



GWC General Profile

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Delivering Logistics Innovation

Where we stand now



1 A LEADING LOGISTICS POWERHOUSE
No. 1
3PL and 4PL Service Provider in Qatar

2 LISTED
2004
EMPLOYEES
2,200+
CUSTOMERS
1,500+
globally

3 TOTAL ASSETS
>QAR **3.74** Billion
+1,200
Trucks, Trailers and Specialised Vehicles

4 WAREHOUSING FOOTPRINT
680,000 sqm
Warehouses and Distribution Centers
32,500 sqm
Container Yard
260,000 sqm
Open Yard
200,000
3PL Pallet Locations

5 AUTHORISED SERVICE CONTRACTORS FOR UPS IN QATAR

6 LOCATIONS ACROSS THE GCC
13

7 END TO END SUPPLY CHAIN SOLUTIONS



GWC Contract Logistics



GWC Hazmat



GWC Forwarding



GWC Transport



GWC Relocations



GWC Projects



GWC Records



GWC Fine Art

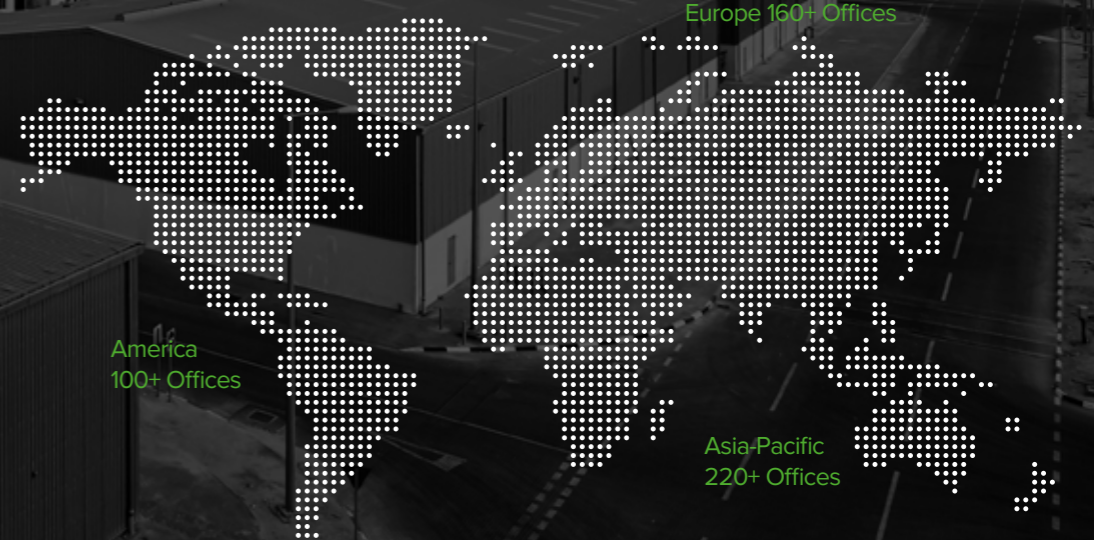


GWC Sports



GWC Equestrian

8 GLOBAL REACH



UPS-Qatar brought to you by GWC



Country Office and Express Shop

D-Ring Road, Doha

Express Shops:

- Qatar Financial Center, West Bay, Doha
- Messaieed Industrial City, Messaieed
- Ras Laffan Industrial City, Ras Laffan
- Street 15, Doha Industrial City, Doha



Services Offered:

- Pick-up and delivery of express packages
- Multi-modal offerings
- Contract logistics
- Customs brokerage



A dedicated team of **55+** employees,
supported by a team of **2000+**
logistics specialists



Warehousing capabilities exceeding
420,000 square meters and
200,000+ pallet locations



Access to shipping tools, visibility
tools and track and trace tools



15 dedicated vehicles, with
support from a fleet of over
700 operational vehicles



ISO certified facilities and practices, capable of handling
items as diverse as food and beverages on the one hand,
HAZMAT, horses and Fine art on the other

Logistics Village Qatar (LVQ)



