the 2013 cruise calls follows a similar pattern to the one observed in 2012. 75,29% of the total cruise calls happened within the period May to October. 5,57% of the total, or 768 calls, took place during the winter months.

Figure 6.4 presents the average number of passengers per cruise call during each month of the year. January appears as the month of 2013 with the highest rate of passengers per call (2.518 pax/call), followed by February (2.459) and July (2.134). May stands as the month with the lowest registered rate with only 1.697 pax/call, with April registering a similar number of pax (1.706). The variations per month, as expected, are remarkable. In May the number of passengers per call appears to be 48,4% lower compared to the respective number of January.

Figure 6.4 Average Pax/Call per month (2013)



6.2 Seasonality by region

In the four distinctive regions that MedCruise membership spreads (West Med, Adriatic, East Med and Black Sea) the seasonality trends follow in some respects dissimilar distributions (Table 6.2). In West Med the cruise traffic is distributed more balanced throughout the year, registering during the winter months an 8,5% share of the total cruise passenger movements standing. In the rest three areas the cruise traffic is concentrated mostly during the second half of the year, in particular from June to November. In the case of Black Sea, no cruise activity is observed during the winter months, and few take place during the trimester March-June. The Adriatic and East Med follow the same patterns as regards the distribution of calls per trimester. That said, the passenger movements in the Adriatic during the winter time (Dec-Feb) are substantially fewer to the ones that take place in East Med.

Table 6.2: Trimester Shares of Cruise Traffic within the MedCruise Regions

| Region | Total Passengers | | | | Total Calls | | | |
|--------------|------------------|---------------|---------------|--------------|---------------|---------------|---------------|--------------|
| | Mar-May | Jun-Aug | Sept-Nov | Dec-Feb | Mar-May | Jun-Aug | Sept-Nov | Dec-Feb |
| West Med | 24,41% | 34,28% | 32,81% | 8,50% | 28,04% | 29,91% | 34,72% | 7,32% |
| Adriatic | 21,16% | 43,57% | 34,93% | 0,34% | 21,05% | 40,73% | 34,67% | 3,55% |
| East Med | 19,30% | 41,40% | 36,64% | 2,67% | 21,99% | 37,97% | 37,62% | 2,42% |
| Black Sea | 13,92% | 42,65% | 43,42% | - | 12,79% | 46,23% | 40,98% | - |
| Total | 23,15% | 36,93% | 33,72% | 6,21% | 25,21% | 33,94% | 35,26% | 5,58% |

| Region | Home In/Out Passengers | | | | Transit Passengers | | | |
|--------------|------------------------|---------------|---------------|--------------|--------------------|---------------|---------------|--------------|
| | Mar-May | Jun-Aug | Sept-Nov | Dec-Feb | Mar-May | Jun-Aug | Sept-Nov | Dec-Feb |
| West Med | 24,72% | 33,83% | 32,85% | 8,60% | 24,33% | 34,12% | 32,62% | 8,93% |
| Adriatic | 22,03% | 43,81% | 33,87% | 0,29% | 20,65% | 43,45% | 35,53% | 0,37% |
| East Med | 21,06% | 43,14% | 35,32% | 0,48% | 18,80% | 40,81% | 37,06% | 3,33% |
| Black Sea | 13,64% | 49,11% | 37,25% | - | 13,94% | 42,28% | 43,78% | - |
| Total | 23,71% | 37,17% | 33,33% | 5,79% | 22,87% | 36,74% | 33,81% | 6,58% |

6.3 Seasonality by size

Table 6.3 details the shares of the total cruise traffic that corresponds to each trimester of 2013 within the two different port size categories of MedCruise.

Category A (ports hosting more than 130.000 passenger movements in 2013) recorded a higher share of the annual passenger movements that they host per year during the winter times (6,31%) comparing to the respective share observed in Category B ports (3,59%). In the case of Category A the highest share of the cruise passenger traffic movements (37,1%) was registered during the summer months. In the case of the size Category B autumn proved to be the most popular season since more than 40% of the total passengers that visited the ports belonging to this size category were registered the period September to November. For both size categories the total number of cruise calls reaches its peak to be the autumn, when the level of call concentration stands at 35,16% for Category A ports and at 36,19% for Category B ports. In the case of Home in/out passengers the picture is quite different insofar the concentration during the summer months. Category B ports hosted 50% of their total, still tiny in size, Home in/out traffic during this period of time. On the contrary, for the ports of size category A the shares were distributed more evenly in all semesters bar the winter one.

Table 6.3: Trimester Shares of Cruise Traffic within the two size categories (2013)

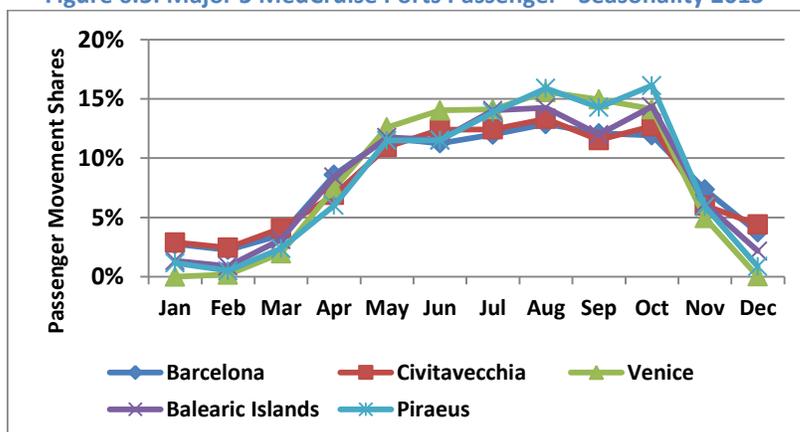
| | Size Category | March-May | Jun-Aug | Sept-Nov | Dec-Feb |
|------------------|---------------|-----------|---------|----------|---------|
| Cruise Pax. | A | 23,17% | 37,10% | 33,42% | 6,31% |
| | B | 22,60% | 32,32% | 41,48% | 3,59% |
| Cruise Calls | A | 25,40% | 33,79% | 35,16% | 5,65% |
| | B | 23,61% | 35,26% | 36,19% | 4,94% |
| Home In/Out Pax. | A | 23,87% | 37,03% | 33,26% | 5,84% |
| | B | 9,97% | 48,93% | 39,32% | 1,79% |
| Transit Pax. | A | 22,82% | 37,05% | 33,40% | 6,73% |
| | B | 23,84% | 30,65% | 41,73% | 3,78% |

6.4 Seasonality in Major MedCruise Ports

Seasonality trends in the major five ports in the Mediterranean and its adjoining seas (**Figure 6.5**) do not differ remarkably from that of the total sample.

Some observations are noteworthy however. Barcelona and Civitavecchia register passenger movement in January and February and December that exceeds 2% of their total annual traffic, whereas Piraeus and Balearic islands host half this percentage, and Venice records an almost insignificant share.

Figure 6.5: Major 5 MedCruise Ports Passenger - Seasonality 2013



That said, the concentration of traffic in the period May-August (56,32% of the total annual passenger movements) is far more evident in the case of Venice rather than in any other one. Piraeus is the port where concentration of almost half the annual traffic (46,28%) is taking place the trimester August-October.

Table 6.4 presents the MedCruise ports registering the major concentration during spring time. The top two ports of this list, Portimao and Azores, host more than 50% of their annual cruise traffic during this trimester, and six more host more than 30%. In total, 56,55% of the total passenger movements that take place in MedCruise ports in spring months is registered in 10 ports.