1,000,000 sqm
Site

380,000 sqm
Warehouses and
Distribution Centers



Flexible / scalable
warehousing options



Reduced
CAPEX



Proximity to all
gateways and markets



7/24 manned security
and CCTV monitoring



In house fire
fighting stations



Common amenities
and accommodation



Free warehousing
consultancy



Services on demand:
Internet, IP telephony,
data center hosting and
WMS

15 km off the New Doha Port, 18 km from Hamad International Airport, and just 2 km from Doha's main industrial area, GWC's strategically positioned, one million square meter Logistics Village Qatar (LVQ) offers the most comprehensive supply chain solutions that has been globally recognized. Organized, structured, integrated, IT-enabled and 'ready-to-go', LVQ was conceived and developed on a scale that has set new benchmarks in logistics infrastructure.

- 1,000,000 sqm site
- 350,000 sqm of warehouses and distribution centers
- 47,000 sqm of container depots
- 50,000 sqm of open yards
- 75,000 sqm of residential facilities
- Completed over five phases

GWC Bu Sulba Warehousing Park



Flexible / scalable
warehousing options



Reduced
CAPEX



Proximity to all
gateways and markets



24/7 manned security
and CCTV monitoring



In house fire
fighting stations



Common amenities
and accommodation



Free warehousing
consultancy



Services on demand:
Internet, IP telephony,
data center hosting and
WMS

517,375 sqm
Site

200,000 sqm
Warehouses and Distribution
Centers

The GWC Bu Sulba Warehousing Park is the direct result of the company's knowledge of the logistics sector and the government's wish to support SMEs with immediately operational and flexible warehousing solutions. The hub offers scalable storage solutions, while clients may make use of our professional consultancy on the best warehousing practices. The warehousing park is the first of the public/private partnerships with the government to bear fruit.

- 517,375 sqm site
- 200,000 sqm of warehouses and distribution centers
- 21,000 sqm of residential facilities
- 21,000 sqm of container depots and open yards

200,000+

Pallet locations

13

GCC sites

460,000

Total storage area

sqm

GWC is widely recognized as the market leader in warehousing and distribution, offering integrated, cost-efficient, and sector-focused solutions at near 100% accuracy for large and medium companies in the State of Qatar and the GCC. Asset-rich, providing all temperature storage options, open yard storage, in-depth knowledge of customer's supply chain requirements, and backed by unmatched infrastructure and technology such as our unique warehouse management system (WMS); therefore, a contract with GWC Contract Logistics is an immediate competitive advantage.

SERVICE SPAN:

- Leading 3rd party logistics (3PL) provider
- Cross-docking and palletizing
- Chilled, frozen, dry, and temperature controlled storage options
- Local and regional retail distribution
- Client warehouse management services
- Promotional packing, labelling and tagging
- Inventory management with online visibility

Our Success Stories

Industry: Defense

US Military - Prime Vendor contract - Warehousing and Distribution of Food & Subsistence - Qatar



GWC provides the complete Warehousing and Distribution for US Military.

- Managing the contract for the last 7 years with consistent performance in fill rate and inventory accuracy
- Over 7000 SKUs, food and non-food
- Dry, chilled and frozen storage
- 100% inventory accuracy as certified by external audit
- Secured transportation

Our Success Stories

Industry: Aviation

Qatar Airways is a leading -5star airline in the Middle East and the World



GWC is serving all Qatar Airways Departments' logistics requirements, such as:

- Catering
- Uniforms
- Ground Services
- In-flight Meals
- Lost & Found Baggage
- Outstations
- Technical Equipment

GWC provides the complete Warehousing and Local Distribution to the airline:

- Being handled for the past 5 years
- Over 20,000 SKUs, food and non-food
- Dry, chilled and frozen storage
- Over 2 Million pieces handled through the distribution center annually
- 100% inventory accuracy as certified by external audit, both 2009 & 2010
- Distributing daily to Qatar Airways Departments

Special Services:

- Garment-On-Hanger Storage and Handling for Uniforms, over 100,000 pieces
- Meal Storage & Thawing Service and delivery for ready-to-eat meals in flight
- Business Class Amenity Kits assembly and quality check
- Rush tag operations for Outstation supply (delivery to first available flight)
- Over 20,000 SKUs, food and non-food

Our Success Stories

Industry: Telecommunications

Alcatel is partnered with Vodafone in it's mobile telecoms roll out in Qatar



Storage and Handling

- Over 4,000 active SKUs
- In excess of 1,500 pieces dispatched per day to cater to the growing network in Qatar including round the clock services to cater to emergencies
- 99.99% audited end-year inventory
- Vertical Carousel storage systems for sensitive/ small / high value items

- GWC provides complete warehousing solutions to Alcatel-Lucent
- Operations are based out of the state of the art warehouse facility at the new Logistics Village Qatar (LVQ)
- Covered warehousing and Open Yard facilities
- Utilisation of over 750 secured pallet locations , 2,500m2 of floor space for storage of bulk items in a temperature controlled environment and 5,500m2 of open yard storage
- Specific areas provided for assembly, PDI and technical works



Covered bulk storage



Open yard cable drum storage



Vertical carousel storage system

Our Success Stories

Industry: Retail

51 East / Modern Home is Qatar's premier store for luxury brands.

فيضتي ون إيست
FIFTY ONE EAST



Storage and Handling

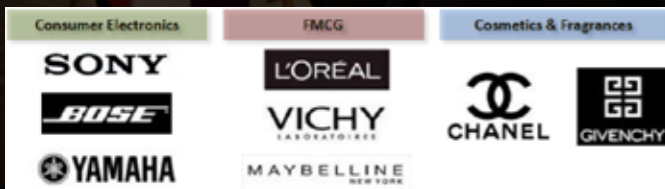
- Catering
- Over 70,000 active SKUs
- Open-Case picking
- Picking of over 1500 line items per day
- Over 7,500,000 pieces moved in 2010
 - 99.85% fill rate
 - 99.99% audited end-year inventory
- Vertical Carousel storage systems for sensitive / small / high value items

Distribution

- Delivering direct to hypermarkets, supermarkets, and smaller outlets
- Inclusive of home deliveries
- Over 100 orders delivered each day
- Invoices signed and returned
- Returns : Management and reporting to allow visibility on reasons for returns

Value Added Services:

- Shrink Wrapping
- Promotional Co-packing
- Barcode Tagging
- Price Tagging



Vertical carousel storage system



Multi Temperature Distribution Vehicle



Co-Packing capability

Our Success Stories

Warehousing & Distribution Solutions

GWC offers a tailor made supply chain model in Qatar to support IKEA ways to do things at lower price – You do your part. We do our part. Together we save money



Doha
Festival City

www.IKEA.qa

Call: 800 4532

حمد و محمد الفطيم
Hamad and Mohamad Al-futtaim

Robust Warehousing Solutions

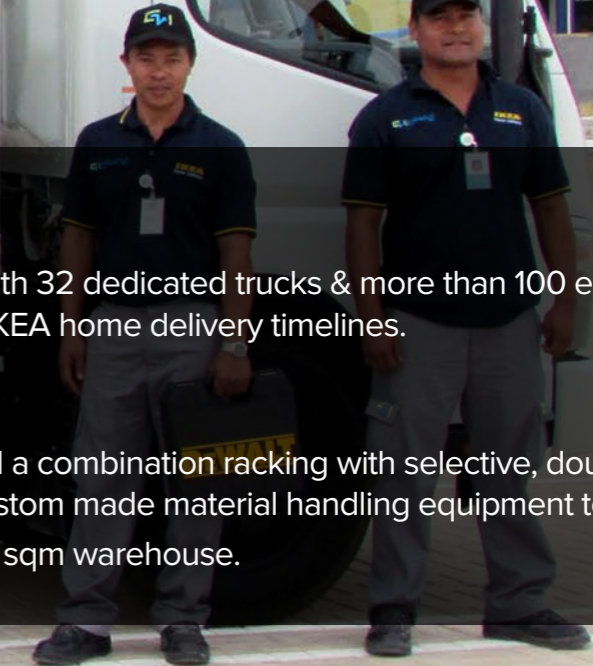
- Designed and implemented to achieve:
- Managing over 7500 line items
- Receipt of average 500 TEUS every month
- Daily dispatch of 250 Line items in 8 TEUs to outlet
- 100% inventory accuracy

Distribution Management

Managing 90 home deliveries a day with 32 dedicated trucks & more than 100 energetic force of furniture assemblers to meet IKEA home delivery timelines.