Table 6.4: Highest Concentration of passenger movements (March/April/May 2013)

| No | Port | % share of the port's total traffic | % share of all MedCruise ports March-May traffic | Total Pax. March-May | Total Calls March-May |
|----|----------------|-------------------------------------|--|----------------------|-----------------------|
| 1 | Portimao | 54,77% | 10,20% | 11.032 | 22 |
| 2 | Azores | 53,30% | 9,18% | 46.602 | 49 |
| 3 | Alicante | 39,14% | 5,92% | 16.383 | 13 |
| 4 | Sète | 37,97% | 5,38% | 4.209 | 10 |
| 5 | Zadar | 34,57% | 4,60% | 11.951 | 20 |
| 6 | Portoferraio | 33,49% | 4,54% | 5.636 | 35 |
| 7 | Motril-Granada | 33,47% | 4,27% | 5.626 | 9 |
| 8 | Palermo | 33,40% | 4,00% | 137.277 | 62 |
| 9 | Palamós | 29,84% | 3,92% | 8.884 | 12 |
| 10 | Savona | 29,29% | 4,54% | 275.048 | 77 |
| | TOTAL | - | 56,55% | 522.648 | 309 |

* The port of Ceuta was excluded from the ranking given the threshold applied – only 8 calls in 2013.

The picture is quite in the case of the movements in the summer (**Table 6.5**). Several ports register more than 40% of their annual cruise passenger traffic during these months, with five of them exceeding the 50% of the total. As a result traffic during the summer months is less concentrated, with the 10 ports with the highest concentration representing only 13,9% of the share of all MedCruise ports in the summer months.

Table 6.5: Highest Concentration of passenger movements (June/July/August 2013)

| No | Port | % share of the port's total traffic | % share of all MedCruise ports Jun-Aug traffic | Total Pax. Jun-Aug | Total Calls Jun-Aug |
|----|-------------------------|-------------------------------------|--|--------------------|---------------------|
| 1 | Sochi | 60,47% | 0,13% | 12931 | 24 |
| 2 | Thessaloniki | 56,03% | 0,08% | 8175 | 8 |
| 3 | Rijeka | 55,23% | 0,04% | 4313 | 119 |
| 4 | North Sardinian Ports | 54,67% | 1,17% | 112704 | 56 |
| 5 | La Spezia | 52,34% | 1,16% | 111930 | 79 |
| 6 | Sibenik | 51,53% | 0,16% | 15347 | 29 |
| 7 | Trieste | 48,03% | 0,35% | 33736 | n.a |
| 8 | Toulon-Var-Provence | 47,74% | 1,91% | 184259 | 120 |
| 9 | Dubrovnik/Korcula | 44,82% | 5,27% | 509374 | 351 |
| 10 | Kusadasi/Bodrum/Antalya | 44,60% | 3,60% | 348262 | 268 |
| | TOTAL | - | 13,87% | 1.341.031 | 1.054 |

* The port of Patras was excluded given the threshold – only 2 calls in 2013.

Table 6.6 presents the ports with the highest concentration of the annual traffic in autumn months. Evidently, such concentration is observed in very small ports, with the 10 ports representing a very small percentage of the total traffic that takes place in the Med during that period. On the other hand, the three autumn months stand as the period when several ports with few calls per year experience most of their movements. Beyond the ones that are listed in the table, several ports with less than 20 calls per year (Huelva; Tarragona; Mersin; Castellón; Igoumenitsa; Kavala; Brindisi; Sinop) saw the majority of these calls taking place from September to November.

Table 6.6: Highest Concentration (September/October/November 2013)

| No | Port | % share of the port's total traffic | % share of all MedCruise ports Sep-Nov traffic | Total Pax. Sep-Nov | Total Calls Sep-Nov |
|----|--------------|-------------------------------------|--|--------------------|---------------------|
| 1 | Volos | 75,64% | 0,17% | 15.299 | 20 |
| 2 | Batumi | 69,38% | 0,04% | 3.165 | 12 |
| 3 | Trieste | 46,95% | 0,37% | 32.981 | n.a. |
| 4 | Alicante | 46,01% | 0,22% | 19.258 | 14 |
| 5 | Zadar | 45,96% | 0,18% | 15.889 | 21 |
| 6 | Odessa | 44,68% | 0,47% | 41.083 | 54 |
| 7 | Constantza | 43,53% | 0,27% | 23.774 | 31 |
| 8 | Málaga | 43,51% | 1,96% | 172.901 | 105 |
| 9 | Koper | 43,38% | 0,32% | 28.387 | 22 |
| 10 | Ravenna | 43,10% | 0,47% | 41.825 | 36 |
| | TOTAL | - | 4,47% | 394.562 | 315 |

* The following ports excluded given the threshold applied: Huelva (one call); Tarragona (3 calls); Mersin (4); Castellón (3); Igoumenitsa (14), Kavala (14); Brindisi (15); Sinop (16).

Winter cruise numbers are quite different (**Table 6.7**) only one MedCruise port member (Madeira ports) registers during these months more than 30% of its annual passenger movements. One more (Cagliari) registers more than 20%. There are eight more port that register more than 10% of their total annual traffic. Notably, 43,78% of the passenger movements take place in the Mediterranean and its adjoining seas during winter months are the 10-ports that present the major concentration of all. Further analysis of winter cruise is detailed in the next section.

Table 6.7: Highest Concentration (December/January/February 2013)

| No | Port | % share of the port's total traffic | % share of all MedCruise ports Dec-Feb traffic | Total Pax. Dec-Feb | Total Calls Dec-Feb |
|----|----------------|-------------------------------------|--|--------------------|---------------------|
| 1 | Madeira Ports | 34,43% | 10,21% | 165.991 | 95 |
| 2 | Cagliari | 22,31% | 2,00% | 32.567 | 12 |
| 3 | Palermo | 19,80% | 5,00% | 81.366 | 28 |
| 4 | Alanya | 18,16% | 0,64% | 10.431 | 5 |
| 5 | Azores | 16,83% | 0,91% | 14.716 | 11 |
| 6 | Málaga | 15,55% | 3,80% | 61.786 | 29 |
| 7 | Savona | 12,64% | 7,30% | 118.669 | 30 |
| 8 | Lisbon | 10,93% | 3,75% | 60.967 | 38 |
| 9 | Genoa | 10,80% | 6,97% | 113.392 | 24 |
| 10 | Tunisian Ports | 10,20% | 3,20% | 52.109 | 18 |
| | TOTAL | - | 43,78% | 711.994 | 290 |

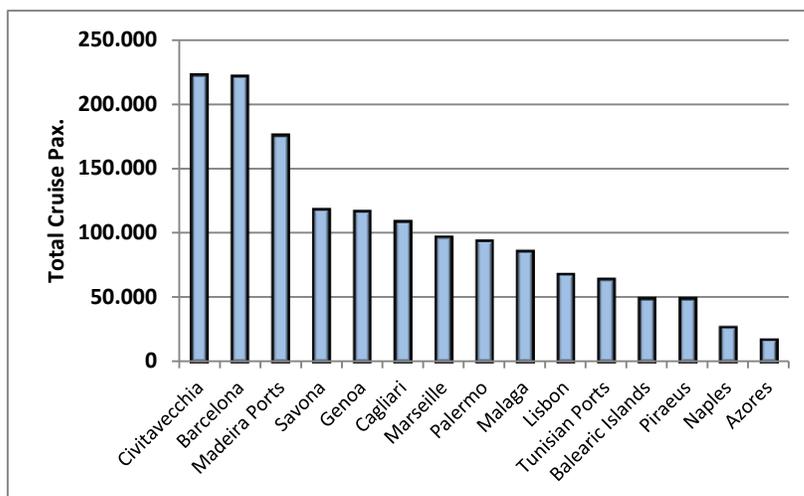
* The port of Ceuta was excluded given the threshold – only 8 calls in 2013.

6.5 Winter Cruise

With the potential of increased winter tourism being at the centre of the attention of several stakeholders, it is worth presenting those ports that recorded the most passenger movements and cruise calls during the winter period that lasted from December 2012 to February 2013 (Table 6.8).

The table also provides information on the distribution of passenger movements and cruise calls per month. Figure 6.6 visualises the total passenger movements in these 15 ports.

Figure 6.6: Major Winter Cruise ports – Total Pax. Winter 2012/13



Out of the 15 major ports during the winter months, the 14 are located in West Med, and only Piraeus in East Med. Civitavecchia tops this list with 223.156 passengers, with Barcelona being the second one with 222.286. Notably while the ports record data of passenger movements that are of less than one thousand movements different, Chivitavecchia reaches this number by double the cruise calls (146) of those happened in Barcelona (71). There are four more ports hosting more than 100.000 passengers, two of them (Madeira Ports and Cagliari) being the ones experiencing substantial movements during winter when comparing with the overall traffic they host per annum.

Table 6.8: Winter Cruise: Major 15 MedCruise Ports (Dec. 2012 / Jan. 2013 / Feb. 2013)

| No | Port | Winter 2012/13 | | Cruise Pax. | | | Cruise Calls | | |
|----|------------------|----------------|-------------|-------------|-----------|-----------|--------------|-----------|-----------|
| | | Total Pax. | Total Calls | Dec. 2012 | Jan. 2013 | Feb. 2013 | Dec. 2012 | Jan. 2013 | Feb. 2013 |
| 1 | Civitavecchia | 223.156 | 146 | 87.789 | 73.425 | 61.942 | 111 | 19 | 16 |
| 2 | Barcelona | 222.286 | 71 | 91.917 | 71.749 | 58.620 | 36 | 20 | 15 |
| 3 | Madeira Ports | 176.454 | 99 | 82.671 | 54.624 | 39.159 | 49 | 31 | 19 |
| 4 | Savona* | 119.062 | 32 | 55.000 | 35.853 | 28.209 | 18 | 8 | 6 |
| 5 | Genoa | 117.186 | 25 | 48.528 | 36.586 | 32.072 | 12 | 7 | 6 |
| 6 | Cagliari | 109.559 | 80 | 80.555 | 13.849 | 15.155 | 72 | 4 | 4 |
| 7 | Marseille | 97.445 | 25 | 41.815 | 32.720 | 22.910 | 12 | 9 | 4 |
| 8 | Palermo | 94.480 | 30 | 33.688 | 31.844 | 28.948 | 12 | 10 | 8 |
| 9 | Malaga | 86.580 | 38 | 41.478 | 22.862 | 22.240 | 19 | 10 | 9 |
| 10 | Lisbon | 68.714 | 41 | 35.521 | 17.162 | 16.031 | 21 | 12 | 8 |
| 11 | Tunisian Ports | 64.480 | 16 | 30.401 | 17.384 | 16.695 | 6 | 5 | 5 |
| 12 | Balearic Islands | 49.705 | 19 | 15.168 | 20.823 | 13.714 | 8 | 7 | 4 |
| 13 | Piraeus | 49.503 | 17 | 27.868 | 15.036 | 6.599 | 8 | 6 | 3 |
| 14 | Naples | 27.262 | 12 | 10.193 | 9.807 | 7.262 | 5 | 4 | 3 |
| 15 | Azores | 17.558 | 13 | 4.677 | 8.866 | 4.015 | 4 | 5 | 4 |

*Savona data for Dec 2012 are estimation

There is no winter cruising registered in any of the ports located at the Black Sea, whereas some traffic occurs in the Adriatic - Sibenik, Zadar and Trieste are the only ports in the region registering more than 1% of their total annual cruise traffic during the winter months.

6.6 Seasonality of cruise activities in MedCruise Ports

Table 6.9 presents the seasonality of cruise activities in MedCruise ports based on the shares that each port recorded per trimester, providing a clear picture of the distribution of traffic in each port per period.

Table 6.9: Cruise Pax. shares of MedCruise Ports – Shares per trimester (2013)

| | Port | March-May | Jun-Aug | Sept-Nov | Dec-Feb |
|---------------------|-----------------------|-----------|---------|----------|---------|
| West Med | Alicante | 39,14% | 7,47% | 46,01% | 7,39% |
| | Azores | 53,30% | 0,00% | 29,87% | 16,83% |
| | Balearic Islands | 23,29% | 39,79% | 32,51% | 4,41% |
| | Barcelona | 23,78% | 36,09% | 31,38% | 8,74% |
| | Cagliari | 28,86% | 16,75% | 32,08% | 22,31% |
| | Cartagena | 23,67% | 33,48% | 37,85% | 5,00% |
| | Castellón | 21,47% | 0,00% | 78,53% | 0,00% |
| | Ceuta | 47,04% | 8,84% | 28,93% | 15,20% |
| | Civitavecchia | 21,92% | 38,14% | 30,21% | 9,74% |
| | French Riviera Ports | 24,07% | 44,50% | 30,53% | 0,91% |
| | Genoa | 26,57% | 32,58% | 30,05% | 10,80% |
| | Gibraltar | 21,09% | 36,99% | 34,31% | 7,61% |
| | Huelva | 0,00% | 0,00% | 100,00% | 0,00% |
| | La Spezia | 13,96% | 52,34% | 30,88% | 2,82% |
| | Lisbon | 28,35% | 19,19% | 41,53% | 10,93% |
| | Livorno | 22,21% | 43,21% | 31,03% | 3,55% |
| | Madeira Ports | 28,81% | 5,46% | 31,29% | 34,43% |
| | Málaga | 29,06% | 11,89% | 43,51% | 15,55% |
| | Marseille | 27,43% | 33,36% | 30,49% | 8,72% |
| | Messina | 21,81% | 40,28% | 35,79% | 2,12% |
| | Monaco | 21,46% | 41,60% | 32,38% | 4,56% |
| | Motril-Granada | 33,47% | 40,32% | 26,21% | 0,00% |
| | Naples | 20,25% | 41,23% | 35,72% | 2,80% |
| | North Sardinian Ports | 17,28% | 54,67% | 28,04% | 0,00% |
| | Palamos | 29,84% | 32,13% | 38,04% | 0,00% |
| | Palermo | 33,40% | 18,38% | 28,42% | 19,80% |
| | Portimao | 54,77% | 4,83% | 40,40% | 0,00% |
| | Portoferraio | 33,49% | 25,24% | 41,26% | 0,00% |
| | Savona | 29,29% | 21,65% | 36,42% | 12,64% |
| | Sète | 37,97% | 40,37% | 21,65% | 0,00% |
| Tarragona | 7,74% | 6,33% | 85,93% | 0,00% | |
| Toulon-Var-Provence | 18,80% | 47,74% | 29,26% | 4,20% | |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| | Port | March-May | Jun-Aug | Sept-Nov | Dec-Feb |
|-------------------------|-------------------|-----------|---------|----------|---------|
| | Tunisian Ports | 27,87% | 32,66% | 29,28% | 10,20% |
| | Valencia | 27,10% | 25,60% | 42,70% | 4,60% |
| | Valletta | 18,03% | 38,82% | 38,38% | 4,77% |
| Adriatic | Bari | 25,35% | 41,95% | 32,69% | 0,00% |
| | Brindisi | 6,81% | 23,77% | 69,43% | 0,00% |
| | Corfu | 19,86% | 44,52% | 35,20% | 0,42% |
| | Dubrovnik/Korcula | 21,34% | 44,82% | 33,52% | 0,32% |
| | Koper | 17,36% | 39,25% | 43,38% | 0,00% |
| | Kotor | 17,19% | 44,35% | 38,25% | 0,21% |
| | Ravenna | 18,27% | 38,63% | 43,10% | 0,00% |
| | Rijeka | 24,95% | 55,23% | 19,82% | 0,00% |
| | Sibenik | 11,01% | 51,53% | 30,98% | 6,48% |
| | Split | 19,06% | 41,14% | 39,26% | 0,54% |
| | Trieste | 2,54% | 48,03% | 46,95% | 2,49% |
| | Venice | 22,03% | 43,73% | 34,03% | 0,21% |
| | Zadar | 34,57% | 15,04% | 45,96% | 4,44% |
| | East-Med | Alanya | 24,88% | 14,83% | 42,14% |
| Cyprus Ports | | 20,35% | 41,15% | 33,61% | 4,89% |
| Heraklion | | 17,91% | 39,22% | 36,03% | 6,84% |
| Igoumenitsa | | 8,49% | 19,46% | 72,04% | 0,00% |
| Kavala | | 0,00% | 28,83% | 71,17% | 0,00% |
| Kusadasi/Bodrum/Antalya | | 18,93% | 44,60% | 36,33% | 0,14% |
| Mersin | | 19,68% | 0,00% | 80,32% | 0,00% |
| Patras | | 0,00% | 70,41% | 29,59% | 0,00% |
| Piraeus | | 19,89% | 41,28% | 36,31% | 2,53% |
| Souda/Chania | | 18,98% | 44,41% | 36,62% | 0,00% |
| Thessaloniki | | 1,78% | 56,03% | 42,19% | 0,00% |
| Volos | | 9,41% | 14,95% | 75,64% | 0,00% |
| Black Sea | Batumi | 2,63% | 27,99% | 69,38% | 0,00% |
| | Constantza | 12,91% | 43,56% | 43,53% | 0,00% |
| | Odessa | 16,40% | 38,92% | 44,68% | 0,00% |
| | Sinop | 15,68% | 37,77% | 46,55% | 0,00% |
| | Sochi | 7,67% | 61,21% | 31,11% | 0,00% |