Storage Optimization

GWC has designed and commissioned a combination racking with selective, double deep and automated mobile racking with custom made material handling equipment to accommodate 10,000 cbm over 4,500 sqm warehouse.



Our Success Stories

Industry: Manufacturing

Qatalum is one of the largest aluminum plants ever launched. It is a joint venture by Qatar Petroleum and Hydro of Norway.



GWC has been servicing the supply chain needs of the project since the beginning in 2009, when the first raw materials arrived in Qatar, making on-time deliveries during the construction phase and currently raw materials and spare parts for the production phase since the site went live in 2010.

HAZMAT Storage & Handling

GWC has safely stored and handled over 50,000 tons of chemical raw materials

Break Bulk Material Handling:

- GWC handled multiple break bulk shipments direct from port
- Including 15,000 tons of raw Alumina and over 750 superstructures

Spare Parts and Customized Inventory

Over 25,000 line items of spares and machinery parts held in stock

Integration of SAP codes into warehouse management system to ensure traceability of spares to the suppliers POs



ISO: 18001 Approved Warehousing Facilities



Large Volume Shipment Handling



Accurate Inventory Management

Some of our other valued Manufacturing Customers



Our Success Stories

Industry: Food / Cold Chain / Pharmaceutical
Cold Chain Management



Cold Chain Management

- Serving the cold chain logistics for most of Qatar's restaurant chains and retail products
- Dry, Frozen, Chilled and customized reefer storage and distribution
- Cooled docks and staging for receiving and dispatching frozen/chilled goods
- Quality check on receipt for full compliance with PO and temperature
- WMS-driven insuring First-Expiry-First-Out with ability to add specific shelf life rules
- Fully compliant with local municipality requirements as well as preferred facilities for major international brand auditors
- Team highly trained and food certified
- ISO 22000:2005 Food Safety Management Systems

Our Success Stories

Industry: Sports

Aspire Logistics is a member of the Aspire Zone Foundation and manages its world-class sporting venues as well as providing venue and event management services for different sectors.



GWC's Tailor made warehousing solutions for Aspire Logistics

- Developing and implementation of process and procedures
- Deploy and maintain smart warehouse management system
- Unifying warehouse management process & integration throughout Aspire Zone business units
- Setting up SLAs & KPIs and periodic review
- Day to day warehouse management
- Periodic inventory cycle count and reconciliation against Finance system records.
- Space and stock level optimizations

Our Success Stories

Industry: Public Works Authority

Ashghal is Qatar's Roads and Drainage Developer and \ Maintenance Company



Robust Warehousing Solutions

- GWC provides 4PL solutions to Ashghal, managing their warehouses
- Over 40,000 line items are stocked across 3 warehouse sites
- Specialized services provided by GWC include the categorization of stock on the basis of FSN (Fast moving/Slow Moving/Non moving) analysis
- Round the clock access to the warehouse is provided to cater to emergencies
- To assist Ashghal in increasing productivity levels a custom built Order Management System (OMS) has been developed by GWC

- Warehouses managed include 2 warehouses totaling 12,000m² with 3,500 pallet locations and an open yard of 200,000m²
- For the stock control of spares parts 13,000 specialized bin locations and 120 heavy duty cantilever racking systems are utilized



Covered Warehouse Storage



Open Yard Steelworks storage



Spare Parts and Consumables Binning

45,000 sqm
Warehousing area

61,000 sqm
Open yard

GWC Hazmat's facilities were the first ISO-Certified and government approved to offer clients with comprehensive end-to-end Hazmat logistics solutions in the State of Qatar. We procure goods and provide inventory management and transport as per the customer requirements. Located advantageously at the two industrial cities of Ras Laffan and Messaieed, these facilities are equipped to handle over 60 classifications of hazardous materials. Our facilities are equipped with 7/24 security and CCTV monitoring, in additions to industry specific fire-fighting systems.