APPENDIX I

MedCruise Ports: Total Cruise Passengers 2009-2013

| No | Port | Total Cruise Passengers | | | | | | |
|----|-------------------------|-------------------------|-----------|------------------------|-----------|-----------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 1 | Alanya | 57.454 | 36.703 | 56,5% | 42.108 | 21.924 | 50.973 | 12,7% |
| 2 | Alicante | 41.860 | 78.825 | -46,9% | 107.865 | 75.795 | 96.615 | -56,7% |
| 3 | Azores | 87.437 | 102.881 | -15,0% | 87.009 | 62.256 | 50.526 | 73,1% |
| 4 | Balearic Islands | 1.541.376 | 1.341.510 | 14,9% | 1.608.704 | 1.546.739 | 1.237.362 | 24,6% |
| 5 | Barcelona | 2.599.232 | 2.408.634 | 7,9% | 2.657.244 | 2.350.283 | 2.151.465 | 20,8% |
| 6 | Bari | 604.781 | 618.882 | -2,3% | 586.848 | 507.694 | 567.885 | 6,5% |
| 7 | Batumi | 4.562 | 2.990 | 52,6% | 2.564 | 3.127 | 4.127 | 10,5% |
| 8 | Brindisi | 4.628 | 13.507 | -65,7% | 5.226 | 28.489 | 1.745 | 165,2% |
| 9 | Cagliari | 146.003 | 80.555 | 81,2% | 232.118 | 158.930 | 112.419 | 29,9% |
| 10 | Cartagena | 134.225 | 83.917 | 59,9% | 88.081 | 104.294 | 67.931 | 97,6% |
| 11 | Castellón | 1.514 | 1.292 | 17,2% | 586 | 1.000 | 0 | - |
| 12 | Ceuta | 4.605 | 6.088 | -24,4% | 4.899 | 4.220 | 7.491 | -38,5% |
| 13 | Civitavecchia | 2.538.259 | 2.393.570 | 6,0% | 2.577.438 | 1.944.723 | 1.802.938 | 40,8% |
| 14 | Constantza | 54.614 | 34.010 | 60,6% | 23.878 | 21.286 | 8.516 | 541,3% |
| 15 | Corfu | 744.651 | 655.764 | 13,6% | 620.474 | 596.902 | 501.764 | 48,4% |
| 16 | Cyprus Ports | 271.673 | 248.356 | 9,4% | 303.086 | 378.909 | 320.467 | -15,2% |
| 17 | Dubrovnik/Korcula | 1.136.503 | 981.448 | 15,8% | 1.009.698 | 936.115 | 901.389 | 26,1% |
| 18 | French Riviera Ports | 613.218 | 701.367 | -12,6% | 666.082 | 672.235 | 744.909 | -17,7% |
| 19 | Genoa | 1.050.085 | 797.239 | 31,7% | 798.521 | 860.290 | 671.468 | 56,4% |
| 20 | Gibraltar | 278.139 | 291.620 | -4,6% | 328.636 | 305.161 | 348.199 | -20,1% |
| 21 | Heraklion | 270.020 | 215.700 | 25,2% | 224.571 | 305.675 | 401.292 | -32,7% |
| 22 | Huelva | 296 | 2.090 | -85,8% | 650 | 0 | 520 | -43,1% |
| 23 | Igoumenitsa | 4.650 | 1.827 | 154,5% | 156 | 136 | 0 | - |
| 24 | Kavala | 6.995 | 4.323 | 61,8% | 2.708 | 4.237 | 8.302 | -15,7% |
| 25 | Koper | 65.434 | 64.456 | 1,5% | 108.820 | 37.264 | 31.021 | 110,9% |
| 26 | Kotor | 317.746 | 246.623 | 28,8% | 189.426 | 145.185 | 75.128 | 322,9% |
| 27 | Kusadasi/Bodrum/Antalya | 780.804 | 777.791 | 0,4% | 812.773 | 662.314 | 619.747 | 26,0% |
| 28 | La Spezia | 213.858 | 50.239 | 325,7% | 90.408 | 44.874 | 31.021 | 589,4% |
| 29 | Lisbon | 558.040 | 522.604 | 6,8% | 502.644 | 448.497 | 415.758 | 34,2% |
| 30 | Livorno | 736.516 | 1.037.849 | -29,0% | 982.928 | 822.554 | 795.313 | -7,4% |
| 31 | Madeira Ports | 482.112 | 593.550 | -18,8% | 542.789 | 492.500 | 435.821 | 10,6% |
| 32 | Málaga | 397.416 | 651.393 | -39,0% | 638.845 | 659.123 | 487.955 | -18,6% |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| No | Port | Total Cruise Passengers | | | | | | |
|----|-----------------------|-------------------------|-----------|------------------------|-----------|-----------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 33 | Marseille | 1.188.031 | 890.020 | 33,5% | 810.490 | 700.100 | 631.000 | 88,3% |
| 34 | Mersin | 1.697 | 774 | 119,3% | 416 | 135 | 933 | 81,9% |
| 35 | Messina | 501.316 | 438.379 | 14,4% | 500.636 | 374.441 | 253.200 | 98,0% |
| 36 | Monaco | 249.806 | 232.921 | 7,2% | 284.914 | 321.079 | 235.904 | 5,9% |
| 37 | Motril-Granada | 16.809 | 10.606 | 58,5% | 9.711 | 2.742 | 3.460 | 385,8% |
| 38 | Naples | 1.175.018 | 1.297.233 | -9,4% | 1.297.232 | 1.139.319 | 1.154.742 | 1,8% |
| 39 | North Sardinian Ports | 206.140 | 88.672 | 132,5% | 141.632 | 184.107 | 234.923 | -12,3% |
| 40 | Odessa | 91.949 | 72.516 | 26,8% | 68.353 | 66.010 | 31.550 | 191,4% |
| 41 | Palamós | 29.775 | 33.400 | -10,9% | 38.770 | 27.500 | 33.554 | -11,3% |
| 42 | Palermo | 410.999 | 354.499 | 15,9% | 567.049 | 394.885 | 478.900 | -14,2% |
| 43 | Patras | 1.264 | 374 | 238,0% | 2.257 | 1.059 | 605 | 108,9% |
| 44 | Piraeus | 1.302.581 | 1.198.047 | 8,7% | 1.485.828 | 1.145.402 | 1.221.633 | 6,6% |
| 45 | Portimao | 20.141 | 18.506 | 8,8% | 44.841 | 33.843 | 23.588 | -14,6% |
| 46 | Portoferraio | 16.828 | 23.099 | -27,1% | 19.273 | 24.473 | 14.509 | 16,0% |
| 47 | Ravenna | 97.041 | 100.987 | -3,9% | 156.374 | 9.153 | 10.328 | 839,6% |
| 48 | Rijeka | 7.809 | 9.539 | -18,1% | 15.120 | 14.172 | 14.500 | -46,1% |
| 49 | Savona | 939.038 | 810.097 | 15,9% | 948.459 | 780.672 | 709.861 | 32,3% |
| 50 | Sète | 11.084 | 8.584 | 29,1% | 21.348 | 5.686 | 2.787 | 297,7% |
| 51 | Sevastopol | 35.000 | 23.400 | 49,6% | 26.066 | 16.671 | 35.447 | -1,3% |
| 52 | Sibenik | 29.784 | 15.355 | 94,0% | 12.860 | 11.624 | 10.269 | 190,0% |
| 53 | Sinop | 6.331 | 4.623 | 36,9% | 4.140 | 5.266 | 8.436 | -25,0% |
| 54 | Sochi | 21.384 | 20.080 | 6,5% | 13.678 | 22.509 | 13.467 | 58,8% |
| 55 | Souda/Chania | 124.205 | 129.087 | -3,8% | 158.118 | 11.509 | 7.720 | 1.508,9% |
| 56 | Split | 189.107 | 245.451 | -23,0% | 181.963 | 172.378 | 131.833 | 43,4% |
| 57 | Tarragona | 1.421 | 153 | 828,8% | 752 | 3.148 | 3.139 | -54,7% |
| 58 | Tenerife Ports | 794.151 | 885.623 | -10,3% | 828.590 | 740.022 | 580.566 | 36,8% |
| 59 | Thessaloniki | 14.591 | 8.004 | 82,3% | 11.520 | 16.036 | 10.965 | 33,1% |
| 60 | Toulon-Var-Provence | 385.971 | 346.795 | 11,3% | 221.842 | 310.460 | 175.240 | 120,3% |
| 61 | Trieste | 70.244 | 70.847 | -0,9% | 28.251 | 15.577 | 6.314 | 1.012,5% |
| 62 | Tunisian Ports | 511.065 | 528.708 | -3,3% | 313.267 | 895.403 | 752.246 | -32,1% |
| 63 | Valencia | 473.114 | 599.130 | -21,0% | 378.463 | 253.743 | 184.909 | 155,9% |
| 64 | Valletta | 477.759 | 604.014 | -20,9% | 556.551 | 493.748 | 441.913 | 8,1% |
| 65 | Venice | 1.815.823 | 1.775.944 | 2,2% | 1.786.416 | 1.617.011 | 1.420.980 | 27,8% |
| 66 | Volos | 20.227 | 11.926 | 69,6% | 72.796 | 21.435 | 38.592 | -47,6% |
| 67 | Zadar | 34.575 | 20.640 | 67,5% | 28.677 | 19.622 | 14.052 | 146,1% |