SERVICE SPAN:

- ISO tank storage
- Bulk chemical storage
- Sourcing and supply of chemicals
- Chemical freight by land, sea, and air
- Inventory management with online visibility
- Chemical / HAZMAT storage and distribution

Our Success Stories

Industry: Oil & Gas

Schlumberger is the world's leading oilfield services company supplying technology, information solutions and integrated project management for O&G



GWC Ras Laffan provides end to end hazmat warehousing solutions to Schlumberger including:

- Receiving Road / Sea / Air chemical shipments, more than 75 shipments of chemicals per month
- Inspection of shipments for IATA / IMDG packaging requirements
- Handling according to 49CFR and MSDS guidelines
- Segregation & storage according to chemical compatibility, more than 60 types of chemicals
- More than 50 deliveries to offshore rigs on a monthly basis and dispatch to offshore rigs

GWC Ras Laffan is serving the chemical warehousing needs of Dolphin Energy Limited for the chemicals used in the Plant and Offshore.

Chemical Warehouse Transfer:

- Safely transferred over 1,000 pallets of various classes from Dolphin Plant to GWC warehouse within one week in full compliance with RLIC & Client HSE regulations.

Segregation, Secured Storage & Inventory Management:

- More than 150 types of various classes of chemicals
- Dispatching an average of 25 deliveries to Dolphin Energy Plant and Offshore on a weekly basis
- 100% accuracy by product / batch and in full compliance with highest safety requirements of the plant / rig.

Some of our other valued Oil & Gas Customers



ExxonMobil



Our Success Stories

Industry: Oil & Gas

Dolphin Energy Limited is involved in production and processing of natural gas from Qatar's offshore and transportation of the processed gas by subsea pipeline to the UAE and Oman.



GWC is serving DEL's logistics requirements, such as:

- End-to-end warehouse & inventory management
- Provision of skilled manpower and equipment
- Material transfer between plant, logistics base and Jetty
- Preservation of high value insurance parts
- Yard management
- Management of chemical shipments receipt / inspection dispatch
- Transportation

GWC Ras Laffan is serving the chemical warehousing needs of Dolphin Energy Limited for the chemicals used in the Plant and Offshore.

- Being handled DEL Warehouse Operations for the past 3 years
- Managing over 45,000 line items
- Stock management through SAP Materials Management module
- Special appreciation from Deloitte & QP for 100% inventory accuracy
- Received best work site HSE award from Dolphin Energy



1.6 million

Box storage capacity



2.5 billion

Documents stored

GWC is the pioneer in records and asset management solutions in Qatar, accredited with PRISM Membership, ISO and ISMS Certificates for industry best practices. GWC Records provides end-to-end records lifecycle management with services encompassing records collection (paper documents, data tapes, and more); storage; digitization and electronic document management; time-bound retrievals; and secured end-of-life document destruction. The department currently stores billions of customer documents in GWC's state-of-the-art storage facilities, equipped with automated heat and smoke detection systems and FM200- gas-based fire suppression system.

SERVICE SPAN:

- Digitization of documents
- Time-bound document retrieval
- Document classification, indexing and cataloguing
- Comprehensive fixed asset tagging and inventorying
- Electronic document management system implementation
- Storage, management, and secured destruction of physical documents and data tapes



Oversize cargo



Complex projects

GWC Projects' extensive planning, procurement and logistics experience has made it the front-runner in providing turnkey project logistics solutions. Whether handling the largest of shipments with the restrictions of difficult or remote areas or at loading bays, the company's specialized single-point control system allows for full coordination of the project from source to destination. Offering 7/24 online tracking of cargo, with operations overseen by a risk management team, the company seeks to assure safety compliance is being adhered to at every step.

SERVICE SPAN:

- Project management solutions
- Heavy lift and oversize cargoes
- Warehousing and lay-down facilities
- Procurement and expedited shipping
- Country-specific export and cargo preference appliance

1,200
Transport vehicles

50,000 sqm
Container yards

GWC has distinguished itself by assembling the largest transport fleet in Qatar, offering clients the advantage of a complete logistics value chain incorporated into their service offering. The company's operations have evolved and expanded, offering nearly every type of transportation available, with regional reach extending to Jordan and Iraq by land. Backed by state-of-the-art tracking and road transport analysis and optimization systems, we can deliver customized and cost-efficient solutions that meet our clients' requirements in various industries.