APPENDIX II

MedCruise Ports: Total Cruise Calls 2009-2013

| No | Port | Total Cruise Calls | | | | | | |
|----|-------------------------|--------------------|-------|------------------------|-------|------|------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 1 | Alanya | 53 | 31 | 71,0% | 35 | 30 | 74 | -28,4% |
| 2 | Alicante | 32 | 43 | -25,6% | 58 | 46 | 61 | -47,5% |
| 3 | Azores | 92 | 122 | -24,6% | 94 | 60 | 67 | 37,3% |
| 4 | Balearic Islands | 699 | 632 | 10,6% | 613 | 723 | 630 | 11,0% |
| 5 | Barcelona | 835 | 774 | 7,9% | 881 | 841 | 799 | 4,5% |
| 6 | Bari | 171 | 206 | -17,0% | 209 | 152 | 182 | -6,0% |
| 7 | Batumi | 20 | 11 | 81,8% | 8 | 10 | 10 | 100,0% |
| 8 | Brindisi | 15 | 36 | -58,3% | 7 | 38 | 7 | 114,3% |
| 9 | Cagliari | 94 | 72 | 30,6% | 152 | 77 | 55 | 70,9% |
| 10 | Cartagena | 115 | 76 | 51,3% | 77 | 77 | 49 | 134,7% |
| 11 | Castellón | 3 | 2 | 50,0% | 2 | 2 | 0 | - |
| 12 | Ceuta | 8 | 10 | -20,0% | 10 | 12 | 17 | -52,9% |
| 13 | Civitavecchia | 959 | 1.040 | -7,8% | 1.002 | 900 | 793 | 20,9% |
| 14 | Constantza | 69 | 41 | 68,3% | 43 | 58 | 26 | 165,4% |
| 15 | Corfu | 480 | 485 | -1,0% | 453 | 430 | 375 | 28,0% |
| 16 | Cyprus Ports | 255 | 247 | 3,2% | 454 | 378 | 325 | -21,5% |
| 17 | Dubrovnik/Korcula | 843 | 659 | 27,9% | 681 | 705 | 810 | 4,1% |
| 18 | French Riviera Ports | 420 | 387 | 8,5% | 427 | 496 | 497 | -15,5% |
| 19 | Genoa | 298 | 213 | 39,9% | 252 | 261 | 238 | 25,2% |
| 20 | Gibraltar | 179 | 173 | 3,5% | 187 | 175 | 238 | -24,8% |
| 21 | Heraklion | 177 | 156 | 13,5% | 209 | 247 | 287 | -38,3% |
| 22 | Huelva | 1 | 3 | -66,7% | 1 | 0 | 2 | -50,0% |
| 23 | Igoumenitsa | 14 | 4 | 250,0% | 1 | 1 | 0 | - |
| 24 | Kavala | 14 | 10 | 40,0% | 10 | 11 | 26 | -46,2% |
| 25 | Koper | 54 | 46 | 17,4% | 78 | 54 | 53 | 1,9% |
| 26 | Kotor | 387 | 343 | 12,8% | 316 | 309 | 260 | 48,8% |
| 27 | Kusadasi/Bodrum/Antalya | 657 | 683 | -3,8% | 707 | 695 | 733 | -10,4% |
| 28 | La Spezia | 149 | 72 | 106,9% | 82 | 44 | 33 | 351,5% |
| 29 | Lisbon | 353 | 314 | 12,4% | 330 | 299 | 294 | 20,1% |
| 30 | Livorno | 420 | 465 | -9,7% | 497 | 508 | 458 | -8,3% |
| 31 | Madeira Ports | 291 | 339 | -14,2% | 309 | 295 | 277 | 5,1% |
| 32 | Málaga | 248 | 293 | -15,4% | 311 | 321 | 301 | -17,6% |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| No | Port | Total Cruise Calls | | | | | | |
|----|-----------------------|--------------------|------|------------------------|------|------|------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 33 | Marseille | 447 | 354 | 26,3% | 420 | 335 | 316 | 41,5% |
| 34 | Mersin | 4 | 2 | 100,0% | 2 | 2 | 1 | 300,0% |
| 35 | Messina | 228 | 187 | 21,9% | 257 | 217 | 145 | 57,2% |
| 36 | Monaco | 221 | 185 | 19,5% | 214 | 235 | 189 | 16,9% |
| 37 | Motril-Granada | 28 | 27 | 3,7% | 25 | 18 | 16 | 75,0% |
| 38 | Naples | 440 | 527 | -16,5% | 527 | 537 | 613 | -28,2% |
| 39 | North Sardinian Ports | 117 | 54 | 116,7% | 70 | 93 | 114 | 2,6% |
| 40 | Odessa | 148 | 121 | 22,3% | 122 | 132 | 58 | 155,2% |
| 41 | Palamós | 38 | 26 | 46,2% | 36 | 31 | 32 | 18,8% |
| 42 | Palermo | 189 | 156 | 21,2% | 250 | 184 | 194 | -2,6% |
| 43 | Patras | 2 | 3 | -33,3% | 3 | 2 | 2 | 0,0% |
| 44 | Piraeus | 711 | 763 | -6,8% | 936 | 799 | 877 | -18,9% |
| 45 | Portimao | 42 | 36 | 16,7% | 59 | 52 | 38 | 10,5% |
| 46 | Portoferraio | 102 | 89 | 14,6% | 66 | 81 | 59 | 72,9% |
| 47 | Ravenna | 74 | 67 | 10,4% | 79 | 19 | 26 | 184,6% |
| 48 | Rijeka | 221 | 276 | -19,9% | 269 | 254 | 254 | -13,0% |
| 49 | Savona | 241 | 207 | 16,4% | 232 | 174 | 185 | 30,3% |
| 50 | Sète | 28 | 20 | 40,0% | 24 | 16 | 8 | 250,0% |
| 51 | Sevastopol | 115 | 58 | 98,3% | 111 | 42 | 50 | 130,0% |
| 52 | Sibenik | 100 | 84 | 19,0% | 113 | 109 | 90 | 11,1% |
| 53 | Sinop | 18 | 12 | 50,0% | 11 | 8 | 15 | 20,0% |
| 54 | Sochi | 49 | 27 | 81,5% | 29 | 27 | 24 | 104,2% |
| 55 | Souda/Chania | 47 | 54 | -13,0% | 72 | 21 | 20 | 135,0% |
| 56 | Split | 225 | 269 | -16,4% | 252 | 257 | 232 | -3,0% |
| 57 | Tarragona | 3 | 1 | 200,0% | 2 | 2 | 11 | -72,7% |
| 58 | Tenerife Ports | 520 | 534 | -2,6% | 461 | 387 | 347 | 49,9% |
| 59 | Thessaloniki | 18 | 11 | 63,6% | 19 | 22 | 48 | -62,5% |
| 60 | Toulon-Var-Provence | 266 | 238 | 11,8% | 84 | 235 | 159 | 67,3% |
| 61 | Trieste | 32 | 43 | -25,6% | 21 | 27 | 15 | 113,3% |
| 62 | Tunisian Ports | 201 | 227 | -11,5% | 135 | 406 | 358 | -43,9% |
| 63 | Valencia | 223 | 204 | 9,3% | 203 | 157 | 143 | 55,9% |
| 64 | Valletta | 277 | 312 | -11,2% | 313 | 280 | 265 | 4,5% |
| 65 | Venice | 548 | 661 | -17,1% | 654 | 629 | 543 | 0,9% |
| 66 | Volos | 31 | 21 | 47,6% | 61 | 33 | 43 | -27,9% |
| 67 | Zadar | 69 | 59 | 16,9% | 98 | 92 | 72 | -4,2% |

APPENDIX III

MedCruise Ports: Total Home IN/OUT Passengers 2009-2013

| No | Port | Total Home In/Out Passengers | | | | | | Variation 2013/2009 |
|----|-------------------------|------------------------------|-----------|------------------------|-----------|-----------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | |
| 1 | Alanya | 0 | 0 | - | 0 | 0 | 0 | - |
| 2 | Alicante | 0 | 286 | -100,0% | 1.682 | 0 | 0 | - |
| 3 | Azores | 473 | 1.487 | -68,2% | 1.161 | 603 | 711 | -33,5% |
| 4 | Balearic Islands | 490.631 | 466.385 | 5,2% | 587.048 | 571.209 | 447.853 | 9,6% |
| 5 | Barcelona | 1.506.286 | 1.438.383 | 4,7% | 1.499.534 | 1.265.613 | 1.180.239 | 27,6% |
| 6 | Bari | 165.031 | 196.423 | -16,0% | 166.690 | 203.145 | 228.259 | -27,7% |
| 7 | Batumi | 0 | 0 | - | 0 | 0 | 0 | - |
| 8 | Brindisi | 119 | 143 | -16,8% | 1.007 | 0 | 0 | - |
| 9 | Cagliari | 5.731 | 0 | - | 0 | 0 | 0 | - |
| 10 | Cartagena | 0 | 0 | - | 26 | 10 | 0 | - |
| 11 | Castellón | 0 | 0 | - | 0 | 0 | 0 | - |
| 12 | Ceuta | 0 | 0 | - | 0 | 0 | 0 | - |
| 13 | Civitavecchia | 989.998 | 920.612 | 7,5% | 972.850 | 643.772 | 720.451 | 37,4% |
| 14 | Constantza | 388 | 0 | - | 0 | 0 | 0 | - |
| 15 | Corfu | 70.735 | 64.165 | 10,2% | 53.909 | 55.330 | 51.259 | 38,0% |
| 16 | Cyprus Ports | 100.905 | 90.511 | 11,5% | 91.905 | 106.678 | 95.720 | 5,4% |
| 17 | Dubrovnik/Korcula | 24.840 | 24.632 | 0,8% | 24.300 | 20.026 | 13.689 | 81,5% |
| 18 | French Riviera Ports | 56.523 | 33.549 | 68,5% | 47.684 | 44.795 | 36.980 | 52,8% |
| 19 | Genoa | 649.282 | 530.872 | 22,3% | 562.492 | 571.582 | 436.385 | 48,8% |
| 20 | Gibraltar | 0 | 0 | - | 0 | 0 | 0 | - |
| 21 | Heraklion | 55.443 | 47.594 | 16,5% | 6.756 | 45.945 | 167.119 | -66,8% |
| 22 | Huelva | 0 | 0 | - | 0 | 0 | 0 | - |
| 23 | Igoumenitsa | 0 | 0 | - | 0 | 0 | 0 | - |
| 24 | Kavala | 0 | 0 | - | 0 | 0 | 0 | - |
| 25 | Koper | 56 | 164 | -65,9% | 5.315 | 6.409 | 7.363 | -99,2% |
| 26 | Kotor | 0 | 1.774 | -100,0% | 0 | 0 | 0 | - |
| 27 | Kusadasi/Bodrum/Antalya | 190.087 | 167.424 | 13,5% | 143.913 | 114.657 | 157 | 120.974,5% |
| 28 | La Spezia | 1.507 | 0 | - | 0 | 0 | 0 | - |
| 29 | Lisbon | 50.834 | 44.006 | 15,5% | 49.364 | 52.613 | 83.873 | -39,4% |
| 30 | Livorno | 4.991 | 70.525 | -92,9% | 42.122 | 46.333 | 40.348 | -87,6% |
| 31 | Madeira Ports | 3.975 | 11.889 | -66,6% | 15.832 | 9.841 | 10.388 | -61,7% |
| 32 | Málaga | 71.249 | 220.217 | -67,6% | 221.295 | 239.867 | 78.020 | -8,7% |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| No | Port | Total Home In/Out Passengers | | | | | | Variation 2013/2009 |
|----|-----------------------|------------------------------|-----------|------------------------|-----------|-----------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | |
| 33 | Marseille | 381.318 | 313.322 | 21,7% | 264.703 | 268.451 | 175.000 | 117,9% |
| 34 | Mersin | 0 | 0 | - | 0 | 0 | 0 | - |
| 35 | Messina | 36.190 | 29.413 | 23,0% | 38.579 | 21.862 | 9.822 | 268,5% |
| 36 | Monaco | 35.909 | 28.280 | 27,0% | 18.887 | 32.164 | 24.283 | 47,9% |
| 37 | Motril-Granada | 0 | 0 | - | 0 | 0 | 0 | - |
| 38 | Naples | 110.689 | 160.219 | -30,9% | 160.209 | 164.238 | 145.258 | -23,8% |
| 39 | North Sardinian Ports | 0 | 0 | - | 0 | 0 | 0 | - |
| 40 | Odessa | 9.389 | 10.448 | -10,1% | 1.588 | 0 | 0 | - |
| 41 | Palamós | 0 | 0 | - | 0 | 0 | 0 | - |
| 42 | Palermo | 42.869 | 37.109 | 15,5% | 59.013 | 51.765 | 66.449 | -35,5% |
| 43 | Patras | 0 | 0 | - | 0 | 0 | 0 | - |
| 44 | Piraeus | 308.705 | 329.168 | -6,2% | 454.284 | 426.147 | 415.260 | -25,7% |
| 45 | Portimao | 88 | 257 | -65,8% | 587 | 757 | 1.250 | -93,0% |
| 46 | Portoferraio | 0 | 0 | - | 0 | 0 | 0 | - |
| 47 | Ravenna | 16.827 | 36.313 | -53,7% | 48.343 | 0 | 0 | - |
| 48 | Rijeka | 7.124 | 9.539 | -25,3% | 15.120 | 14.172 | 14.500 | -50,9% |
| 49 | Savona | 670.031 | 638.706 | 4,9% | 719.219 | 603.448 | 571.746 | 17,2% |
| 50 | Sète | 8 | 0 | - | 0 | 0 | 0 | - |
| 51 | Sevastopol | 0 | 0 | - | 0 | 0 | 0 | - |
| 52 | Sibenik | 0 | 0 | - | 0 | 0 | 2 | -100,0% |
| 53 | Sinop | 0 | 0 | - | 0 | 0 | 0 | - |
| 54 | Sochi | 0 | 0 | - | 606 | 2.454 | 0 | - |
| 55 | Souda/Chania | 0 | 0 | - | 0 | 0 | 0 | - |
| 56 | Split | 1.301 | 1.085 | 19,9% | 0 | 0 | 2.754 | -52,8% |
| 57 | Tarragona | 0 | 0 | - | 0 | 0 | 0 | - |
| 58 | Tenerife Ports | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| 59 | Thessaloniki | 6 | 7 | -14,3% | 40 | 5.048 | 27.976 | -100,0% |
| 60 | Toulon-Var-Provence | 27.087 | 22.483 | 20,5% | 6.618 | 16.916 | 14.253 | 90,0% |
| 61 | Trieste | 52.297 | 55.186 | -5,2% | 18.877 | 2.000 | 2.630 | 1.888,5% |
| 62 | Tunisian Ports | 0 | 1.165.361 | -100,0% | 0 | 0 | 0 | - |
| 63 | Valencia | 74.348 | 118.897 | -37,5% | 114.981 | 79.754 | 97.189 | -23,5% |
| 64 | Valletta | 102.034 | 94.880 | 7,5% | 111.780 | 29.362 | 28.324 | 260,2% |
| 65 | Venice | 1.512.596 | 1.444.100 | 4,7% | 1.448.622 | 1.312.895 | 1.170.298 | 29,2% |
| 66 | Volos | 0 | 0 | - | 0 | 0 | 0 | - |
| 67 | Zadar | 1.636 | 769 | 112,7% | 2.183 | 4.934 | 1.766 | -7,4% |