SERVICE SPAN:

- Project management solutions
- Heavy lift and oversize cargoes
- Warehousing and lay-down facilities
- Procurement and expedited shipping
- Country-specific export and cargo preference appliance

125

Countries reached



Integrated Management System

550

Freight offices worldwide

GWC Forwarding's access to Agility's global freight forwarding network of 550 offices within 125 countries is crucial for local industry and commerce. The company's robust asset base, along with strong domain knowledge and solid capabilities in the market ensures unmatched options and service levels to our clients. Coordinating shipments, with confirmation of arrival date, request for paperwork, shipment clearing at points of exit and entry, and direct deliveries creates a strong sense of loyalty to GWC.

SERVICE SPAN:

- Customs clearance
- Air, sea, and ground freight
- Tracking tools for total visibility
- Short and long term warehousing
- High value and hazardous cargo transportation
- Specialized shipping solutions and consultation



Multiple-venue management



Results delivered in tight deadlines

GWC Sports has the experience and assets needed to manage the logistical requirements of any indoor or outdoor championships, sporting events, conferences and exhibitions. Deploying dedicated resources to each event along with access to specialized handling and transportation capabilities, the department's trained team has repeatedly measured up as an accomplished one-stop provider of logistical solutions. Skilled at time bound operations, prioritization, issue resolution, inventory checks and even map reading; GWC Sports ensures that everything proceeds smoothly and without delay.

SERVICE SPAN:

- Venue management
- Event logistics planning assistance
- Inventory tracking and management
- Freight, distribution, and reverse logistics
- Local and international exhibition logistics
- Global event management and tracking systems

99.9%

Customer satisfaction rate

5,000^{cbm}

Handled annually

GWC Relocation's highly trained and experienced teams use the best packing materials and techniques to move a client's office furniture or personal belongings safely within, into, or out of Qatar. The department also provides meet and greet and departure services, helping clients navigate through the procedures needed to settle in or leave the country with ease. For local and international moves, the company offers complete door-to-door services, and comprehensive insurance is available for all relocation activities.

SERVICE SPAN:

- Recruitment assistance
- Comprehensive insurance
- Professional packing and crating
- Vehicle import and export services
- Meet & greet and departure services
- Local and international house and office moves



14

Fine art installations per year

10^{TON} / 20^{TON}

Fine art trucks

GWC Fine Art has proven itself as one of the few service providers in the Middle East, capable of offering highly specialized fine art logistics services. Using industry-specific warehousing, trucking and manpower assembled on the best international museum standards, GWC Fine Art handles every step of the irreplaceable pieces of art.

SERVICE SPAN:

- International freight
- Nail-to-nail insurance
- Installation and de-installation
- Fine art warehouses and trucks
- Tarmac supervision and customs clearance
- Specialized packing and fabrication of museum standard crates

400+

Horses transported since 2014



Specialized handlers

GWC has quickly become the provider of choice in equestrian logistics, providing end-to-end solutions for the transport of horses and related assets by land and air. Partnering with the best grooms and veterinarians during the transport and quarantine; the horses' arrival to their final destination is done safely and comfortably. From stable to stable and back again, GWC Equestrian provides the solution for every leg of the journey.

SERVICE SPAN:

- Land transport solutions
- Quarantine and supervisory solutions
- Mediation with all relevant authorities
- Customs clearance and tarmac supervision
- Arranging professional grooms and veterinarians
- International airfreight and aircraft charter solutions

Quality Accreditation



ISO 22000
2005



ISO 9001: 2008,
ISO 14001: 2004,
OHSAS 18001:
2007



IATA Certificate
of Registration
2017



GWC Relocations
Department,
Core Member of
International
Association of Movers
2015



ISO/IEC 27001:
2013
for Record
Management
Services



ISO/IEC 27001:
2013
for Corporate IT



ISRS 4400


FIDI Quality Standards for International Movement Compliant stable to stable and back again, GWC Equestrian provides the solution for every leg of the journey.




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