APPENDIX IV

MedCruise Ports: Total Transit Passengers 2009-2013

| No | Port | Total Transit Passengers | | | | | | |
|----|-------------------------|--------------------------|-----------|------------------------|-----------|-----------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 1 | Alanya | 57.454 | 36.703 | 56,5% | 42.108 | 21.924 | 50.973 | 12,7% |
| 2 | Alicante | 41.860 | 78.539 | -46,7% | 106.183 | 75.795 | 96.615 | -56,7% |
| 3 | Azores | 86.964 | 101.394 | -14,2% | 85.848 | 61.653 | 49.815 | 74,6% |
| 4 | Balearic Islands | 1.050.745 | 875.125 | 20,1% | 1.021.656 | 975.530 | 789.509 | 33,1% |
| 5 | Barcelona | 1.092.966 | 970.251 | 12,6% | 1.157.710 | 1.084.670 | 971.226 | 12,5% |
| 6 | Bari | 439.750 | 422.459 | 4,1% | 420.158 | 304.549 | 339.626 | 29,5% |
| 7 | Batumi | 4.562 | 2.990 | 52,6% | 2.564 | 3.127 | 4.127 | 10,5% |
| 8 | Brindisi | 4.509 | 13.364 | -66,3% | 4.219 | 28.489 | 1.745 | 158,4% |
| 9 | Cagliari | 140.272 | 80.555 | 74,1% | 232.118 | 158.930 | 112.419 | 24,8% |
| 10 | Cartagena | 134.225 | 83.917 | 59,9% | 88.055 | 104.284 | 67.931 | 97,6% |
| 11 | Castellón | 1.514 | 1.292 | 17,2% | 586 | 1.000 | 0 | - |
| 12 | Ceuta | 4.605 | 6.088 | -24,4% | 4.899 | 4.220 | 7.491 | -38,5% |
| 13 | Civitavecchia | 1.548.261 | 1.472.958 | 5,1% | 1.604.588 | 1.300.951 | 1.082.487 | 43,0% |
| 14 | Constantza | 54.226 | 30.739 | 76,4% | 23.878 | 21.286 | 8.516 | 536,8% |
| 15 | Corfu | 673.916 | 591.599 | 13,9% | 566.565 | 541.572 | 450.505 | 49,6% |
| 16 | Cyprus Ports | 170.768 | 157.845 | 8,2% | 211.181 | 272.231 | 224.747 | -24,0% |
| 17 | Dubrovnik/Korcula | 1.111.663 | 956.816 | 16,2% | 985.398 | 916.089 | 887.700 | 25,2% |
| 18 | French Riviera Ports | 556.695 | 667.818 | -16,6% | 618.398 | 627.440 | 707.929 | -21,4% |
| 19 | Genoa | 400.803 | 266.367 | 50,5% | 236.029 | 288.708 | 235.083 | 70,5% |
| 20 | Gibraltar | 278.139 | 291.620 | -4,6% | 328.636 | 305.161 | 348.199 | -20,1% |
| 21 | Heraklion | 214.577 | 168.106 | 27,6% | 217.815 | 259.730 | 234.173 | -8,4% |
| 22 | Huelva | 296 | 2.090 | -85,8% | 650 | 0 | 520 | -43,1% |
| 23 | Igoumenitsa | 4.650 | 1.827 | 154,5% | 156 | 136 | 0 | - |
| 24 | Kavala | 6.995 | 4.323 | 61,8% | 2.708 | 4.237 | 8.302 | -15,7% |
| 25 | Koper | 65.378 | 64.292 | 1,7% | 103.505 | 30.855 | 23.658 | 176,3% |
| 26 | Kotor | 317.746 | 244.849 | 29,8% | 189.426 | 145.185 | 75.128 | 322,9% |
| 27 | Kusadasi/Bodrum/Antalya | 583.506 | 610.367 | -4,4% | 668.860 | 547.657 | 619.590 | -5,8% |
| 28 | La Spezia | 212.351 | 50.239 | 322,7% | 90.408 | 44.874 | 31.021 | 584,5% |
| 29 | Lisbon | 507.206 | 478.598 | 6,0% | 453.280 | 395.884 | 331.885 | 52,8% |
| 30 | Livorno | 731.525 | 967.324 | -24,4% | 940.806 | 776.221 | 754.965 | -3,1% |
| 31 | Madeira Ports | 478.137 | 581.661 | -17,8% | 526.957 | 482.659 | 425.433 | 12,4% |
| 32 | Málaga | 326.167 | 431.176 | -24,4% | 417.550 | 419.256 | 409.935 | -20,4% |

CRUISE ACTIVITIES IN MEDCRUISE PORTS

A MedCruise Report

| No | Port | Total Transit Passengers | | | | | | |
|----|-----------------------|--------------------------|-----------|------------------------|-----------|---------|-----------|------------------------|
| | | 2013 | 2012 | Variation 2013/2012 | 2011 | 2010 | 2009 | Variation 2013/2009 |
| 33 | Marseille | 806.713 | 576.698 | 39,9% | 545.787 | 431.649 | 456.000 | 76,9% |
| 34 | Mersin | 1.697 | 774 | 119,3% | 416 | 135 | 933 | 81,9% |
| 35 | Messina | 465.126 | 408.966 | 13,7% | 462.057 | 352.579 | 243.378 | 91,1% |
| 36 | Monaco | 213.897 | 204.641 | 4,5% | 266.027 | 288.915 | 211.621 | 1,1% |
| 37 | Motril-Granada | 16.809 | 10.606 | 58,5% | 9.711 | 2.742 | 3.460 | 385,8% |
| 38 | Naples | 1.064.329 | 1.137.014 | -6,4% | 1.137.023 | 975.081 | 1.154.742 | -7,8% |
| 39 | North Sardinian Ports | 206.140 | 88.672 | 132,5% | 141.632 | 184.107 | 234.923 | -12,3% |
| 40 | Odessa | 82.560 | 62.068 | 33,0% | 66.765 | 66.010 | 31.550 | 161,7% |
| 41 | Palamós | 29.775 | 33.400 | -10,9% | 38.770 | 27.500 | 33.554 | -11,3% |
| 42 | Palermo | 368.130 | 317.390 | 16,0% | 508.036 | 343.120 | 412.451 | -10,7% |
| 43 | Patras | 1.264 | 374 | 238,0% | 2.257 | 1.059 | 605 | 108,9% |
| 44 | Piraeus | 993.876 | 868.879 | 14,4% | 1.031.544 | 719.255 | 806.373 | 23,3% |
| 45 | Portimao | 20.053 | 18.249 | 9,9% | 44.254 | 33.086 | 22.338 | -10,2% |
| 46 | Portoferraio | 16.828 | 23.099 | -27,1% | 19.273 | 24.473 | 14.509 | 16,0% |
| 47 | Ravenna | 80.214 | 64.674 | 24,0% | 108.031 | 9.153 | 10.328 | 676,7% |
| 48 | Rijeka | 685 | 0 | - | 0 | 0 | 0 | - |
| 49 | Savona | 269.007 | 171.391 | 57,0% | 229.240 | 177.232 | 138.108 | 94,8% |
| 50 | Sète | 11.076 | 8.584 | 29,0% | 21.348 | 5.686 | 2.787 | 297,4% |
| 51 | Sevastopol | 35.000 | 23.400 | 49,6% | 26.066 | 16.671 | 35.447 | -1,3% |
| 52 | Sibenik | 29.784 | 15.355 | 94,0% | 12.860 | 11.624 | 10.267 | 190,1% |
| 53 | Sinop | 6.331 | 4.623 | 36,9% | 4.140 | 5.266 | 8.436 | -25,0% |
| 54 | Sochi | 21.384 | 20.080 | 6,5% | 13.072 | 20.055 | 13.467 | 58,8% |
| 55 | Souda/Chania | 124.205 | 129.087 | -3,8% | 158.118 | 11.509 | 7.720 | 1.508,9% |
| 56 | Split | 187.806 | 244.366 | -23,1% | 181.963 | 172.378 | 129.079 | 45,5% |
| 57 | Tarragona | 1.421 | 153 | 828,8% | 752 | 3.148 | 3.139 | -54,7% |
| 58 | Tenerife Ports | n.a. | n.a. | - | n.a. | n.a. | n.a. | - |
| 59 | Thessaloniki | 14.585 | 7.997 | 82,4% | 11.480 | 10.988 | 10.965 | 33,0% |
| 60 | Toulon-Var-Provence | 255.824 | 324.312 | -21,1% | 215.224 | 293.544 | 160.987 | 58,9% |
| 61 | Trieste | 17.947 | 15.661 | 14,6% | 9.374 | 13.577 | 3.684 | 387,2% |
| 62 | Tunisian Ports | 511.065 | 1.165.361 | -56,1% | 313.267 | 895.403 | 752.246 | -32,1% |
| 63 | Valencia | 398.766 | 480.233 | -17,0% | 263.482 | 173.989 | 87.720 | 354,6% |
| 64 | Valletta | 375.785 | 509.134 | -26,2% | 444.771 | 464.386 | 413.589 | -9,1% |
| 65 | Venice | 303.227 | 331.844 | -8,6% | 337.794 | 304.116 | 250.682 | 21,0% |
| 66 | Volos | 20.227 | 11.926 | 69,6% | 72.796 | 21.435 | 38.592 | -47,6% |
| 67 | Zadar | 32.939 | 19.871 | 65,8% | 26.494 | 14.688 | 12.286 | 168,1% |

APPENDIX V

MedCruise Ports per Size Category 2009-2013

| MedCruise Ports by Size Category | | | | | |
|----------------------------------|-------------------------|------------------|----------------------------|----------------|------------------|
| Category A (>130.000 pax.) | | | Category B (≤130.000 pax.) | | |
| No | Port | Cruise Pax. 2013 | No | Port | Cruise Pax. 2013 |
| 1 | Balearic Islands | 1.541.376 | 1 | Alanya | 57.454 |
| 2 | Barcelona | 2.599.232 | 2 | Alicante | 41.860 |
| 3 | Bari | 604.781 | 3 | Azores | 87.437 |
| 4 | Cagliari | 146.003 | 4 | Batumi | 4.562 |
| 5 | Cartagena | 134.225 | 5 | Brindisi | 4.628 |
| 6 | Civitavecchia | 2.538.259 | 6 | Castellón | 1.514 |
| 7 | Corfu | 744.651 | 7 | Ceuta | 4.605 |
| 8 | Cyprus Ports | 271.673 | 8 | Constantza | 54.614 |
| 9 | Dubrovnik/Korcula | 1.136.503 | 9 | Egyptian Ports | n.a. |
| 10 | French Riviera Ports | 613.218 | 10 | Huelva | 296 |
| 11 | Genoa | 1.050.085 | 11 | Igoumenitsa | 4.650 |
| 12 | Gibraltar | 278.139 | 12 | Kavala | 6.995 |
| 13 | Heraklion | 270.020 | 13 | Koper | 65.434 |
| 14 | Kotor | 317.746 | 14 | Lattakia | n.a. |
| 15 | Kusadasi/Bodrum/Antalya | 780.804 | 15 | Mersin | 1.697 |
| 16 | La Spezia | 213.858 | 16 | Motril-Granada | 16.809 |
| 17 | Lisbon | 558.040 | 17 | Odessa | 91.949 |
| 18 | Livorno | 736.516 | 18 | Palamós | 29.775 |
| 19 | Madeira Ports | 482.112 | 19 | Patras | 1.264 |
| 20 | Málaga | 397.416 | 20 | Portimao | 20.141 |
| 21 | Marseille | 1.188.031 | 21 | Portoferraio | 16.828 |
| 22 | Messina | 501.316 | 22 | Ravenna | 97.041 |
| 23 | Monaco | 249.806 | 23 | Rijeka | 7.809 |
| 24 | Naples | 1.175.018 | 24 | Rize | 0 |
| 25 | North Sardinian Ports | 206.140 | 25 | Sète | 11.084 |
| 26 | Palermo | 410.999 | 26 | Sevastopol | 35.000 |
| 27 | Piraeus | 1.302.581 | 27 | Sibenik | 29.784 |
| 28 | Savona | 939.038 | 28 | Sinop | 6.331 |
| 29 | Split | 189.107 | 29 | Sochi | 21.384 |
| 30 | Tenerife Ports | 794.151 | 30 | Souda/Chania | 124.205 |
| 31 | Toulon-Var-Provence | 385.971 | 31 | Tarragona | 1.421 |
| 32 | Tunisian Ports | 511.065 | 32 | Thessaloniki | 14.591 |
| 33 | Valencia | 473.114 | 33 | Trieste | 70.244 |
| 34 | Valletta | 477.759 | 34 | Volos | 20.227 |
| 35 | Venice | 1.815.823 | 35 | Zadar | 34.575 |

NOTE: Egyptian Ports Cruise Pax. 2012: 63.833; Lattakia Cruise Pax. 2012: 1.459

The MedCruise Team

The report has been produced by the MedCruise Secretariat based on data provided by the port members of the MedCruise Association.

The members of the MedCruise Secretariat that prepared the report:

Dr. Thanos Pallis



Mrs. Kleopatra Arapi



Mrs. Aimilia Papachristou





THE ASSOCIATION
OF MEDITERRANEAN
CRUISE PORTS